



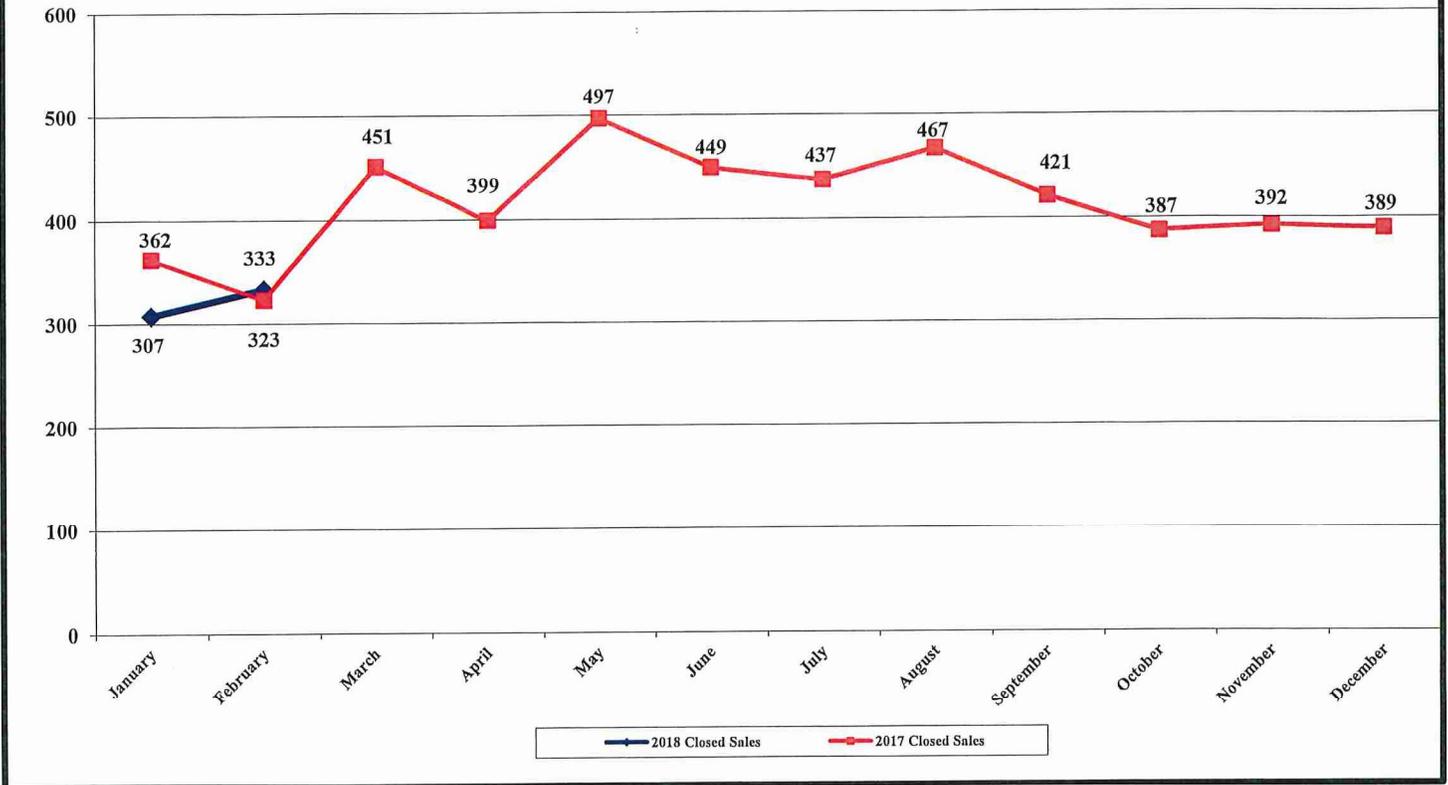
A **LATTER & BLUM** COMPANY



**The Acadiana
Residential Real Estate Market
January - February 2018**

This representation is based in whole or in part on data supplied by the REALTOR Association of Acadiana Multiple Listing Service. Neither the Board nor its MLS guarantees or is in any way responsible for its accuracy. Data maintained by the Board may not reflect all real estate activity in the marketplace.

Closed Residential Sales Reported to MLS
 All "GEO" Areas
 January February 2018 vs 2017



ALL "GEO" AREAS
 (Includes areas outside Lafayette Parish)

Outside Lafayette Parish

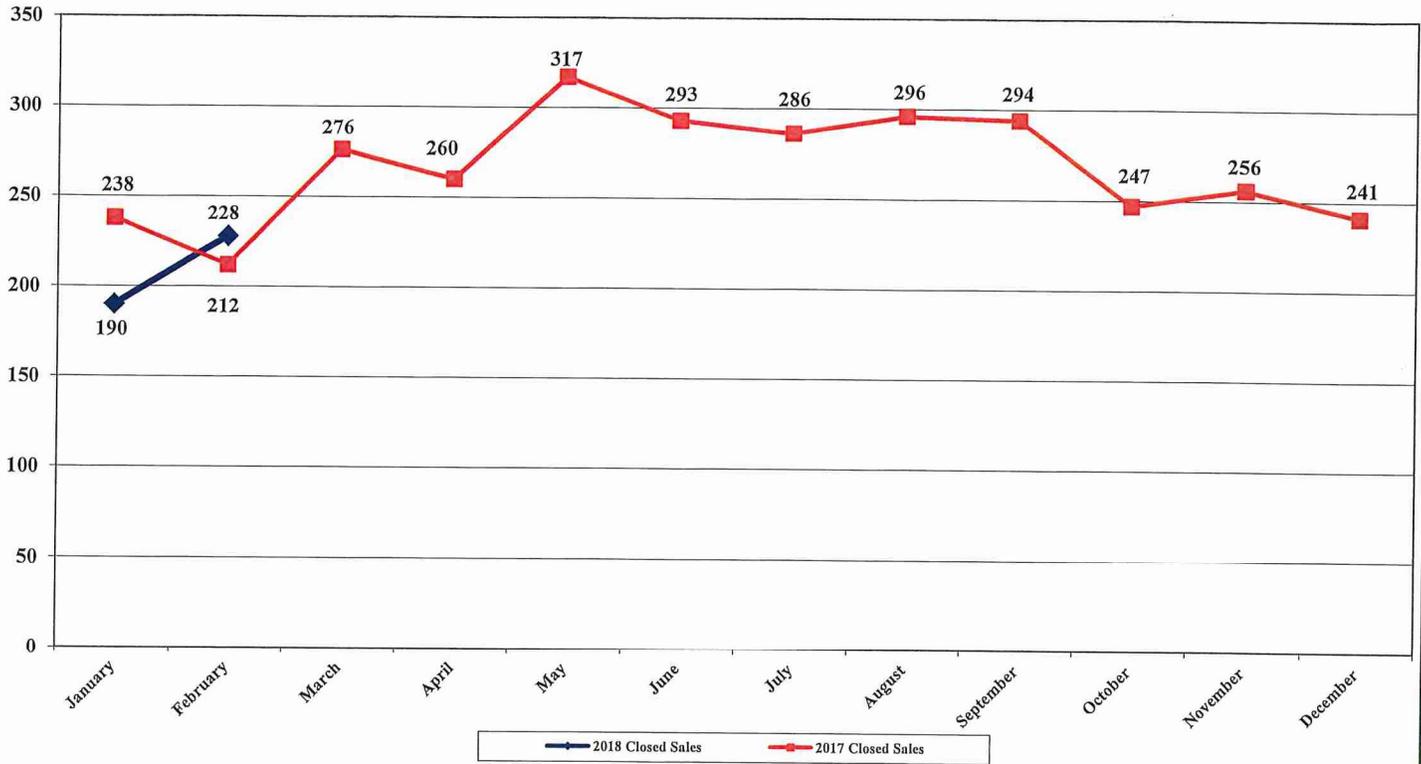
Feb. '18: 105 **Number of Closed Home Sales Reported to MLS, February 2018: 333**
Feb. '17: 111 **Number of Closed Home Sales Reported to MLS, February 2017: 323**
 (% chg: -05.41%) (% change for February: +03.10%)
 (% change from January 2018: +08.47%)

'18: 222 **Cumulative total, January – February 2018: 640**
'17: 235 **Cumulative total, January – February 2017: 685**
 (% chg: -05.53%) (% cumulative change: -06.57%)

Average Days on Market, January - February 2018: 93
Average Days on Market, January - February 2017: 83
 (Change for January - February: +10 days)

Current Sales Compared to Past Years:	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>
(2018 sales outside Lafayette Parish as compared to prior year's sales)	150	186	187	204	219	238
	+48.00%	+19.35%	+18.72%	+08.82%	+01.37%	-06.72%

Closed Residential Sales Reported to MLS
Lafayette Parish Only
January - February 2018 vs. 2017



LAFAYETTE PARISH
(Excludes "GEO" areas outside Lafayette Parish)

New Const. **Re-sales**

'18: 57 171
 '17: 59 153
 -03.39% +11.76%

Number of Closed Home Sales Reported to MLS, February: 2018: 228
Number of Closed Home Sales Reported to MLS, February: 2017: 212
(% change for February: +07.55%)
(% change from January 2018: +20.00%)

New Const. **Re-sales**

'18: 109 309
 '17: 118 332
 -07.63% -06.93%

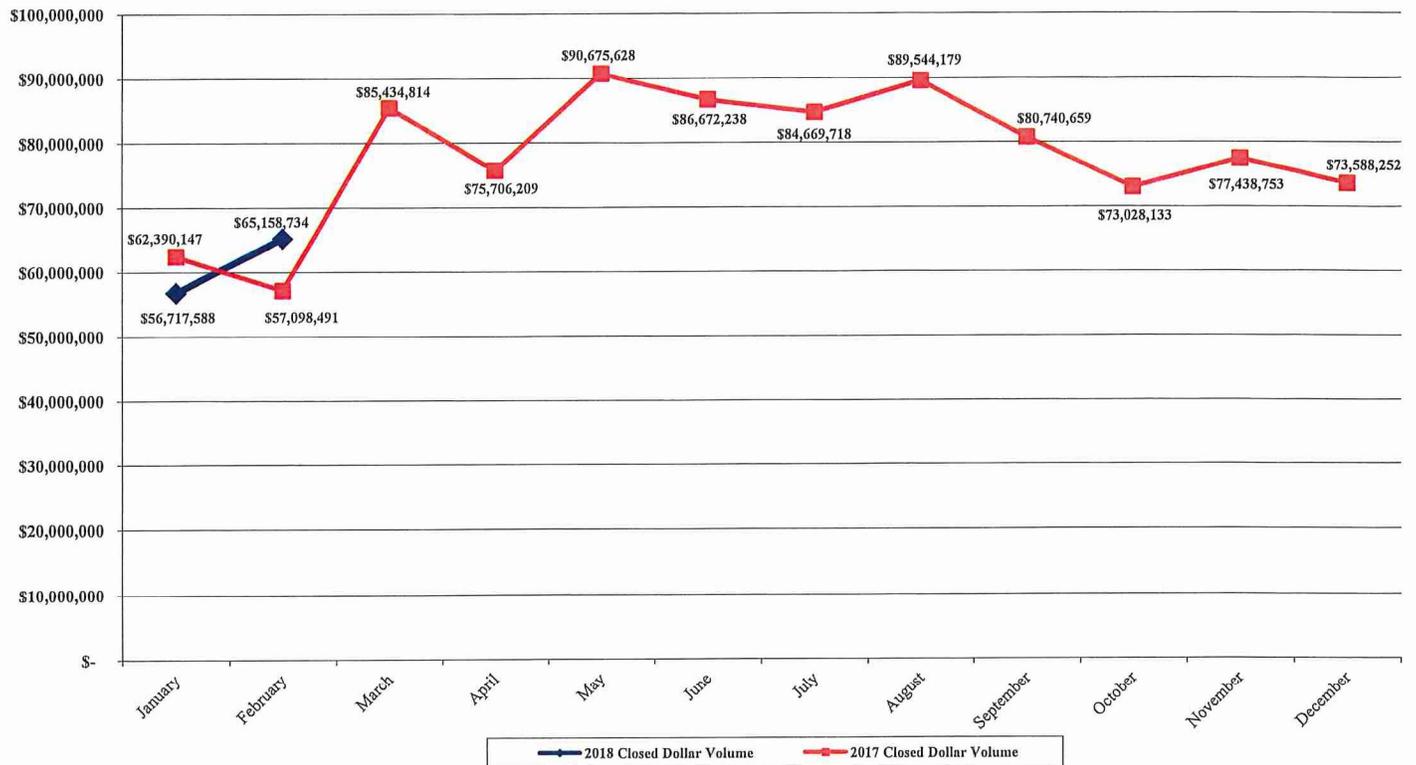
Cumulative total, January – February 2018: 418
Cumulative total, January – February 2017: 450
(% cumulative change: -07.11%)

'18: 95 days 92 days
 '17: 108 days 70 days
 -13 days +22 days

Average Days on Market, January – February 2018: 93
Average Days on Market, January - February 2017: 80
(Change for January - February: +13 days)

Current Sales Compared to Past Years:	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>
(2018 Lafayette Parish sales as	256	303	413	416	428	390
Compared to prior year's sales)	+63.28%	+37.95%	+01.21%	+00.48%	-02.34%	+07.18%

Dollar Volume of Closed Sales Reported to MLS
All "GEO" Areas
January - February 2018 vs. 2017



ALL "GEO" AREAS

(Includes "GEO" areas outside of Lafayette Parish)

Outside Laf. Parish

2/18: \$ 12,608,403
2/17: \$ 14,403,905
(% chg.: -12.47%)

Dollar Volume of Closed Residential Sales, February 2018: \$65,158,734
Dollar Volume of Closed Residential Sales, February 2017: \$57,098,491
(% change for February: +14.12%)
(% change from January 2018: +14.88%)

'18: \$26,899,451
'17: \$28,816,903
(% chg.: -06.65%)

Cumulative total January – February 2018: \$121,876,322
Cumulative total January – February 2017: \$119,488,638
(% cumulative change: +02.00%)

'18: \$121,169
'17: \$122,625
(% chg.: -01.19%)

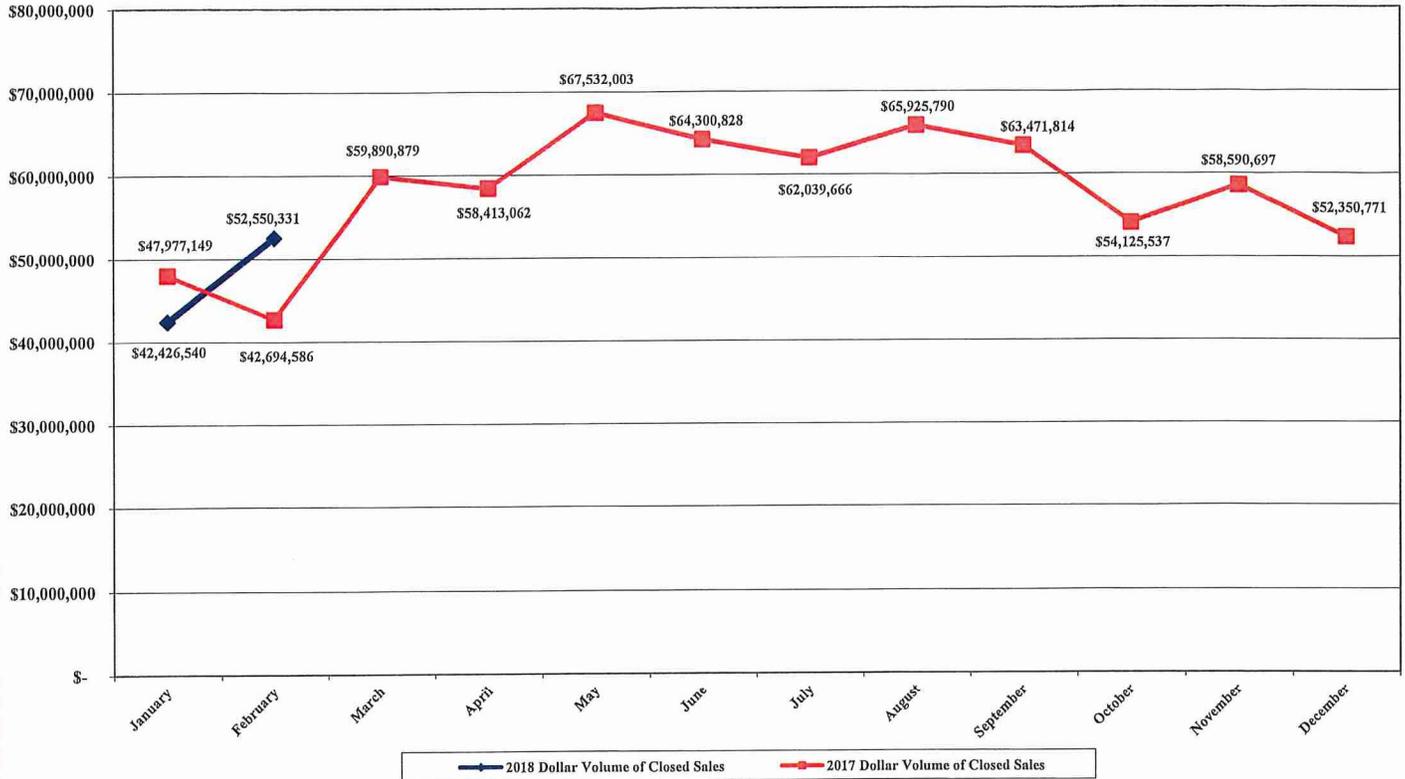
Average Sale Price, January - February 2018: \$190,431
Average Sale Price, January – February 2017: \$174,435
(% change in Average Sale Price: +09.17%)

Median Sold Price, January - February 2018: \$170,000
Median Sold Price, January - February 2017: \$170,000
(% change in Median Sold Price: N/C)

% of List Price to Sale Price, January - February 2018: 96.50%
% of List Price to Sale Price, January - February 2017: 96.49%

Current \$ vol. compared to past years:	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>
(2018 outside Lafayette Parish	\$15,249,824	\$20,272,041	\$19,334,312	\$25,102,530	\$29,227,166	\$32,487,749
volume as compared past years)	+76.39%	+32.69%	+39.13%	+07.16%	-07.96%	-17.20%

Dollar Volume of Closed Residential Sales
Lafayette Parish Only
 January - February 2018 vs. 2017



LAFAYETTE PARISH
 (Excludes "GEO" areas outside of Lafayette Parish)

New Const. **Re-sales**

2/18: \$14,122,395 \$38,427,936
 2/17: \$14,821,887 \$27,872,699
 -04.72% +37.87%

Dollar Volume of Closed Residential Sales, February 2018: \$ 52,550,331
 Dollar Volume of Closed Residential Sales, February 2017: \$ 42,694,586
 (% change for February: +23.08%)

(% change from January 2018: +23.86%)

New Const. **Re-sales**

'18: \$27,663,635 \$67,313,236
 '17: \$29,792,714 \$60,879,021
 -07.15% +10.57%

Cumulative total January – February 2018: \$94,976,871
 Cumulative total January – February 2017: \$90,671,735
 (% cumulative change: +04.75%)

'18: \$253,794 \$217,842
 '17: \$252,480 \$183,370
 +00.52% +18.80%

Average Sale Price, January - February 2018: \$227,217
 Average Sale Price, January - February 2017: \$201,492
 (% change in Average Sale Price: +10.77%)

'18: \$234,999 \$177,000
 '17: \$220,900 \$173,000
 +06.38% +02.31%

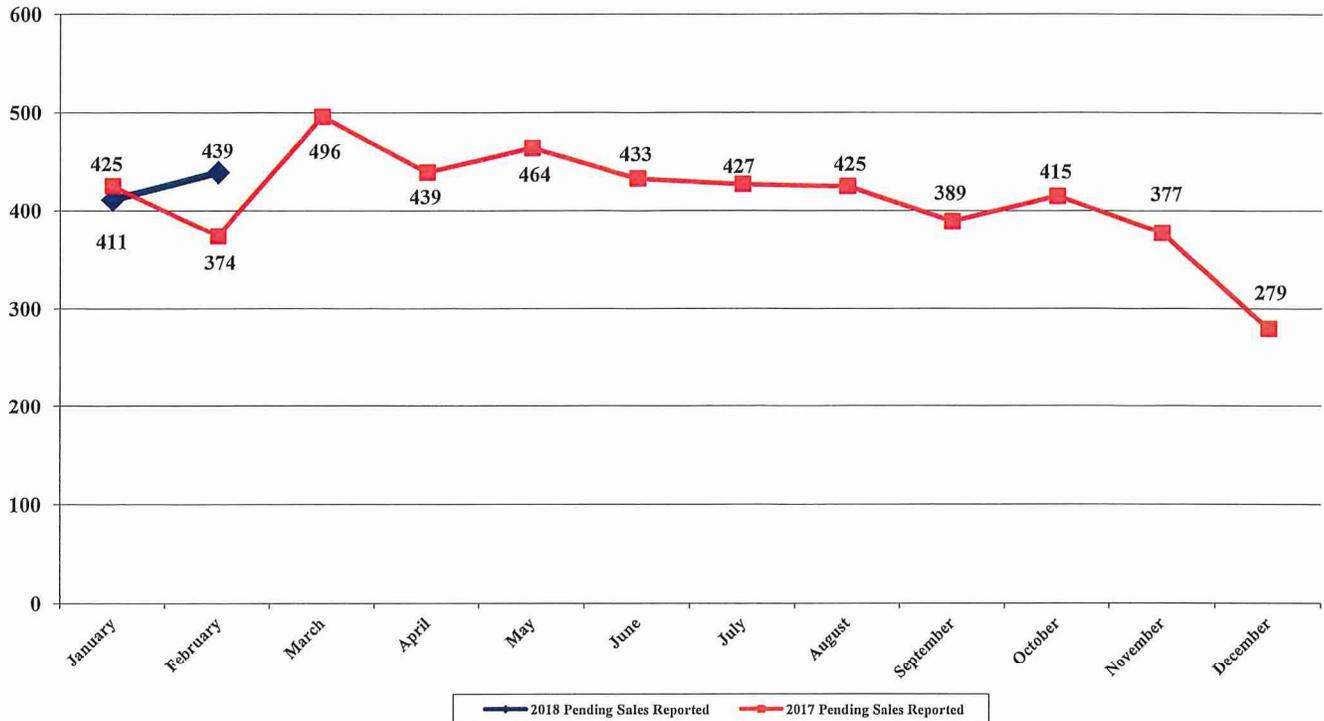
Median Sold Price, January – February 2018: \$192,950
 Median Sold Price, January – February 2017: \$190,750
 (% change in Median Sold Price: +01.15%)

'18: 98.95% 96.10%
 '17: 99.37% 96.05%

% of List Price to Sale Price, January - February 2018: 97.04%
 % of List Price to Sale Price, January - February 2017: 97.11%

Current Sales Compared to Past Years:	2011	2012	2013	2014	2015	2016
(2018 Lafayette Parish dollar volume as compared to prior years)	\$50,329,389	\$53,582,562	\$86,411,699	\$85,875,506	\$95,138,770	\$85,058,730
	+88.71%	+77.25%	+09.91%	+10.60%	-00.17%	+11.66%

Pending Residential Sales Reported to MLS
All "GEO" Areas
January - February 2018 vs. 2017



ALL "GEO" AREAS
(Includes "GEO" areas outside of Lafayette Parish)

Outside Lafayette Parish

Feb. '18: 161
Feb. '17: 128
(% chg: +25.78%)

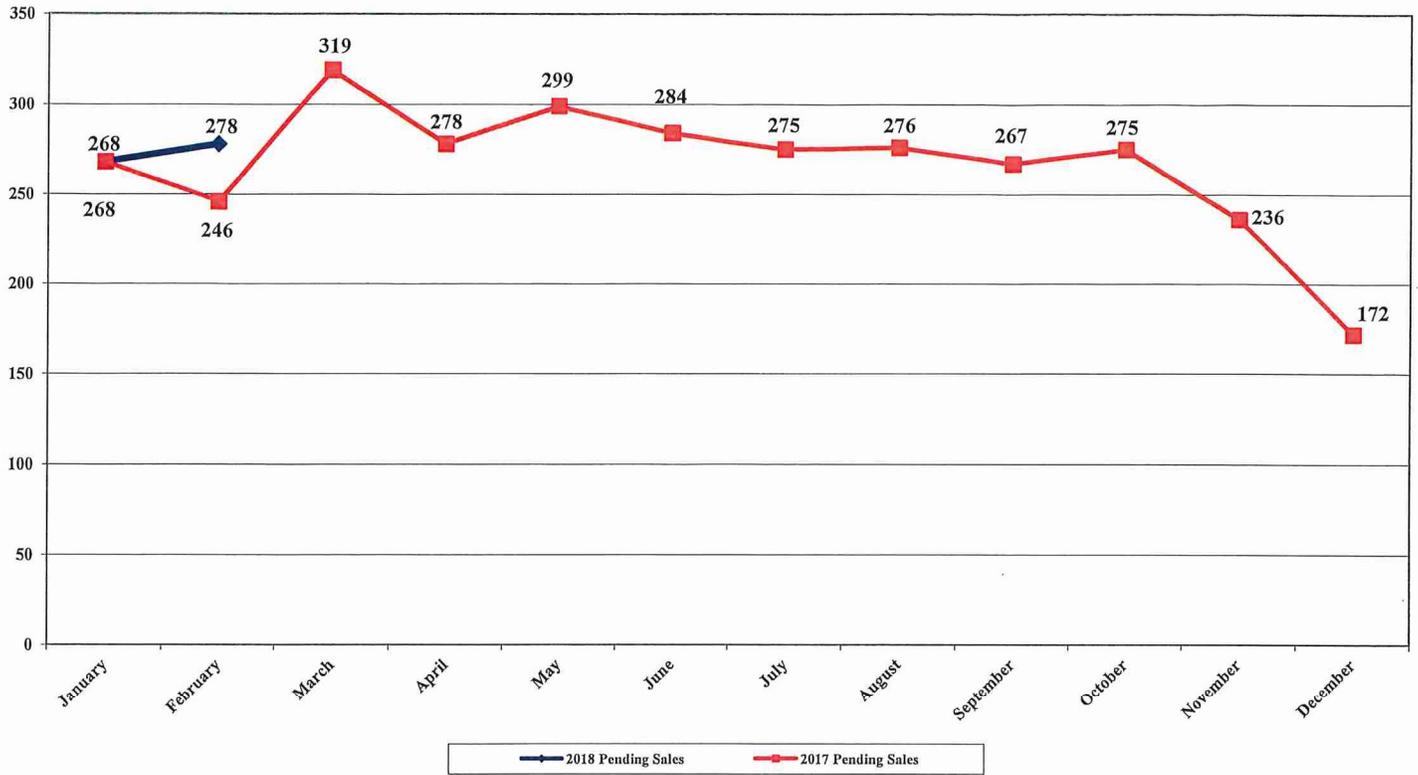
Number of Pending Home Sales Reported to MLS, February 2018: 439
Number of Pending Home Sales Reported to MLS, February 2017: 374
(% change for February: +17.38%)

(% change from January 2018: +06.81%)

'18: 304
'17: 285
(% chg: +06.67%)

Cumulative total, January – February 2018: 850
Cumulative total, January – February 2017: 799
(% cumulative change: +06.38%)

Pending Residential Sales Reported to MLS
Lafayette Parish Only
January - February 2018 vs. 2017



LAFAYETTE PARISH
(Excludes "GEO" areas outside of Lafayette Parish)

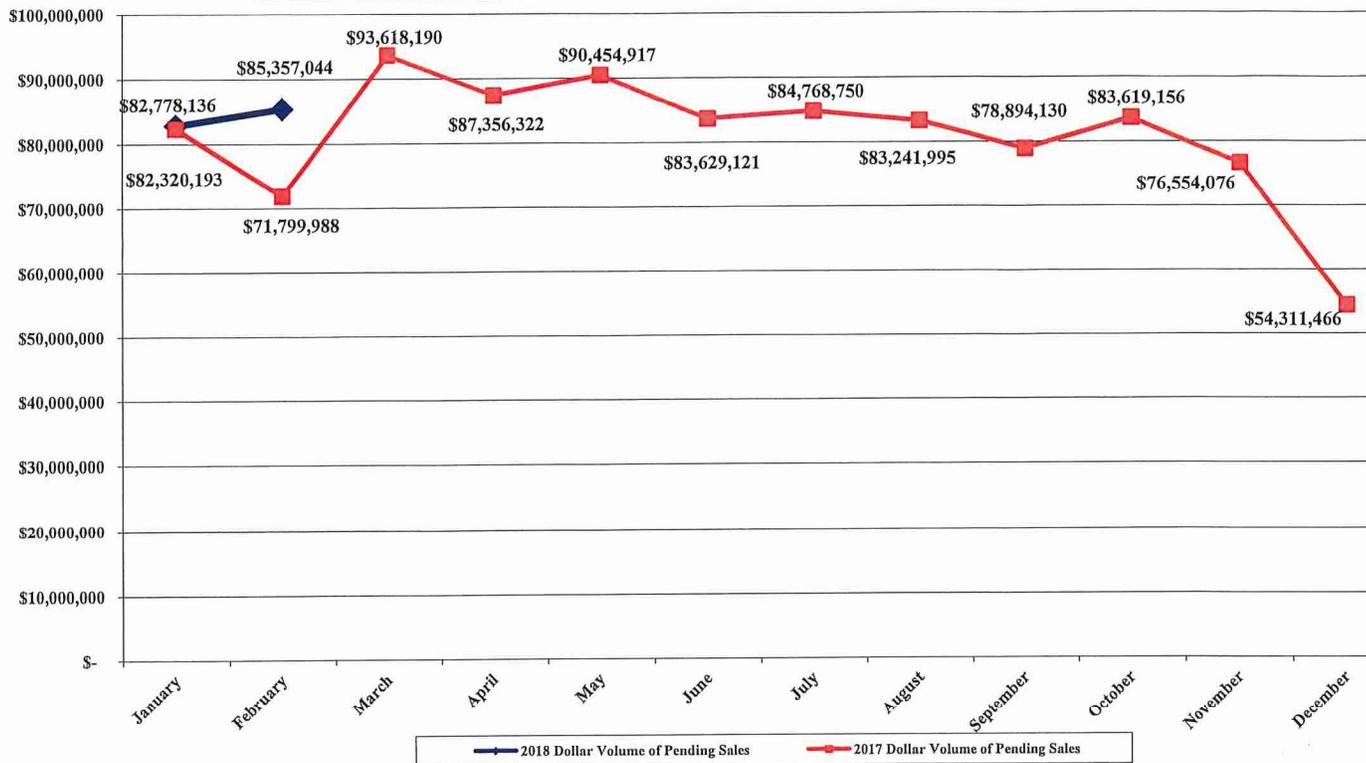
	<u>New Const.</u>	<u>Re-sales</u>
02/18:	59	219
02/17:	63	183
	-06.35%	+19.67%

Number of Pending Home Sales Reported to MLS, January 2018: 278
Number of Pending Home Sales Reported to MLS, January 2017: 246
(% change for January: +13.01%)
(% change from January 2018: +03.73%)

	<u>New Const.</u>	<u>Re-sales</u>
'18:	137	409
'17:	130	384
	+05.38%	+06.51%

Cumulative total, January – February 2018: 546
Cumulative total, January – February 2017: 514
(% cumulative change: +06.23%)

Dollar Volume of Pending Residential Sales Reported to MLS
 All "GEO" Areas
 January - February 2018 vs 2017



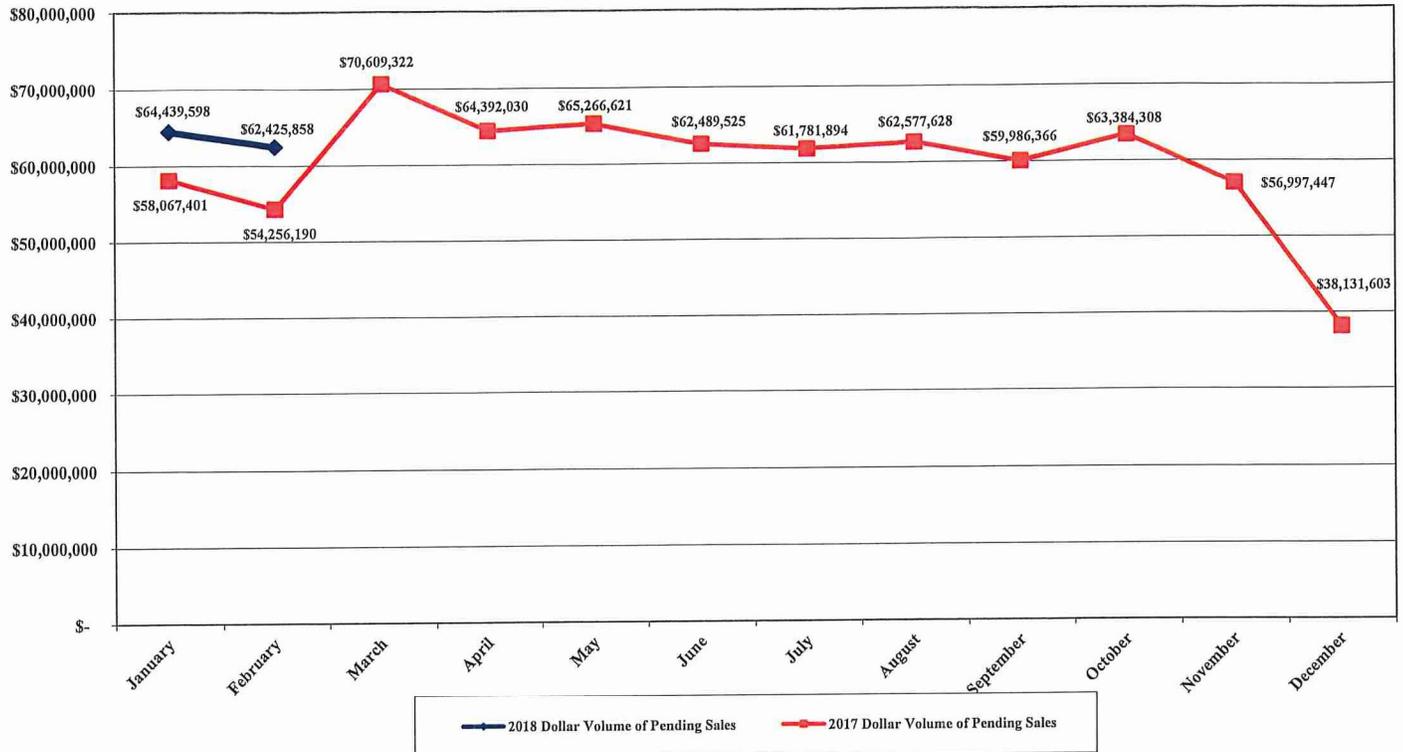
ALL "GEO" AREAS
 (Includes "GEO" areas outside of Lafayette Parish)

Dollar Volume of Pending Home Sales, February 2018: \$85,357,044
Dollar Volume of Pending Home Sales, February 2017: \$71,799,988
 (% change for February: +18.88%)

(% change from January 2018: +03.12%)

Cumulative total, January – February 2018: \$168,135,180
Cumulative total, January – February 2017: \$154,120,181
 (% cumulative change: +09.09%)

Dollar Volume of Pending Residential Sales
Lafayette Parish Only
January - February 2018 vs 2017



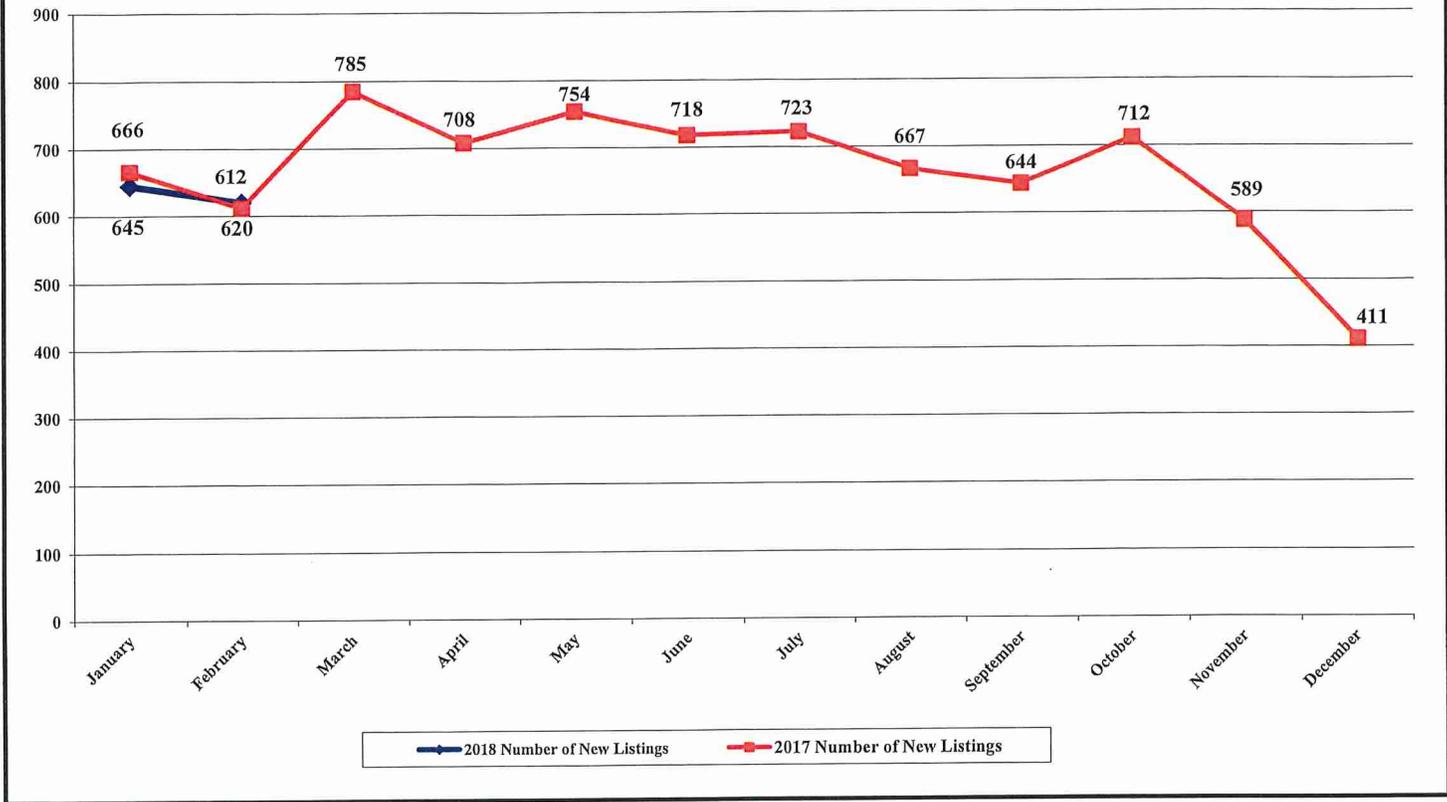
LAFAYETTE PARISH
(Excludes “GEO” areas outside of Lafayette Parish)

Dollar Volume of Pending Home Sales, February 2018: \$62,425,858
Dollar Volume of Pending Home Sales, February 2017: \$54,256,190
(% change for February: +15.06%)

(% change from January 2018: -03.13%)

Cumulative total, January – February 2018: \$126,865,456
Cumulative total, January – February 2017: \$112,323,591
(% cumulative change: +12.95%)

Number of New Residential Listings Reported to MLS
 All "GEO" Areas
 January - February 2018 vs. 2017



ALL "GEO" AREAS
 (Includes "GEO" areas outside of Lafayette Parish)

Outside Lafayette Parish

Feb. '18: 246
 Feb. '17: 242
 (% chg: +01.65%)

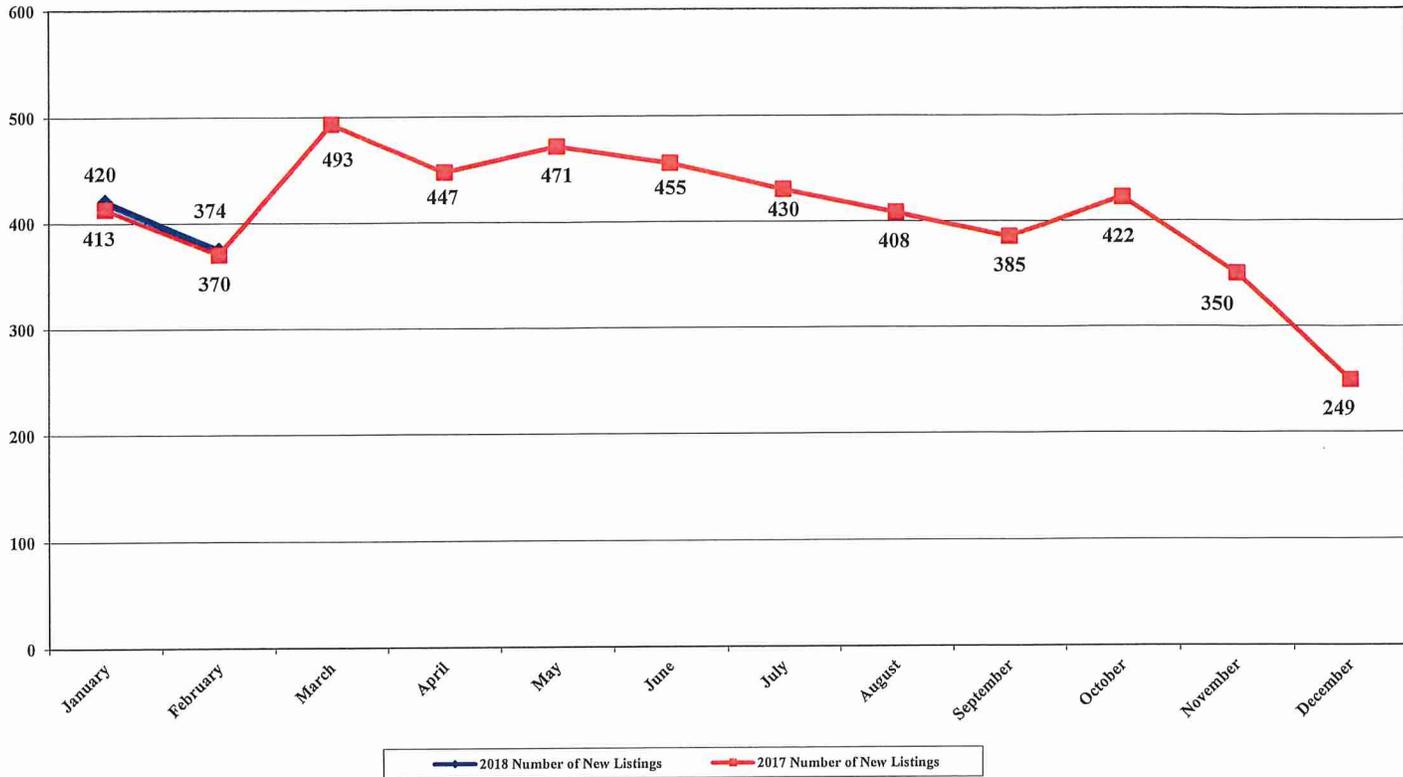
Number of New Residential Listings Reported to MLS, February 2018: 620
 Number of New Residential Listings Reported to MLS, February 2017: 612
 (% change for February: +01.31%)

(% change from January 2018: -03.88%)

'18: 471
 '17: 495
 (% chg: -04.85%)

Cumulative total, January – February 2018: 1,265
 Cumulative total, January – February 2017: 1,278
 (% cumulative change: -01.02%)

Number of New Residential Listings Reported to MLS
Lafayette Parish Only
January - February 2018 vs. 2017



LAFAYETTE PARISH
(Excludes "GEO" areas outside of Lafayette Parish)

	<u>New Const.</u>	<u>Re-sales</u>
Feb.'18:	72	302
Feb.'17:	84	286
	-14.29%	+05.59%

Number of New Residential Listings Reported to MLS, February 2018: 374
 Number of New Residential Listings Reported to MLS, February 2017: 370
 (% change for February: +01.08%)

(% change from January 2018: -10.95.32%)

	<u>New Const.</u>	<u>Re-sales</u>
'15:	165	629
'14:	171	612
	-03.51%	+02.78%

Cumulative total, January – February 2018: 794
 Cumulative total, January – February 2017: 783
 (% cumulative change: +01.40%)

<u>Comparison to Past Years:</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>
#New Listings Taken	533	625	654	705	732	804	783	794
# Sold	256	303	413	416	428	390	450	418
Ratio – New Listings/Sold	2.08:1	2.06:1	1.58:1	1.69:1	1.71:1	2.06:1	1.74:1	1.90:1
2018 % +/- over	+48.97%	+27.04%	+21.41%	+12.62%	+08.47%	-01.24%	+01.40%	

Residential Price Range and Number of Months Supply Analysis

January – February 2018



A LATTER & BLUM COMPANY



Tell us what **YOU** want.

Sold Residential Properties Reported to M.L.S.
ALL "GEO" AREAS
January - February, 2018

<u>Price Range</u>	<u>Number Reported Sold</u>	<u>Current # of Active Listings</u>	<u># of Months Supply</u>
\$19,999 OR UNDER	16	20	2.5
\$20,000 - \$29,999	09	34	7.6
\$30,000 - \$39,999	12	46	7.7
\$40,000 - \$49,999	23	59	4.5
\$50,000 - \$59,999	13	79	12.2
\$60,000 - \$69,999	17	61	7.2
\$70,000 - \$79,999	23	57	5.0
\$80,000 - \$89,999	13	85	13.1
\$90,000 - \$99,999	16	77	9.6
\$100,000 - \$109,999	18	39	4.3
\$110,000 - \$119,999	17	89	10.5
\$120,000 - \$129,999	21	78	7.4
\$130,000 - \$139,999	32	94	5.9
\$140,000 - \$149,999	29	90	6.2
\$150,000 - \$159,999	29	84	5.8
\$160,000 - \$169,999	31	96	6.2
\$170,000 - \$179,999	37	127	6.9
\$180,000 - \$189,999	28	127	9.1
\$190,000 - \$199,999	20	113	11.3
\$200,000 - \$219,999	40	164	8.2
\$220,000 - \$239,999	27	165	12.2
\$240,000 - \$259,999	40	138	6.9
\$260,000 - \$279,999	34	117	6.9
\$280,000 - \$299,999	23	93	8.1
\$300,000 - \$349,999	23	116	10.1
\$350,000 - \$399,999	11	146	26.5
\$400,000 - \$449,999	10	75	15.0
\$450,000 - \$499,999	07	64	18.3
\$500,000 - \$549,999	01	36	10.6
\$550,000 - \$599,999	07	37	10.6
\$600,000 - \$699,999	06	37	12.3
\$700,000 - \$799,999	02	35	35.0
\$800,000 - \$899,999	02	14	14.0
\$900,000 - \$999,999	02	12	12.0
\$1,000,000 and over	01	28	56.0
TOTALS:	640	2,732	8.5
Last Year:	685 (-06.57%)	2,314 (+18.06%)	6.8

SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued February 28, 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of February 28, 2018. MLS data does not reflect all activity within the marketplace

**Sold Residential Properties Reported to M.L.S.
LAFAYETTE PARISH ONLY – ALL PROPERTIES
January – February, 2018**

<u>Price Range</u>	<u>Number Reported Sold</u>		<u>Current # of Active Listings</u>	<u># of Months Supply</u>	
\$19,999 OR UNDER	24.9% of all sales reported are in this price range.	02	02	15.2% of all active listings reported are in this price range.	2.0
\$20,000 - \$29,999		02	48 Sold		2.0
\$30,000 - \$39,999		02	230 Active Listings		9.0
\$40,000 - \$49,999		05			2.8
\$50,000 - \$59,999		03	4.4 mo. supply		4.7
\$60,000 - \$69,999	'18	'17	05	'18	'17
\$70,000 - \$79,999	104	126	10	230	233
\$80,000 - \$89,999		07	Last month: 4.7 mo.		2.2
\$90,000 - \$99,999	-17.46%	05	Last year: 3.7 mo.	-01.29%	6.0
\$100,000 - \$109,999		10			10.4
\$110,000 - \$119,999		07			2.6
\$120,000 - \$129,999		09			2.6
\$130,000 - \$139,999		18			8.0
\$140,000 - \$149,999		19			6.7
\$150,000 - \$159,999		21			3.8
\$160,000 - \$169,999	60.0% of all sales are in this price range.	21	251 Sold	55.7% of all active listings reported are in this price range.	3.7
\$170,000 - \$179,999		32	842 Active Listings		4.5
\$180,000 - \$189,999		25	6.7 mo. supply		5.1
\$190,000 - \$199,999		14			5.6
\$200,000 - \$219,999	'18	'17	Last month: 7.5 mo.		8.2
\$220,000 - \$239,999	251	275		'18	'17
\$240,000 - \$259,999	-08.72%	32	Last year: 4.6 mo.	842	638
\$260,000 - \$279,999		31		+31.97%	7.6
\$280,000 - \$299,999		22			11.9
\$300,000 - \$349,999		17			7.6
\$350,000 - \$399,999	15.1% of all sales are in this price range.	09	63 Sold	29.1% of all active listings reported are in this price range.	11.9
\$400,000 - \$449,999		10	440 Active Listings		7.6
\$450,000 - \$499,999		06	13.9 mo. supply		11.9
\$500,000 - \$549,999		01			5.2
\$550,000 - \$599,999	'18	'17	Last month: 16.0 mo.	'18	'17
\$600,000 - \$699,999	63	49		440	371
\$700,000 - \$799,999	+28.57%	06	Last year: 15.1 mo.		5.4
\$800,000 - \$899,999		02		+18.60%	5.4
\$900,000 - \$999,999		02			5.2
\$1,000,000 and over		01			5.2
TOTALS:		418	1,512		7.2
Last Year:		450 (-07.11%)	1,242 (+26.67%)		5.5

SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued February 28, 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of January 31, 2018. MLS data does not reflect all activity within the marketplace

**Sold Residential Properties Reported to M.L.S.
LAFAYETTE PARISH ONLY – RESALES ONLY
January - February, 2018**

<u>Price Range</u>	<u>Number Reported Sold</u>		<u>Current # of Active Listings</u>	<u># of Months Supply</u>	
\$19,999 OR UNDER		02	02	2.0	
\$20,000 - \$29,999		02	02	2.0	
\$30,000 - \$39,999	33.4% of all sales reported are in this price range.	02	09	19.5% of all active listings reported are in this price range.	
\$40,000 - \$49,999		05	07	2.8	
\$50,000 - \$59,999		03	07	4.7	
\$60,000 - \$69,999		05	05	2.0	
\$70,000 - \$79,999		10	11	2.2	
\$80,000 - \$89,999	<u>'18</u> 103	<u>'17</u> 126	07	21	6.0
\$90,000 - \$99,999		05	26	10.4	
\$100,000 - \$109,999	-18.25%	10	13	2.6	
\$110,000 - \$119,999		07	28	8.0	
\$120,000 - \$129,999		09	30	6.7	
\$130,000 - \$139,999		18	34	3.8	
\$140,000 - \$149,999		18	32	3.6	
\$150,000 - \$159,999		19	41	4.3	
\$160,000 - \$169,999	51.1% of all sales reported are in this price range.	19	41	4.3	
\$170,000 - \$179,999		21	54	5.1	
\$180,000 - \$189,999		14	70	10.0	
\$190,000 - \$199,999		08	59	14.8	
\$200,000 - \$219,999	<u>'18</u> 158	<u>'17</u> 176	17	74	8.7
\$220,000 - \$239,999		14	93	13.3	
\$240,000 - \$259,999	-10.23%	17	56	6.6	
\$260,000 - \$279,999		15	54	7.2	
\$280,000 - \$299,999		14	41	5.9	
\$300,000 - \$349,999		12	61	10.2	
\$350,000 - \$399,999	15.5% of all sales reported are in this price range.	08	77	19.3	
\$400,000 - \$449,999		07	35	10.0	
\$450,000 - \$499,999		05	34	13.6	
\$500,000 - \$549,999		01	19	38.0	
\$550,000 - \$599,999		05	22	8.8	
\$600,000 - \$699,999	<u>'18</u> 48	<u>'17</u> 30	03	22	14.7
\$700,000 - \$799,999		02	24	24.0	
\$800,000 - \$899,999	+60.00%	02	08	8.0	
\$900,000 - \$999,999		02	06	6.0	
\$1,000,000 and over		01	16	32.0	
TOTALS:		309	1,135	7.3	
Last Year:		332 (-06.93%)	910 (+29.80%)	5.5	

SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued February 28, 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of February 28, 2018. MLS data does not reflect all activity within the marketplace

**Sold Residential Properties Reported to M.L.S.
LAFAYETTE PARISH ONLY - New Construction
January - February, 2018**

<u>Price Range</u>	<u>Number Reported Sold</u>		<u>Current # of Active Listings</u>	<u># of Months Supply</u>	
\$19,999 OR UNDER		-0-	-0-		----
\$20,000 - \$29,999	00.9% of all sales reported are in this price range.	-0-	01 Sold	-0-	0.8% of all active listings reported are in this price range.
\$30,000 - \$39,999		-0-	03 Active Listing	-0-	
\$40,000 - \$49,999		-0-		-0-	
\$50,000 - \$59,999		-0-	6.0 mo. supply	-0-	
\$60,000 - \$69,999		-0-	Last month: N/A	-0-	
\$70,000 - \$79,999	<u>'18</u>	<u>'17</u>		<u>'18</u>	<u>'17</u>
\$80,000 - \$89,999	<u>01</u>	<u>-0-</u>	Last year: N/A	<u>03</u>	<u>01</u>
\$90,000 - \$99,999		-0-			
\$100,000 - \$109,999	N/A	-0-		-0-	(+200.00%)
\$110,000 - \$119,999		-0-		-0-	
\$120,000 - \$129,999		-0-		-0-	
\$130,000 - \$139,999		-0-		-0-	
\$140,000 - \$149,999		01	03		6.0
\$150,000 - \$159,999	85.3% of all sales reported are in this price range.	02	93 Sold	05	68.4% of all active listings reported are in this price range.
\$160,000 - \$169,999		02	258 Active Listings	13	
\$170,000 - \$179,999		11	5.5 mo. supply	34	
\$180,000 - \$189,999		11		33	
\$190,000 - \$199,999		06	Last month: 6.4 mo.	24	8.0
\$200,000 - \$219,999	<u>'18</u>	<u>'17</u>		<u>'18</u>	<u>'17</u>
\$220,000 - \$239,999	<u>93</u>	<u>99</u>	Last year: 4.3 mo.	<u>258</u>	<u>214</u>
\$240,000 - \$259,999	-06.06%	15		27	+20.56%
\$260,000 - \$279,999		16		30	3.8
\$280,000 - \$299,999		08		16	4.0
\$300,000 - \$349,999		05		20	8.0
\$350,000 - \$399,999	13.8% of all sales reported are in this price range.	01	15 Sold	27	30.8% of all active listings reported are in this price range.
\$400,000 - \$449,999		03	116 Active Listings	20	
\$450,000 - \$499,999		01	15.5 mo. supply	12	
\$500,000 - \$549,999		-0-		12	
\$550,000 - \$599,999	<u>'18</u>	<u>'17</u>	Last month: 11.4 mo.	<u>'18</u>	<u>'17</u>
\$600,000 - \$699,999	<u>15</u>	<u>19</u>		<u>116</u>	<u>117</u>
\$700,000 - \$799,999	-21.05%	-0-	Last year: 12.3 mo.	05	-00.85%
\$800,000 - \$899,999		-0-		03	
\$900,000 - \$999,999		-0-		04	
\$1,000,000 and over		-0-		01	
TOTALS:		109		377	7.4
Last Year:		118 (-11.86%)		332 (+18.35%)	5.6

SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued February 28, 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of February 28, 2018. MLS data does not reflect all activity within the marketplace

Sold Residential Properties Reported to M.L.S. ST. LANDRY PARISH January - February, 2018

<u>Price Range</u>	<u>Number Reported Sold</u>		<u>Current # of Active Listings</u>	<u># of Months Supply</u>
\$19,999 OR UNDER		04	08	4.0
\$20,000 - \$29,999	69.6% of all sales reported are in this price range.	03	14	9.3
\$30,000 - \$39,999		02	14	14.0
\$40,000 - \$49,999		02	15	15.0
\$50,000 - \$59,999		05	18	7.2
\$60,000 - \$69,999		02	15	15.0
\$70,000 - \$79,999		03	12	8.0
\$80,000 - \$89,999	'18 39	'17 30	19	19.0
\$90,000 - \$99,999		06	15	5.0
\$100,000 - \$109,999	+30.00%	02	09	9.0
\$110,000 - \$119,999		03	17	11.3
\$120,000 - \$129,999		-0-	11	----
\$130,000 - \$139,999		02	10	10.0
\$140,000 - \$149,999		03	10	6.7
\$150,000 - \$159,999		03	14	9.3
\$160,000 - \$169,999	28.6% of all sales reported are in this price range.	03	10	6.7
\$170,000 - \$179,999		02	08	8.0
\$180,000 - \$189,999		02	04	4.0
\$190,000 - \$199,999		01	09	18.0
\$200,000 - \$219,999	'18 16	'17 14	06	12.0
\$220,000 - \$239,999		01	14	28.0
\$240,000 - \$259,999	+14.29%	03	15	10.0
\$260,000 - \$279,999		-0-	04	----
\$280,000 - \$299,999		-0-	09	----
\$300,000 - \$349,999	3.1% of all sales reported are in this price range.	01	09	18.0
\$350,000 - \$399,999		-0-	08	----
\$400,000 - \$449,999		-0-	04	----
\$450,000 - \$499,999		-0-	03	----
\$500,000 - \$549,999		-0-	02	----
\$550,000 - \$599,999	'18 01	'17 01	02	----
\$600,000 - \$699,999		-0-	03	----
\$700,000 - \$799,999	N/A	-0-	02	----
\$800,000 - \$899,999		-0-	-0-	----
\$900,000 - \$999,999		-0-	-0-	----
\$1,000,000 and over		-0-	05	----
TOTALS:		56	317	11.3
Last Year:		45 (+24.44%)	309 (+02.59 %)	13.7

SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued March 1, 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of March 1, 2018. MLS data does not reflect all activity within the marketplace

Sold Residential Properties Reported to M.L.S.
ST. LANDRY PARISH - New Construction
 January - February, 2018

<u>Price Range</u>	<u>Number Reported Sold</u>	<u>Current # of Active Listings</u>	<u># of Months Supply</u>
\$19,999 OR UNDER	-0-	-0-	----
\$20,000 - \$29,999	-0-	-0-	----
\$30,000 - \$39,999	-0-	-0-	----
\$40,000 - \$49,999	-0-	-0-	----
\$50,000 - \$59,999	-0-	-0-	----
\$60,000 - \$69,999	-0-	-0-	----
\$70,000 - \$79,999	-0-	-0-	----
\$80,000 - \$89,999	-0-	-0-	----
\$90,000 - \$99,999	-0-	-0-	----
\$100,000 - \$109,999	-0-	-0-	----
\$110,000 - \$119,999	-0-	-0-	----
\$120,000 - \$129,999	-0-	-0-	----
\$130,000 - \$139,999	-0-	01	----
\$140,000 - \$149,999	-0-	-0-	----
\$150,000 - \$159,999	-0-	-0-	----
\$160,000 - \$169,999	-0-	01	----
\$170,000 - \$179,999	01	-0-	----
\$180,000 - \$189,999	-0-	-0-	----
\$190,000 - \$199,999	-0-	-0-	----
\$200,000 - \$219,999	-0-	-0-	----
\$220,000 - \$239,999	-0-	01	----
\$240,000 - \$259,999	-0-	03	----
\$260,000 - \$279,999	-0-	-0-	----
\$280,000 - \$299,999	-0-	01	----
\$300,000 - \$349,999	-0-	01	----
\$350,000 - \$399,999	-0-	-0-	----
\$400,000 - \$449,999	-0-	-0-	----
\$450,000 - \$499,999	-0-	-0-	----
\$500,000 - \$549,999	-0-	-0-	----
\$550,000 - \$599,999	-0-	-0-	----
\$600,000 - \$699,999	-0-	-0-	----
\$700,000 - \$799,999	-0-	-0-	----
\$800,000 - \$899,999	-0-	-0-	----
\$900,000 - \$999,999	-0-	-0-	----
\$1,000,000 and over	-0-	-0-	----
TOTALS:	01	08	16.0
Last Year:	01 (N/C)	07 (+14.29%)	14.0

SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued March 31, 2018 Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of March 1, 2018. MLS data does not reflect all activity within the marketplace

**Sold Residential Properties Reported to M.L.S.
IBERIA PARISH ONLY
January - February, 2018**

<u>Price Range</u>		<u>Number Reported Sold</u>		<u>Current # of Active Listings</u>		<u># of Months Supply</u>
\$19,999 OR UNDER		02		02		2.0
\$20,000 - \$29,999	72.9% of all sales reported are in this price range.	02	35 Sold	05	53.8% of all active listings reported are in this price range.	5.0
\$30,000 - \$39,999		01	127 Active Listings	07		14.0
\$40,000 - \$49,999		04	7.3 mo. supply	08		4.0
\$50,000 - \$59,999		02		18		18.0
\$60,000 - \$69,999		02	Last Month: 7.4 mo.	07		7.0
\$70,000 - \$79,999	<u>'18</u> 35	<u>'17</u> 38	03	08	<u>'18</u> 127	<u>'17</u> 95
\$80,000 - \$89,999		01	Last Year: 5.0 mo.	10		20.0
\$90,000 - \$99,999	-07.89%	04		08	+33.68%	4.0
\$100,000 - \$109,999		03		06		4.0
\$110,000 - \$119,999		01		16		32.0
\$120,000 - \$129,999		03		09		6.0
\$130,000 - \$139,999		04		15		7.5
\$140,000 - \$149,999		03		08		5.3
\$150,000 - \$159,999	25.0% of all sales reported are in this price range.	02	12 Sold	08	33.1% of all active listings reported are in this price range.	8.0
\$160,000 - \$169,999		04	78 Active Listings	08		4.0
\$170,000 - \$179,999		01		05		10.0
\$180,000 - \$189,999		-0-	13.0 mo. supply	07		----
\$190,000 - \$199,999	<u>'18</u> 12	<u>'17</u> 14	01	08	<u>'18</u> 78	<u>'17</u> 60
\$200,000 - \$219,999		-0-	Last Month: 20.8 mo.	07		----
\$220,000 - \$239,999	-14.29%	-0-	Last Year: 8.6 mo.	08		----
\$240,000 - \$259,999		01		11	+30.00%	22.0
\$260,000 - \$279,999		01		09		18.0
\$280,000 - \$299,999		-0-		07		----
\$300,000 - \$349,999	2.1% of all sales reported are in this price range.	-0-		05	13.1% of all active listings reported are in this price range.	----
\$350,000 - \$399,999		01	1 Sold	10		20.0
\$400,000 - \$449,999		-0-	31 Active Listings	04		----
\$450,000 - \$499,999		-0-		05		----
\$500,000 - \$549,999		-0-	62.0 mo. supply	02		----
\$550,000 - \$599,999	<u>'18</u> 01	<u>'17</u> 04	-0-	01	<u>'18</u> 31	<u>'17</u> 34
\$600,000 - \$699,999		-0-	Last Month: 26.0 mo.	01		----
\$700,000 - \$799,999	-75.00%	-0-	Last Year: 17.0 mo.	01	-08.82%	----
\$800,000 - \$899,999		-0-		-0-		----
\$900,000 - \$999,999		-0-		-0-		----
\$1,000,000 and over		-0-		02		----
TOTALS:		48		236		9.8
Last Year:		56 (-14.29%)		189 (+24.87%)		6.8

SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued March 1 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of March 1, 2018. MLS data does not reflect all activity within the marketplace

Sold Residential Properties Reported to M.L.S.

IBERIA PARISH – RESALES

January - February, 2018

<u>Price Range</u>	<u>Number Reported Sold</u>	<u>Current # of Active Listings</u>	<u># of Months Supply</u>
\$19,999 OR UNDER	02	02	2.0
\$20,000 - \$29,999	02 35 Sold	05	5.0
\$30,000 - \$39,999	01 126 Active Listings	07	14.0
\$40,000 - \$49,999	04 7.2 mo. supply	08	4.0
\$50,000 - \$59,999	02	18	18.0
\$60,000 - \$69,999	02 Last Month: 7.4 mo.	07	7.0
\$70,000 - \$79,999	03	08	5.3
\$80,000 - \$89,999	01 Last Year: 5.1 mo.	10	20.0
\$90,000 - \$99,999	04	08	4.0
\$100,000 - \$109,999	03	06	4.0
\$110,000 - \$119,999	01	15	30.0
\$120,000 - \$129,999	03	09	6.0
\$130,000 - \$139,999	04	15	7.5
\$140,000 - \$149,999	03	08	5.3
\$150,000 - \$159,999	02	08	8.0
\$160,000 - \$169,999	04 12 Sold	07	3.5
\$170,000 - \$179,999	01 72 Active Listings	03	6.0
\$180,000 - \$189,999	-0-	03	----
\$190,000 - \$199,999	01 12.0 mo. supply	08	16.0
\$200,000 - \$219,999	-0-	07	----
\$220,000 - \$239,999	-0- Last Month: 19.3 mo.	08	----
\$240,000 - \$259,999	01 Last Year: 11.6 mo.	09	18.0
\$260,000 - \$279,999	01	09	18.0
\$280,000 - \$299,999	-0-	06	----
\$300,000 - \$349,999	-0-	04	----
\$350,000 - \$399,999	01	09	18.0
\$400,000 - \$449,999	-0- 01 Sold	03	----
\$450,000 - \$499,999	-0- 27 Active Listings	05	----
\$500,000 - \$549,999	-0- 54.0 mo. supply	01	----
\$550,000 - \$599,999	-0-	01	----
\$600,000 - \$699,999	-0- Last Month: 23.0 mo.	01	----
\$700,000 - \$799,999	-0-	01	----
\$800,000 - \$899,999	-0- Last Year: 15.0 mo.	-0-	----
\$900,000 - \$999,999	-0-	-0-	----
\$1,000,000 and over	-0-	02	----
TOTALS:	48	225	9.4
Last Year:	51 (-05.88%)	182 (+23.63%)	7.1

SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued March 1, 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of March 1, 2018. MLS data does not reflect all activity within the marketplace

Sold Residential Properties Reported to M.L.S.
IBERIA PARISH - NEW CONSTRUCTION
 January - February, 2018

<u>Price Range</u>	<u>Number Reported Sold</u>	<u>Current # of Active Listings</u>	<u># of Months Supply</u>
\$19,999 OR UNDER	-0-	-0-	----
\$20,000 - \$29,999	-0-	-0-	----
\$30,000 - \$39,999	-0-	-0-	----
\$40,000 - \$49,999	-0-	-0-	----
\$50,000 - \$59,999	-0-	-0-	----
\$60,000 - \$69,999	-0-	-0-	----
\$70,000 - \$79,999	-0-	-0-	----
\$80,000 - \$89,999	-0-	-0-	----
\$90,000 - \$99,999	-0-	-0-	----
\$100,000 - \$109,999	-0-	-0-	----
\$110,000 - \$119,999	-0-	01	----
\$120,000 - \$129,999	-0-	-0-	----
\$130,000 - \$139,999	-0-	-0-	----
\$140,000 - \$149,999	-0-	-0-	----
\$150,000 - \$159,999	-0-	01	----
\$160,000 - \$169,999	-0-	01	----
\$170,000 - \$179,999	-0-	02	----
\$180,000 - \$189,999	-0-	-0-	----
\$190,000 - \$199,999	-0-	-0-	----
\$200,000 - \$219,999	-0-	-0-	----
\$220,000 - \$239,999	-0-	-0-	----
\$240,000 - \$259,999	-0-	02	----
\$260,000 - \$279,999	-0-	-0-	----
\$280,000 - \$299,999	-0-	01	----
\$300,000 - \$349,999	-0-	01	----
\$350,000 - \$399,999	-0-	01	----
\$400,000 - \$449,999	-0-	01	----
\$450,000 - \$499,999	-0-	-0-	----
\$500,000 - \$549,999	-0-	-0-	----
\$550,000 - \$599,999	-0-	-0-	----
\$600,000 - \$699,999	-0-	-0-	----
\$700,000 - \$799,999	-0-	-0-	----
\$800,000 - \$899,999	-0-	-0-	----
\$900,000 - \$999,999	-0-	-0-	----
\$1,000,000 and over	-0-	-0-	----
TOTALS:	-0-	11	N/A
Last Year:	05 (N/A)	07 (+57.14%)	2.8

SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued March 1, 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of March 1, 2018. MLS data does not reflect all activity within the marketplace

**Sold Residential Properties Reported to M.L.S.
ST. MARTIN PARISH
January - February, 2018**

Price Range	Number Reported Sold	Current # of Active Listings	# of Months Supply	
\$19,999 OR UNDER	02	02	2.0	
\$20,000 - \$29,999	-0-	03	----	
\$30,000 - \$39,999	01	28 Sold	02	4.0
\$40,000 - \$49,999	05	71 Active Listings	02	0.8
\$50,000 - \$59,999	-0-		07	----
\$60,000 - \$69,999	04	5.1 mo. Supply	06	3.0
\$70,000 - \$79,999	01		08	16.0
\$80,000 - \$89,999	-0-	Last Month: 5.5 mo.	06	----
\$90,000 - \$99,999	01		07	14.0
\$100,000 - \$109,999	03		01	0.7
\$110,000 - \$119,999	01		04	8.0
\$120,000 - \$129,999	05		07	2.8
\$130,000 - \$139,999	02		08	8.0
\$140,000 - \$149,999	03		07	4.7
\$150,000 - \$159,999	01		03	6.0
\$160,000 - \$169,999	02		-0-	----
\$170,000 - \$179,999	-0-	10 Sold	10	----
\$180,000 - \$189,999	-0-	78 Active Listings	06	----
\$190,000 - \$199,999	01		02	4.0
\$200,000 - \$219,999	02	15.6 mo. Supply	10	10.0
\$220,000 - \$239,999	-0-		12	----
\$240,000 - \$259,999	02	Last Month: 16.4 mo.	13	13.0
\$260,000 - \$279,999	01		06	12.0
\$280,000 - \$299,999	01		08	16.0
\$300,000 - \$349,999	01		05	10.0
\$350,000 - \$399,999	-0-		08	----
\$400,000 - \$449,999	-0-	02 Sold	03	----
\$450,000 - \$499,999	01	25 Active Listings	02	4.0
\$500,000 - \$549,999	-0-		-0-	----
\$550,000 - \$599,999	-0-	25.0 mo. supply	02	----
\$600,000 - \$699,999	-0-		03	----
\$700,000 - \$799,999	-0-	Last Month: 31.0 mo.	01	----
\$800,000 - \$899,999	-0-		-0-	----
\$900,000 - \$999,999	-0-		01	----
\$1,000,000 and over	-0-		-0-	----
TOTALS:	40		174	9.7
Last Year:	38 (+05.26%)			

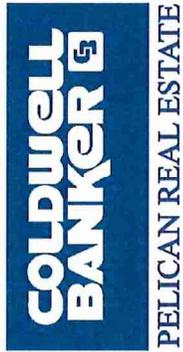
SOURCE: REALTOR Association of Acadiana Multiple Listing Service compilation issued March 1, 2018 Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of March 1, 2018. MLS data does not reflect all activity within the marketplace

Residential Market Share

January – February 2018



Tell us what **YOU** want.



PELICAN REAL ESTATE

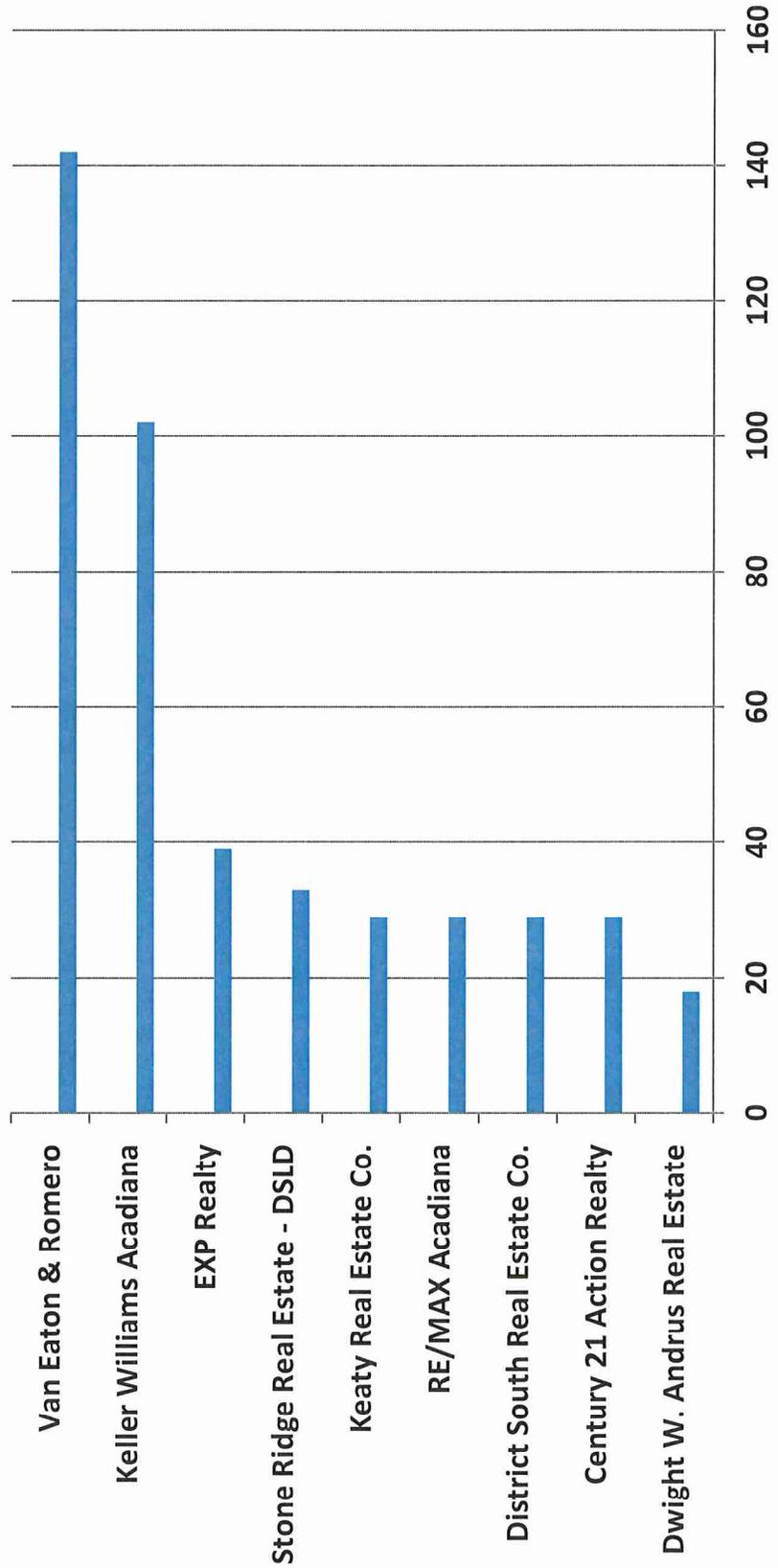


A LATTE & BLUM COMPANY

TWO GREAT COMPANIES, NOW ONE NAME!

Closed Single Family Listing Sides – All GEO Areas

January - February 2018



Market Penetration Report By Companies and Offices

Listing Companies/Offices

Status: Sold

Search Parameters: Property type Residential;

As of Monday, March 12, 2018 9:56:30 AM

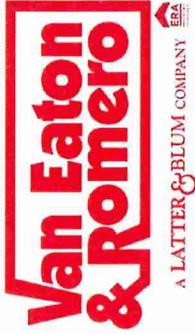
Date Range: 1/1/2018 to 2/28/2018

Number and Volume Calculated By Sides

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Van Eaton & Romero (I001163)	142.0	34,490,720	242,892	22.19	28.30
2	Keller Williams Realty Acadiana (I000906)	101.5	17,251,099	169,962	15.86	14.15
3	EXP Realty, LLC (I001154)	39.0	7,168,803	183,815	6.09	5.88
4	Stone Ridge Real Estate (I001089)	33.0	7,054,235	213,765	5.16	5.79
5	Keaty Real Estate Company (I000932)	29.0	6,546,875	225,754	4.53	5.37
6	RE/MAX Acadiana (I000020)	29.0	5,710,399	196,910	4.53	4.69
7	District South Real Estate Co. (I001224)	29.0	5,157,460	177,843	4.53	4.23
8	Century 21 Action Realty (I001065)	29.0	2,700,383	93,117	4.53	2.22
9	Dwight W. Andrus Real Est, LLC (I000004)	18.0	4,437,640	246,536	2.81	3.64
10	Southern Lifestyle Realty, LLC (I001043)	13.0	3,530,849	271,604	2.03	2.90
11	Lamplighter Realty, LLC (I001186)	12.0	2,509,599	209,133	1.88	2.06
12	McGeeScott Realty (I001196)	12.0	1,839,000	153,250	1.88	1.51
13	Caffery Real Estate, Inc. (I000915)	9.0	911,000	101,222	1.41	0.75
14	Brandon E. Breaux Real Estate (I000979)	9.0	735,100	81,678	1.41	0.60
15	HUNCO Real Estate (I001141)	7.0	1,592,900	227,557	1.09	1.31
16	Century 21 DCG/Aguillard-Eunice (I001063)	7.0	570,350	81,479	1.09	0.47
17	Gateway Realty, Inc. (I000062)	7.0	358,100	51,157	1.09	0.29
18	Non-Mbr Office/Seller (I90001)	6.0	1,772,900	295,483	0.94	1.45
19	Choice Realty (I000991)	5.0	2,117,500	423,500	0.78	1.74
20	Steve Stigall (I001133)	5.0	870,000	174,000	0.78	0.71
21	Realty of Acadiana, LLC (I001193)	5.0	224,951	44,990	0.78	0.18
22	Cachet Real Estate, LLC (I001111)	4.5	741,750	164,833	0.70	0.61
23	Robbie Breaux & Team Powered by EXP Realty (I001230)	4.0	910,000	227,500	0.62	0.75
24	Century 21 DCG/Aguillard-Opel (I000987)	4.0	463,050	115,762	0.62	0.38
25	RE/MAX Rice Realty (I001103)	4.0	241,100	60,275	0.62	0.20
26	Reliance Real Estate Group (I001039)	3.0	967,500	322,500	0.47	0.79
27	A.L.C. Real Estate (I000016)	3.0	535,000	178,333	0.47	0.44
28	Real Estate de Louisiane (I000040)	3.0	436,500	145,500	0.47	0.36
29	Thibodeaux Reed Realty, LLC (I001190)	3.0	332,400	110,800	0.47	0.27
30	New Investors Inc (I000935)	3.0	282,300	94,100	0.47	0.23
31	Parish Realty Acadiana (I001178)	3.0	240,300	80,100	0.47	0.20
32	Rayne Realty Co, Inc (I000111)	2.5	152,200	60,880	0.39	0.12
33	Garber-Seaux Real Estate LLC (I001132)	2.0	880,000	440,000	0.31	0.72
34	Rome Realty (I001106)	2.0	837,092	418,546	0.31	0.69
35	Mirian Real Estate (I000081)	2.0	484,250	242,125	0.31	0.40
36	ReHive, LLC (I001228)	2.0	334,100	167,050	0.31	0.27
37	Realty USA, Inc. (I001180)	2.0	311,600	155,800	0.31	0.26
38	Core Realty (I000061)	2.0	295,500	147,750	0.31	0.24
39	James Real Estate (I000925)	2.0	253,010	126,505	0.31	0.21
40	Sam Robertson Real Estate Co (I000214)	2.0	202,500	101,250	0.31	0.17

41 Atlas Realty of Acadiana (I001119)	2.0	157,000	78,500	0.31	0.13
42 Cajun Real Estate (I000975)	2.0	148,500	74,250	0.31	0.12
43 RealHome Services & Solutions (I001124)	2.0	73,359	36,680	0.31	0.06
44 Venus Realty Corporation (I000155)	1.0	406,000	406,000	0.16	0.33
45 CJS Custom Builders, LLC (I001227)	1.0	383,000	383,000	0.16	0.31
46 Spectrum Real Estate (I000032)	1.0	304,000	304,000	0.16	0.25
47 Becton Real Estate (I001130)	1.0	280,000	280,000	0.16	0.23
48 Magnolia Property Investments, LLC (I001041)	1.0	215,000	215,000	0.16	0.18
49 LA Real Estate and Appraisal (I001032)	1.0	212,000	212,000	0.16	0.17
50 Red Door Realty Acadiana (I001187)	1.0	190,000	190,000	0.16	0.16
51 Hargroder Real Estate Group (I001199)	1.0	173,000	173,000	0.16	0.14
52 M & R Properties (I000099)	1.0	172,998	172,998	0.16	0.14
53 Hebert Properties (I000216)	1.0	172,000	172,000	0.16	0.14
54 PROREE, LLC (I001150)	1.0	167,000	167,000	0.16	0.14
55 GrandMark Realty, LLC (I001068)	1.0	160,000	160,000	0.16	0.13
56 Trahan Real Estate Group (I001137)	1.0	152,000	152,000	0.16	0.12
57 Robins Real Estate, LLC (I001120)	1.0	149,500	149,500	0.16	0.12
58 David Landry Real Estate, LLC (I001066)	1.0	148,900	148,900	0.16	0.12
59 Credeur Properties (I000095)	1.0	145,000	145,000	0.16	0.12
60 Kathy Dyson Realty (I001105)	1.0	130,000	130,000	0.16	0.11
61 Michael Doran R. E., LLC (I001159)	1.0	127,500	127,500	0.16	0.10
62 Dream Home Realty, LLC (I001181)	1.0	125,000	125,000	0.16	0.10
63 Engel & Voelkers Lafayette (I000944)	1.0	123,900	123,900	0.16	0.10
64 Premier Realty of Acadiana LLC (I001172)	1.0	120,000	120,000	0.16	0.10
65 Keller Williams Cenla Partners (I001095)	1.0	113,000	113,000	0.16	0.09
66 PMI Integrity Properties (I001195)	1.0	100,000	100,000	0.16	0.08
67 Gauthier Real Estate, Inc. (I000036)	1.0	95,000	95,000	0.16	0.08
68 Duncan Realty Professionals, LLC (I001217)	1.0	92,000	92,000	0.16	0.08
69 Home Realty of Acadiana (I000996)	1.0	76,700	76,700	0.16	0.06
70 Broussard Realty & Appraisal (I001000)	1.0	75,000	75,000	0.16	0.06
71 Bon Aimee Realty (I001189)	1.0	70,000	70,000	0.16	0.06
72 Titan Real Estate Services, LLC (I001110)	1.0	61,000	61,000	0.16	0.05
73 Acadiana Metro Realty (I001037)	1.0	60,000	60,000	0.16	0.05
74 EXP Realty Associates, LLC (I001185)	1.0	42,000	42,000	0.16	0.03
75 Sunrise Realty (I001078)	1.0	40,000	40,000	0.16	0.03
76 Champs Real Estate & Prop. Mgt (I001156)	1.0	39,000	39,000	0.16	0.03
77 Roberson Realty (I001122)	1.0	37,000	37,000	0.16	0.03
78 Real Broker, LLC (I001229)	0.5	89,950	179,900	0.08	0.07
Totals:	640.0	121,876,322.00	190,431.75	100%	100%

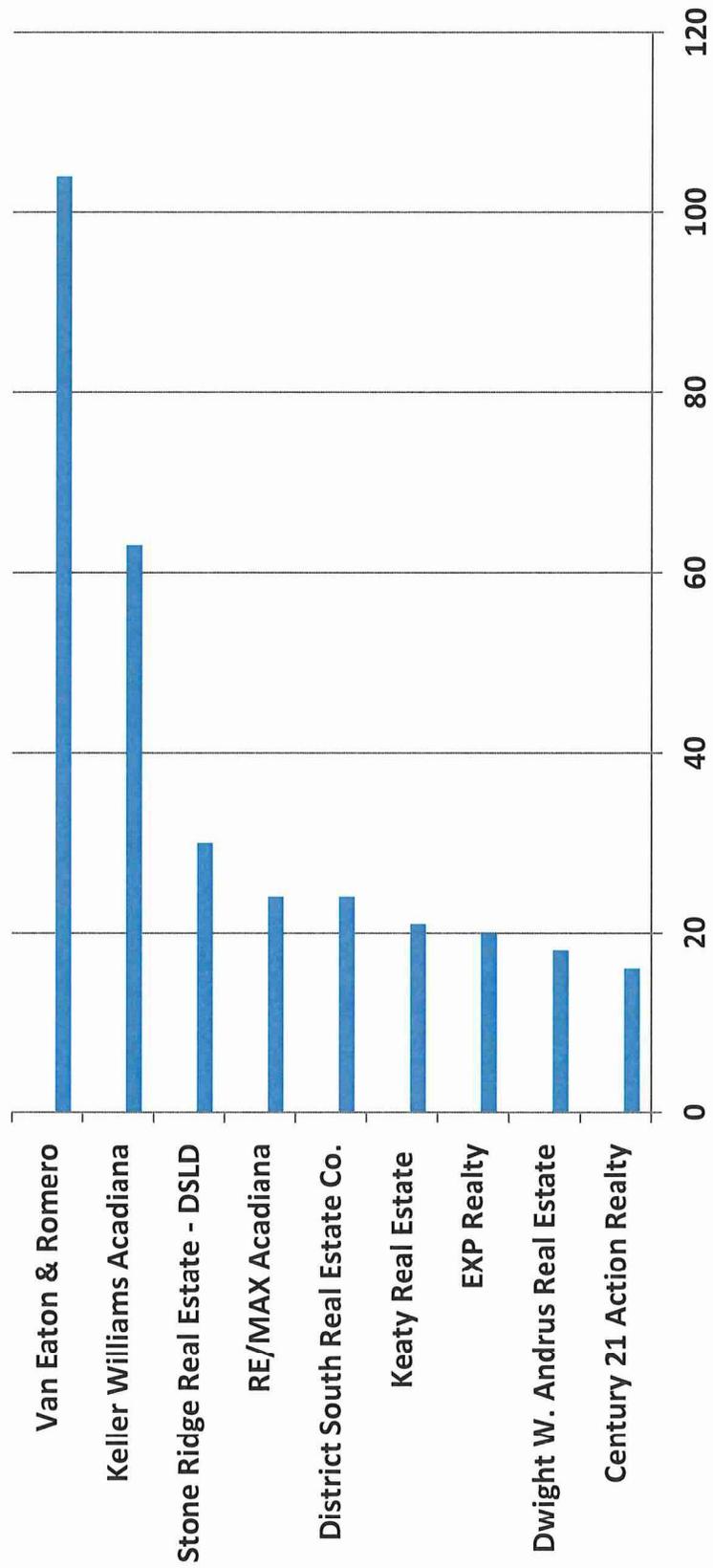
Information is deemed to be reliable, but is not guaranteed. See [copyright notice](#).



TWO GREAT COMPANIES, NOW ONE NAME!

Closed Single Family Listing Sides – Lafayette Parish

January - February 2018



Market Penetration Report By Companies and Offices

Listing Companies/Offices

Status: Sold

Search Parameters: Property type Residential; Parish of 'Lafayette'.

As of Monday, March 12, 2018 9:57:25 AM

Date Range: 1/1/2018 to 2/28/2018

Number and Volume Calculated By Sides

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Van Eaton & Romero (I001163)	104.0	28,977,057	278,626	24.88	30.51
2	Keller Williams Realty Acadiana (I000906)	63.0	13,110,270	208,100	15.07	13.80
3	Stone Ridge Real Estate (I001089)	30.0	6,440,635	214,688	7.18	6.78
4	RE/MAX Acadiana (I000020)	24.0	4,980,824	207,534	5.74	5.24
5	District South Real Estate Co. (I001224)	24.0	4,583,950	190,998	5.74	4.83
6	Keaty Real Estate Company (I000932)	21.0	4,924,900	234,519	5.02	5.19
7	EXP Realty, LLC (I001154)	20.0	4,074,303	203,715	4.78	4.29
8	Dwight W. Andrus Real Est, LLC (I000004)	18.0	4,437,640	246,536	4.31	4.67
9	Century 21 Action Realty (I001065)	16.0	1,707,133	106,696	3.83	1.80
10	Southern Lifestyle Realty, LLC (I001043)	12.0	3,390,949	282,579	2.87	3.57
11	Lampighter Realty, LLC (I001186)	11.0	2,342,599	212,964	2.63	2.47
12	HUNCO Real Estate (I001141)	7.0	1,592,900	227,557	1.67	1.68
13	Steve Stigall (I001133)	5.0	870,000	174,000	1.20	0.92
14	Choice Realty (I000991)	4.0	1,807,500	451,875	0.96	1.90
15	Robbie Breaux & Team Powered by EXP Realty (I001230)	4.0	910,000	227,500	0.96	0.96
16	Real Estate de Louisiane (I000040)	3.0	436,500	145,500	0.72	0.46
17	Cachet Real Estate, LLC (I001111)	2.5	400,750	160,300	0.60	0.42
18	Non-Mbr Office/Seller (I90001)	2.0	1,005,000	502,500	0.48	1.06
19	Garber-Seaux Real Estate LLC (I001132)	2.0	880,000	440,000	0.48	0.93
20	Rome Realty (I001106)	2.0	837,092	418,546	0.48	0.88
21	Reliance Real Estate Group (I001039)	2.0	642,500	321,250	0.48	0.68
22	Mirian Real Estate (I000081)	2.0	484,250	242,125	0.48	0.51
23	McGeeScott Realty (I001196)	2.0	461,500	230,750	0.48	0.49
24	Realty USA, Inc. (I001180)	2.0	311,600	155,800	0.48	0.33
25	Brandon E. Breaux Real Estate (I000979)	2.0	280,200	140,100	0.48	0.30
26	Thibodeaux Reed Realty, LLC (I001190)	2.0	232,500	116,250	0.48	0.24
27	Gateway Realty, Inc. (I000062)	2.0	124,900	62,450	0.48	0.13
28	Venus Realty Corporation (I000155)	1.0	406,000	406,000	0.24	0.43
29	CJS Custom Builders, LLC (I001227)	1.0	383,000	383,000	0.24	0.40
30	Spectrum Real Estate (I000032)	1.0	304,000	304,000	0.24	0.32
31	A.L.C. Real Estate (I000016)	1.0	285,000	285,000	0.24	0.30
32	Beclon Real Estate (I001130)	1.0	280,000	280,000	0.24	0.29
33	Magnolia Property Investments, LLC (I001041)	1.0	215,000	215,000	0.24	0.23
34	Red Door Realty Acadiana (I001187)	1.0	190,000	190,000	0.24	0.20
35	ReHive, LLC (I001228)	1.0	184,100	184,100	0.24	0.19
36	Hargroder Real Estate Group (I001199)	1.0	173,000	173,000	0.24	0.18
37	Hebert Properties (I000216)	1.0	172,000	172,000	0.24	0.18
38	PROREE, LLC (I001150)	1.0	167,000	167,000	0.24	0.18
39	Parish Realty Acadiana (I001178)	1.0	165,000	165,000	0.24	0.17
40	GrandMark Realty, LLC (I001068)	1.0	160,000	160,000	0.24	0.17

41 Sam Robertson Real Estate Co (I000214)	1.0	155,000	155,000	0.24	0.16
42 Trahan Real Estate Group (I001137)	1.0	152,000	152,000	0.24	0.16
43 Caffery Real Estate, Inc. (I000915)	1.0	150,000	150,000	0.24	0.16
44 David Landry Real Estate, LLC (I001066)	1.0	148,900	148,900	0.24	0.16
45 Engel & Voelkers Lafayette (I000944)	1.0	123,900	123,900	0.24	0.13
46 Keller Williams Centa Partners (I001095)	1.0	113,000	113,000	0.24	0.12
47 Atlas Realty of Acadiana (I001119)	1.0	109,000	109,000	0.24	0.11
48 PMI Integrity Properties (I001195)	1.0	100,000	100,000	0.24	0.11
49 Duncan Realty Professionals, LLC (I001217)	1.0	92,000	92,000	0.24	0.10
50 Home Realty of Acadiana (I000996)	1.0	76,700	76,700	0.24	0.08
51 James Real Estate (I000925)	1.0	75,010	75,010	0.24	0.08
52 Titan Real Estate Services, LLC (I001110)	1.0	61,000	61,000	0.24	0.06
53 Acadiana Metro Realty (I001037)	1.0	60,000	60,000	0.24	0.06
54 Century 21 DCG/Aguillard-Opel (I000987)	1.0	55,000	55,000	0.24	0.06
55 RealHome Services & Solutions (I001124)	1.0	44,859	44,859	0.24	0.05
56 Champs Real Estate & Prop. Mgt (I001156)	1.0	39,000	39,000	0.24	0.04
57 Real Broker, LLC (I001229)	0.5	89,950	179,900	0.12	0.09
Totals:	418.0	94,976,871.00	227,217.39	100%	100%

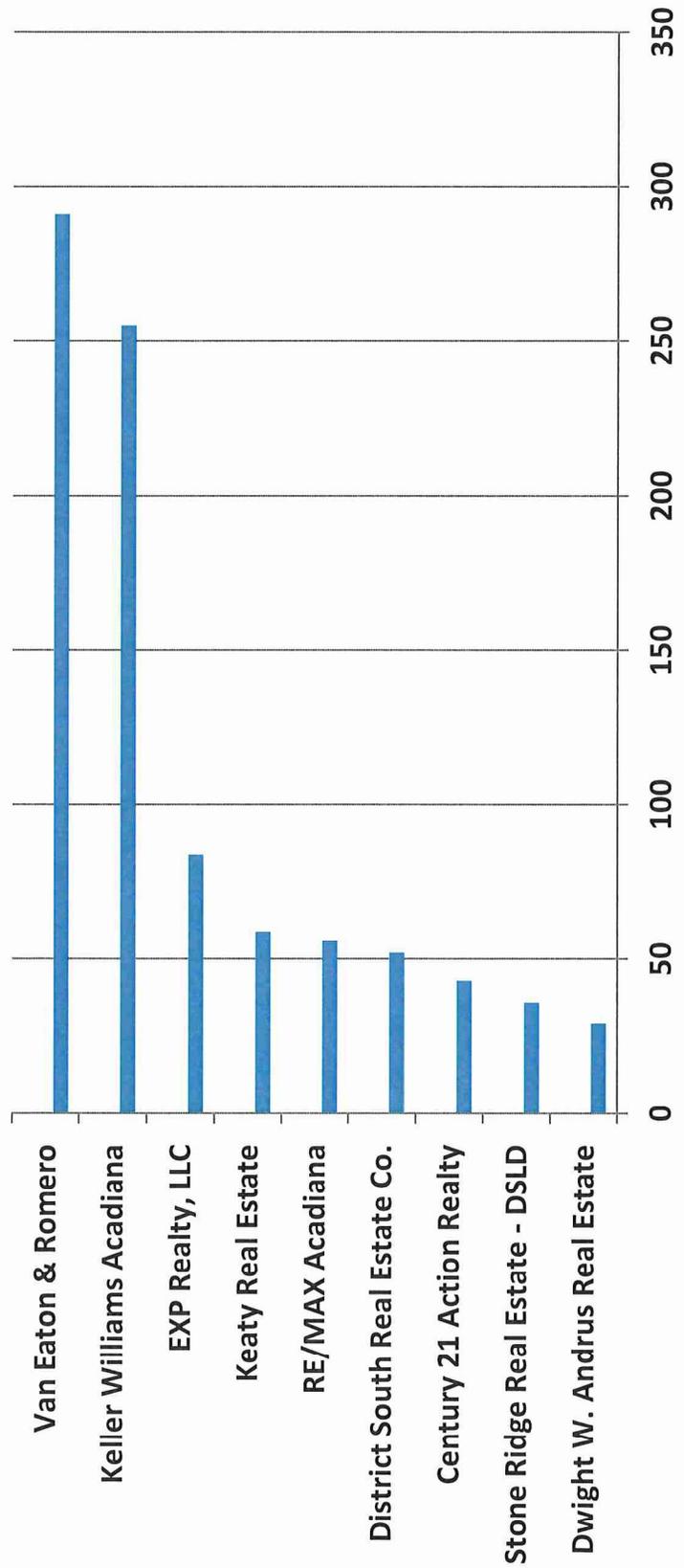
Information is deemed to be reliable, but is not guaranteed. See [copyright notice](#).



TWO GREAT COMPANIES, NOW ONE NAME!

Closed Single Family Listing or Selling Sides All GEO Areas

January – February 2018



Market Penetration Report By Companies and Offices

Listing or Selling Companies/Offices

Status: Sold

Search Parameters: Property type Residential;

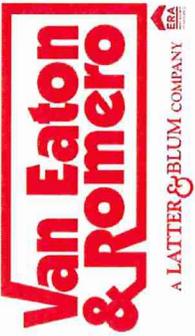
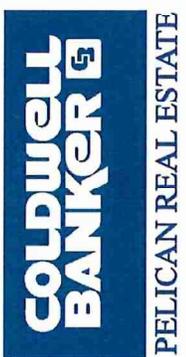
As of Monday, March 12, 2018 10:09:49 AM

Date Range: 1/1/2018 to 2/28/2018

Number and Volume Calculated By Sides

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Van Eaton & Romero (I001163)	291.0	71,330,165	245,121	22.73	29.26
2	Keller Williams Realty Acadiana (I000906)	254.5	44,453,058	174,668	19.88	18.24
3	EXP Realty, LLC (I001154)	84.0	13,168,703	156,770	6.56	5.40
4	Keaty Real Estate Company (I000932)	59.0	11,738,650	198,960	4.61	4.82
5	RE/MAX Acadiana (I000020)	56.0	11,078,908	197,838	4.38	4.55
6	District South Real Estate Co. (I001224)	52.0	8,951,160	172,138	4.06	3.67
7	Century 21 Action Realty (I001065)	43.0	4,269,633	99,294	3.36	1.75
8	Stone Ridge Real Estate (I001089)	36.0	7,702,220	213,951	2.81	3.16
9	Dwight W. Andrus Real Est, LLC (I000004)	29.0	6,720,840	231,753	2.27	2.76
10	Southern Lifestyle Realty, LLC (I001043)	26.0	8,099,943	311,536	2.03	3.32
11	Non-Mbr Office/Seller (I90001)	21.0	4,559,160	217,103	1.64	1.87
12	McGeeScott Realty (I001196)	17.0	2,746,900	161,582	1.33	1.13
13	Lamplighter Realty, LLC (I001186)	15.0	3,113,099	207,540	1.17	1.28
14	HUNCO Real Estate (I001141)	15.0	2,819,900	187,993	1.17	1.16
15	Caffery Real Estate, Inc. (I000915)	11.0	1,115,100	101,373	0.86	0.46
16	RE/MAX Rice Realty (I001103)	11.0	782,100	71,100	0.86	0.32
17	Brandon E. Breaux Real Estate (I000979)	11.0	760,250	69,114	0.86	0.31
18	Robbie Breaux & Team Powered by EXP Realty (I001230)	10.0	2,338,592	233,859	0.78	0.96
19	Parish Realty Acadiana (I001178)	10.0	1,102,413	110,241	0.78	0.45
20	Century 21 DCG/Aguillard-Eunice (I001063)	10.0	878,800	87,880	0.78	0.36
21	Gateway Realty, Inc. (I000062)	10.0	720,100	72,010	0.78	0.30
22	Dream Home Realty, LLC (I001181)	9.0	1,593,800	177,089	0.70	0.65
23	Realty of Acadiana, LLC (I001193)	9.0	599,251	66,583	0.70	0.25
24	Red Door Realty Acadiana (I001187)	8.0	1,557,600	194,700	0.62	0.64
25	Cachet Real Estate, LLC (I001111)	7.5	1,282,750	171,033	0.59	0.53
26	Century 21 DCG/Aguillard-Opel (I000987)	7.0	741,650	105,950	0.55	0.30
27	Engel & Voelkers Lafayette (I000944)	6.0	1,403,600	233,933	0.47	0.58
28	Thibodeaux Reed Realty, LLC (I001190)	6.0	747,500	124,583	0.47	0.31
29	Choice Realty (I000991)	5.0	2,117,500	423,500	0.39	0.87
30	Hargroder Real Estate Group (I001199)	5.0	1,291,588	258,318	0.39	0.53
31	A.L.C. Real Estate (I000016)	5.0	1,033,800	206,760	0.39	0.42
32	Steve Stigall (I001133)	5.0	870,000	174,000	0.39	0.36
33	Mirian Real Estate (I000081)	5.0	793,250	158,650	0.39	0.33
34	Rayne Realty Co, Inc (I000111)	4.5	290,700	64,600	0.35	0.12
35	Reliance Real Estate Group (I001039)	4.0	1,022,500	255,625	0.31	0.42
36	PMI Integrity Properties (I001195)	4.0	951,000	237,750	0.31	0.39
37	Beclon Real Estate (I001130)	4.0	797,800	199,450	0.31	0.33
38	ReHive, LLC (I001228)	4.0	761,600	190,400	0.31	0.31
39	James Real Estate (I000925)	4.0	598,020	149,505	0.31	0.25
40	Goldie Locks Realty LLC (I001197)	4.0	547,000	136,750	0.31	0.22

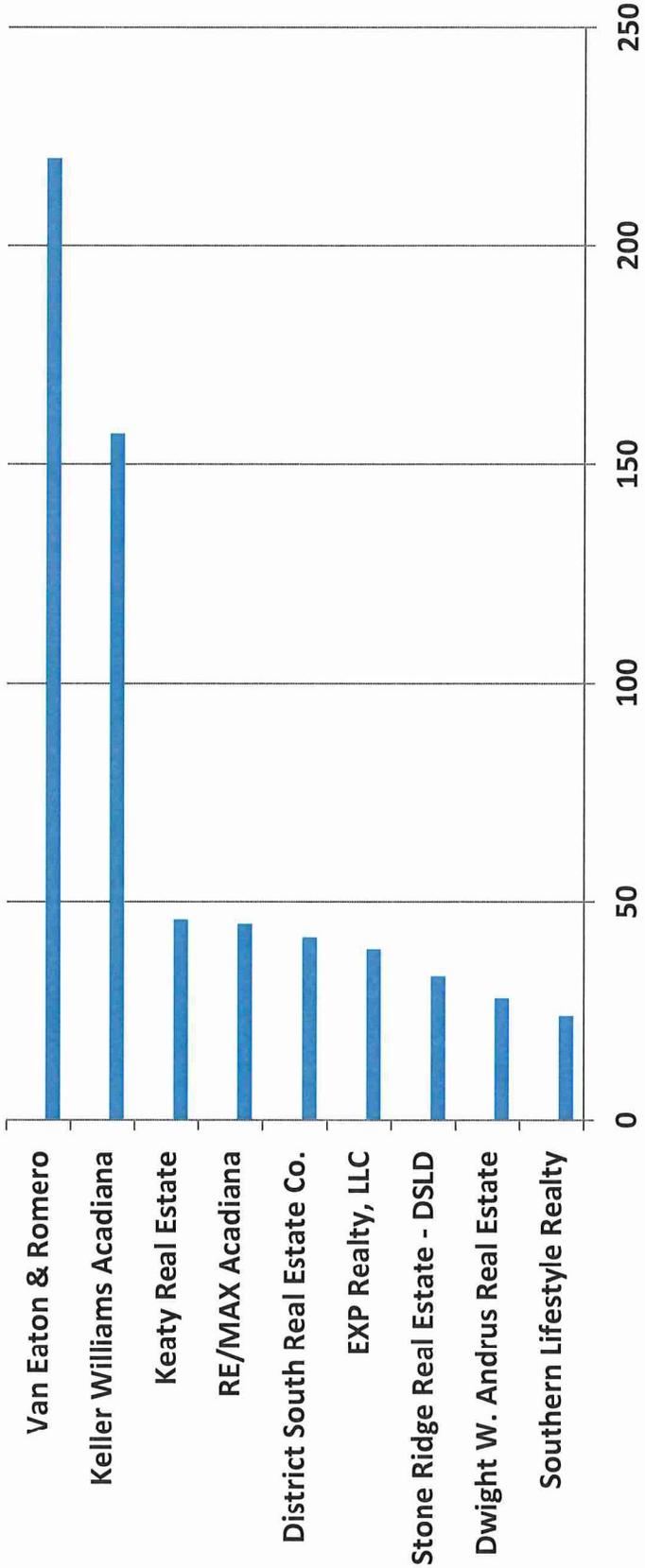
41 Majestic Realty & Investments LLC (I001173)	4.0	410,685	102,671	0.31	0.17
42 Rome Realty (I001106)	3.0	1,484,184	494,728	0.23	0.61
43 Garber-Seaux Real Estate LLC (I001132)	3.0	1,213,000	404,333	0.23	0.50
44 Trahan Real Estate Group (I001137)	3.0	654,000	218,000	0.23	0.27
45 LA Real Estate and Appraisal (I001032)	3.0	589,000	196,333	0.23	0.24
46 Core Realty (I000061)	3.0	555,500	185,167	0.23	0.23
47 Real Estate de Louisiane (I000040)	3.0	436,500	145,500	0.23	0.18
48 Duncan Realty Professionals, LLC (I001217)	3.0	360,000	120,000	0.23	0.15
49 Gauthier Real Estate, Inc. (I000036)	3.0	342,400	114,133	0.23	0.14
50 Sam Robertson Real Estate Co (I000214)	3.0	339,900	113,300	0.23	0.14
51 Atlas Realty of Acadiana (I001119)	3.0	327,000	109,000	0.23	0.13
52 Kathy Dyson Realty (I001105)	3.0	315,400	105,133	0.23	0.13
53 Roberson Realty (I001122)	3.0	314,900	104,967	0.23	0.13
54 New Investors Inc (I000935)	3.0	282,300	94,100	0.23	0.12
55 Sunrise Realty (I001078)	3.0	255,900	85,300	0.23	0.10
56 Cajun Real Estate (I000975)	3.0	223,500	74,500	0.23	0.09
57 Real Broker, LLC (I001229)	2.5	457,850	183,140	0.20	0.19
58 David Landry Real Estate, LLC (I001066)	2.0	404,000	202,000	0.16	0.17
59 Robins Real Estate, LLC (I001120)	2.0	353,000	176,500	0.16	0.14
60 Christe Dailey Realty (I000917)	2.0	348,500	174,250	0.16	0.14
61 PROREE, LLC (I001150)	2.0	334,000	167,000	0.16	0.14
62 Realty USA, Inc. (I001180)	2.0	311,600	155,800	0.16	0.13
63 Guidry & Co. Real Estate, Inc. (I000109)	2.0	310,000	155,000	0.16	0.13
64 Credeur Properties (I000095)	2.0	290,000	145,000	0.16	0.12
65 Your Southern Real Estate Co. (I001135)	2.0	252,000	126,000	0.16	0.10
66 Premier Realty of Acadiana LLC (I001172)	2.0	240,000	120,000	0.16	0.10
67 Williams Realty Group (I000977)	2.0	239,000	119,500	0.16	0.10
68 Cindy Herring Real Estate (I001038)	2.0	175,875	87,938	0.16	0.07
69 Bon Aimee Realty (I001189)	2.0	140,000	70,000	0.16	0.06
70 Champs Real Estate & Prop. Mgt (I001156)	2.0	78,000	39,000	0.16	0.03
71 RealHome Services & Solutions (I001124)	2.0	73,359	36,680	0.16	0.03
72 A. Reaux Real Estate, LLC (I001079)	1.0	422,540	422,540	0.08	0.17
73 Venus Realty Corporation (I000155)	1.0	406,000	406,000	0.08	0.17
74 CJS Custom Builders, LLC (I001227)	1.0	383,000	383,000	0.08	0.16
75 Engel & Voelkers Lake Charles (I001134)	1.0	355,000	355,000	0.08	0.15
76 Spectrum Real Estate (I000032)	1.0	304,000	304,000	0.08	0.12
77 Platinum Realty (I001092)	1.0	266,900	266,900	0.08	0.11
78 Magnolia Property Investments, LLC (I001041)	1.0	215,000	215,000	0.08	0.09
79 Veterans Realty Group (I001145)	1.0	203,000	203,000	0.08	0.08
80 Legacy Real Estate Services (I000955)	1.0	175,000	175,000	0.08	0.07
81 M & R Properties (I000099)	1.0	172,998	172,998	0.08	0.07
82 Hebert Properties (I000216)	1.0	172,000	172,000	0.08	0.07
83 GrandMark Realty, LLC (I001068)	1.0	160,000	160,000	0.08	0.07
84 Advantage Realty, LLC (I000965)	1.0	138,000	138,000	0.08	0.06
85 Thomson Real Estate (I000967)	1.0	130,000	130,000	0.08	0.05
86 Michael Doran R. E., LLC (I001159)	1.0	127,500	127,500	0.08	0.05
87 Keller Williams Cenla Partners (I001095)	1.0	113,000	113,000	0.08	0.05
88 Better Homes, Ranches & Properties (I001016)	1.0	101,050	101,050	0.08	0.04
89 Home Realty of Acadiana (I000996)	1.0	76,700	76,700	0.08	0.03
90 Broussard Realty & Appraisal (I001000)	1.0	75,000	75,000	0.08	0.03
91 Titan Real Estate Services, LLC (I001110)	1.0	61,000	61,000	0.08	0.03
92 Acadiana Metro Realty (I001037)	1.0	60,000	60,000	0.08	0.02
93 EXP Realty Associates, LLC (I001185)	1.0	42,000	42,000	0.08	0.02
94 Frontline Real Estate Group (I001148)	1.0	31,000	31,000	0.08	0.01
Totals:	1280.0	243,752,644.00	190,431.75	100%	100%



TWO GREAT COMPANIES, NOW ONE NAME!

Closed Single Family Listing or Selling Sides Lafayette Parish

January – February 2018



Market Penetration Report By Companies and Offices

Listing or Selling Companies/Offices

Status: Sold

Search Parameters: Property type Residential; Parish of 'Lafayette'.

As of Monday, March 12, 2018 10:06:02 AM

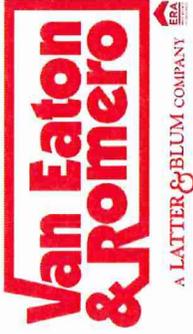
Date Range: 1/1/2018 to 2/28/2018

Number and Volume Calculated By Sides

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Van Eaton & Romero (I001163)	220.0	61,095,951	277,709	26.32	32.16
2	Keller Williams Realty Acadiana (I000906)	157.0	33,508,539	213,430	18.78	17.64
3	Keaty Real Estate Company (I000932)	46.0	9,305,800	202,300	5.50	4.90
4	RE/MAX Acadiana (I000020)	45.0	9,534,633	211,881	5.38	5.02
5	District South Real Estate Co. (I001224)	42.0	7,805,750	185,851	5.02	4.11
6	EXP Realty, LLC (I001154)	39.0	7,611,503	195,167	4.67	4.01
7	Stone Ridge Real Estate (I001089)	33.0	7,088,620	214,807	3.95	3.73
8	Dwight W. Andrus Real Est, LLC (I000004)	28.0	6,530,840	233,244	3.35	3.44
9	Southern Lifestyle Realty, LLC (I001043)	24.0	7,717,343	321,556	2.87	4.06
10	Century 21 Action Realty (I001065)	22.0	2,498,233	113,556	2.63	1.32
11	Lamplighter Realty, LLC (I001186)	14.0	2,946,099	210,436	1.67	1.55
12	Non-Mbr Office/Seller (I90001)	11.0	2,779,900	252,718	1.32	1.46
13	HUNCO Real Estate (I001141)	11.0	2,235,900	203,264	1.32	1.18
14	Robbie Breaux & Team Powered by EXP Realty (I001230)	9.0	2,063,592	229,288	1.08	1.09
15	Red Door Realty Acadiana (I001187)	7.0	1,432,800	204,686	0.84	0.75
16	Engel & Voelkers Lafayette (I000944)	6.0	1,403,600	233,933	0.72	0.74
17	Hargroder Real Estate Group (I001199)	5.0	1,291,588	258,318	0.60	0.68
18	Steve Stigall (I001133)	5.0	870,000	174,000	0.60	0.46
19	Parish Realty Acadiana (I001178)	5.0	816,813	163,363	0.60	0.43
20	Mirian Real Estate (I000081)	5.0	793,250	158,650	0.60	0.42
21	Gateway Realty, Inc. (I000062)	5.0	486,900	97,380	0.60	0.26
22	Choice Realty (I000991)	4.0	1,807,500	451,875	0.48	0.95
23	PMI Integrity Properties (I001195)	4.0	951,000	237,750	0.48	0.50
24	Beclon Real Estate (I001130)	4.0	797,800	199,450	0.48	0.42
25	Goldie Locks Realty LLC (I001197)	4.0	547,000	136,750	0.48	0.29
26	Cachet Real Estate, LLC (I001111)	3.5	662,750	189,357	0.42	0.35
27	Rome Realty (I001106)	3.0	1,484,184	494,728	0.36	0.78
28	Garber-Seaux Real Estate LLC (I001132)	3.0	1,213,000	404,333	0.36	0.64
29	Dream Home Realty, LLC (I001181)	3.0	702,900	234,300	0.36	0.37
30	Reliance Real Estate Group (I001039)	3.0	697,500	232,500	0.36	0.37
31	Trahan Real Estate Group (I001137)	3.0	654,000	218,000	0.36	0.34
32	McGeeScott Realty (I001196)	3.0	645,400	215,133	0.36	0.34
33	ReHive, LLC (I001228)	3.0	611,600	203,867	0.36	0.32
34	Thibodeaux Reed Realty, LLC (I001190)	3.0	497,500	165,833	0.36	0.26
35	Real Estate de Louisiane (I000040)	3.0	436,500	145,500	0.36	0.23
36	Duncan Realty Professionals, LLC (I001217)	3.0	360,000	120,000	0.36	0.19
37	A.L.C. Real Estate (I000016)	2.0	544,000	272,000	0.24	0.29
38	David Landry Real Estate, LLC (I001066)	2.0	404,000	202,000	0.24	0.21
39	PROREE, LLC (I001150)	2.0	334,000	167,000	0.24	0.18
40	Realty USA, Inc. (I001180)	2.0	311,600	155,800	0.24	0.16

41 Caffery Real Estate, Inc. (I000915)	2.0	286,500	143,250	0.24	0.15
42 Majestic Realty & Investments LLC (I001173)	2.0	285,985	142,992	0.24	0.15
43 Brandon E. Breaux Real Estate (I000979)	2.0	280,200	140,100	0.24	0.15
44 Atlas Realty of Acadiana (I001119)	2.0	279,000	139,500	0.24	0.15
45 James Real Estate (I000925)	2.0	150,020	75,010	0.24	0.08
46 Champs Real Estate & Prop. Mgt (I001156)	2.0	78,000	39,000	0.24	0.04
47 Real Broker, LLC (I001229)	1.5	262,850	175,233	0.18	0.14
48 A. Reaux Real Estate, LLC (I001079)	1.0	422,540	422,540	0.12	0.22
49 Venus Realty Corporation (I000155)	1.0	406,000	406,000	0.12	0.21
50 CJS Custom Builders, LLC (I001227)	1.0	383,000	383,000	0.12	0.20
51 Engel & Voelkers Lake Charles (I001134)	1.0	355,000	355,000	0.12	0.19
52 Spectrum Real Estate (I000032)	1.0	304,000	304,000	0.12	0.16
53 Realty of Acadiana, LLC (I001193)	1.0	294,900	294,900	0.12	0.16
54 Platinum Realty (I001092)	1.0	266,900	266,900	0.12	0.14
55 Magnolia Property Investments, LLC (I001041)	1.0	215,000	215,000	0.12	0.11
56 Gauthier Real Estate, Inc. (I000036)	1.0	214,900	214,900	0.12	0.11
57 Robins Real Estate, LLC (I001120)	1.0	203,500	203,500	0.12	0.11
58 Legacy Real Estate Services (I000955)	1.0	175,000	175,000	0.12	0.09
59 Hebert Properties (I000216)	1.0	172,000	172,000	0.12	0.09
60 LA Real Estate and Appraisal (I001032)	1.0	165,000	165,000	0.12	0.09
61 GrandMark Realty, LLC (I001068)	1.0	160,000	160,000	0.12	0.08
62 Guidry & Co. Real Estate, Inc. (I000109)	1.0	160,000	160,000	0.12	0.08
63 Sam Robertson Real Estate Co (I000214)	1.0	155,000	155,000	0.12	0.08
64 Advantage Realty, LLC (I000965)	1.0	138,000	138,000	0.12	0.07
65 Williams Realty Group (I000977)	1.0	135,000	135,000	0.12	0.07
66 Keller Williams Cenla Partners (I001095)	1.0	113,000	113,000	0.12	0.06
67 Cindy Herring Real Estate (I001038)	1.0	84,000	84,000	0.12	0.04
68 Home Realty of Acadiana (I000996)	1.0	76,700	76,700	0.12	0.04
69 Titan Real Estate Services, LLC (I001110)	1.0	61,000	61,000	0.12	0.03
70 Acadiana Metro Realty (I001037)	1.0	60,000	60,000	0.12	0.03
71 Century 21 DCG/Aguillard-Opel (I000987)	1.0	55,000	55,000	0.12	0.03
72 RealHome Services & Solutions (I001124)	1.0	44,859	44,859	0.12	0.02
73 Frontline Real Estate Group (I001148)	1.0	31,000	31,000	0.12	0.02
Totals:	836.0	189,953,742.00	227,217.39	100%	100%

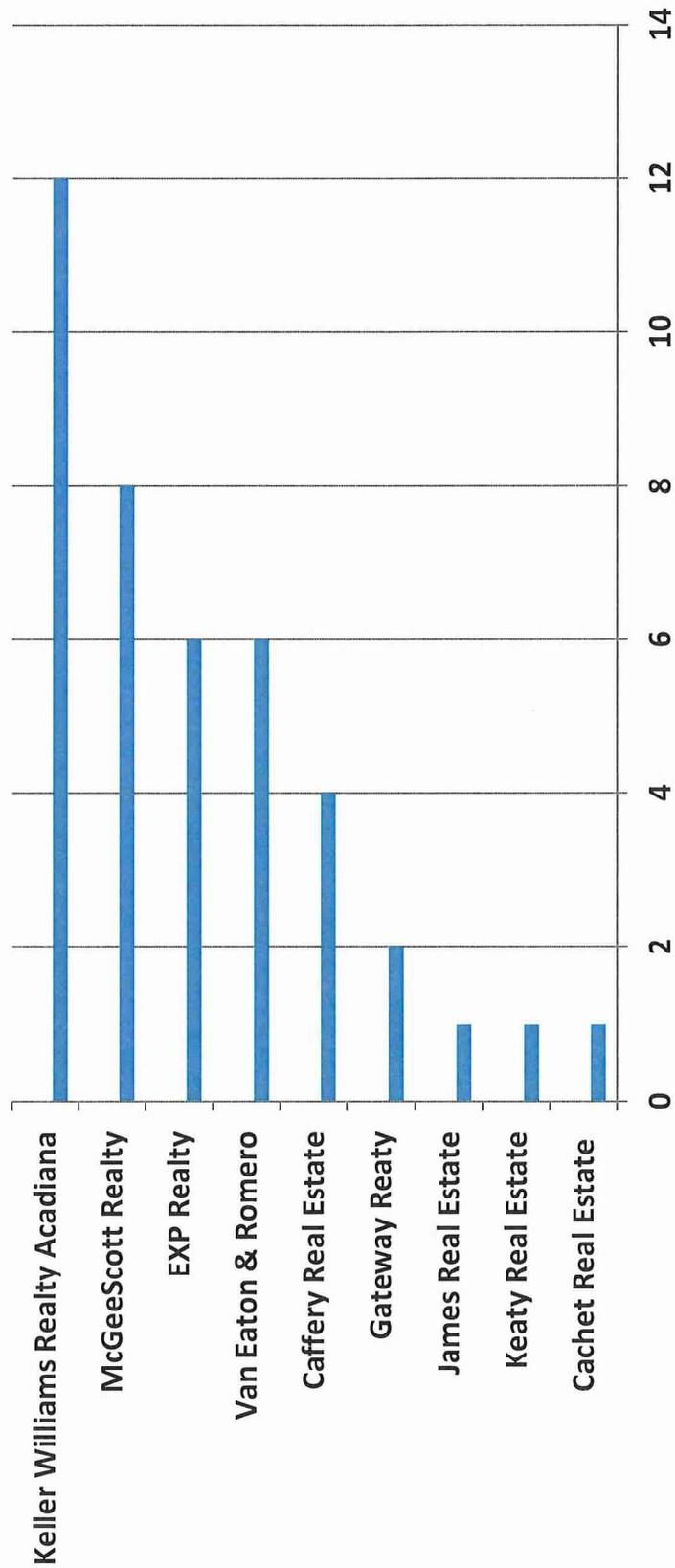
Information is deemed to be reliable, but is not guaranteed. See [copyright notice](#).



TWO GREAT COMPANIES, NOW ONE NAME!

Closed Single Family Listing Sides – Iberia Parish

January - February 2018



Market Penetration Report By Companies and Offices

Listing or Selling Companies/Offices

Status: Sold

Search Parameters: Property type Residential; Parish of 'Iberia'.

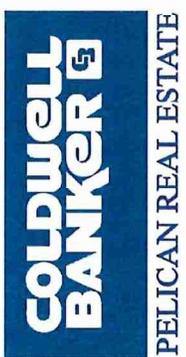
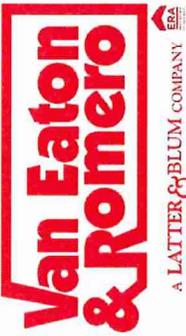
As of Monday, March 12, 2018 10:19:32 AM

Date Range: 1/1/2018 to 2/28/2018

Number and Volume Calculated By Sides

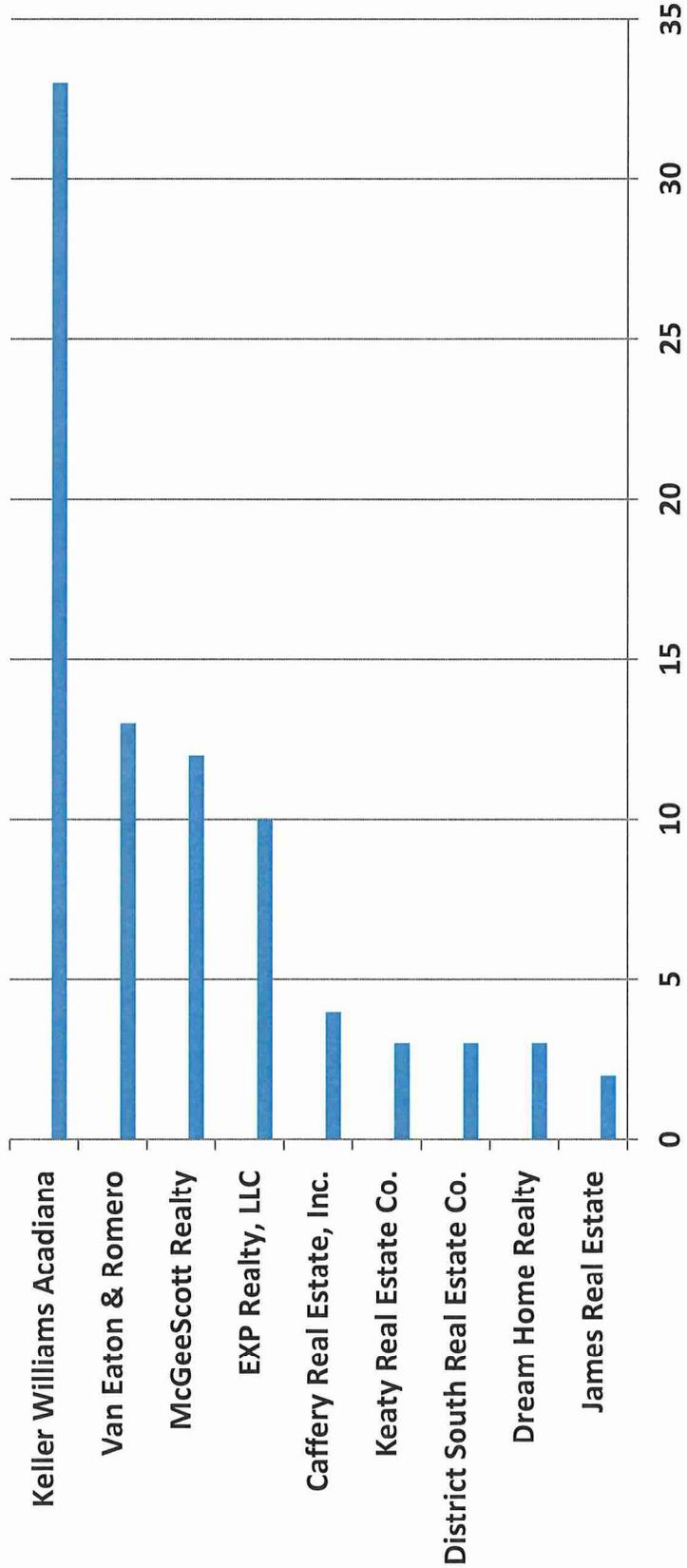
Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Keller Williams Realty Acadiana (I000906)	33.0	3,666,163	111,096	34.38	32.38
2	Van Eaton & Romero (I001163)	13.0	1,472,763	113,289	13.54	13.01
3	McGeeScott Realty (I001196)	12.0	1,861,500	155,125	12.50	16.44
4	EXP Realty, LLC (I001154)	10.0	1,319,500	131,950	10.42	11.66
5	Caffery Real Estate, Inc. (I000915)	4.0	513,500	128,375	4.17	4.54
6	Keaty Real Estate Company (I000932)	3.0	380,000	126,667	3.12	3.36
7	District South Real Estate Co. (I001224)	3.0	325,000	108,333	3.12	2.87
8	Dream Home Realty, LLC (I001181)	3.0	318,900	106,300	3.12	2.82
9	James Real Estate (I000925)	2.0	448,000	224,000	2.08	3.96
10	Century 21 Action Realty (I001065)	2.0	203,900	101,950	2.08	1.80
11	RE/MAX Acadiana (I000020)	2.0	186,875	93,438	2.08	1.65
12	Gateway Realty, Inc. (I000062)	2.0	122,500	61,250	2.08	1.08
13	Realty of Acadiana, LLC (I001193)	2.0	59,800	29,900	2.08	0.53
14	Cachet Real Estate, LLC (I001111)	1.0	133,000	133,000	1.04	1.17
15	New Investors Inc (I000935)	1.0	95,000	95,000	1.04	0.84
16	Cindy Herring Real Estate (I001038)	1.0	91,875	91,875	1.04	0.81
17	Majestic Realty & Investments LLC (I001173)	1.0	75,000	75,000	1.04	0.66
18	Atlas Realty of Acadiana (I001119)	1.0	48,000	48,000	1.04	0.42
Totals:		96.0	11,321,276.00	117,929.96	100%	100%

Information is deemed to be reliable, but is not guaranteed. See [copyright notice](#).



TWO GREAT COMPANIES, NOW ONE NAME!

Closed Single Family Listing or Selling Sides - Iberia Parish January – February 2018



Market Penetration Report By Companies and Offices

Listing Companies/Offices

Status: Sold

Search Parameters: Property type Residential; Parish of 'Iberia'.

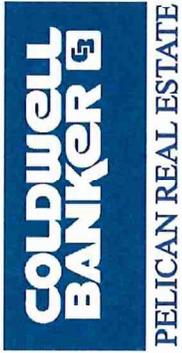
As of Monday, March 12, 2018 10:19:02 AM

Date Range: 1/1/2018 to 2/28/2018

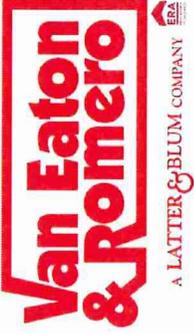
Number and Volume Calculated By Sides

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Keller Williams Realty Acadiana (I000906)	12.0	1,257,700	104,808	25.00	22.22
2	McGeeScott Realty (I001196)	8.0	1,137,500	142,188	16.67	20.09
3	EXP Realty, LLC (I001154)	6.0	966,500	161,083	12.50	17.07
4	Van Eaton & Romero (I001163)	6.0	676,763	112,794	12.50	11.96
5	Caffery Real Estate, Inc. (I000915)	4.0	513,500	128,375	8.33	9.07
6	Gateway Realty, Inc. (I000062)	2.0	122,500	61,250	4.17	2.16
7	James Real Estate (I000925)	1.0	178,000	178,000	2.08	3.14
8	Keaty Real Estate Company (I000932)	1.0	155,000	155,000	2.08	2.74
9	Cachet Real Estate, LLC (I001111)	1.0	133,000	133,000	2.08	2.35
10	Dream Home Realty, LLC (I001181)	1.0	125,000	125,000	2.08	2.21
11	New Investors Inc (I000935)	1.0	95,000	95,000	2.08	1.68
12	District South Real Estate Co. (I001224)	1.0	92,500	92,500	2.08	1.63
13	RE/MAX Acadiana (I000020)	1.0	91,875	91,875	2.08	1.62
14	Atlas Realty of Acadiana (I001119)	1.0	48,000	48,000	2.08	0.85
15	Century 21 Action Realty (I001065)	1.0	37,900	37,900	2.08	0.67
16	Realty of Acadiana, LLC (I001193)	1.0	29,900	29,900	2.08	0.53
Totals:		48.0	5,660,638.00	117,929.96	100%	100%

Information is deemed to be reliable, but is not guaranteed. See [copyright notice](#).

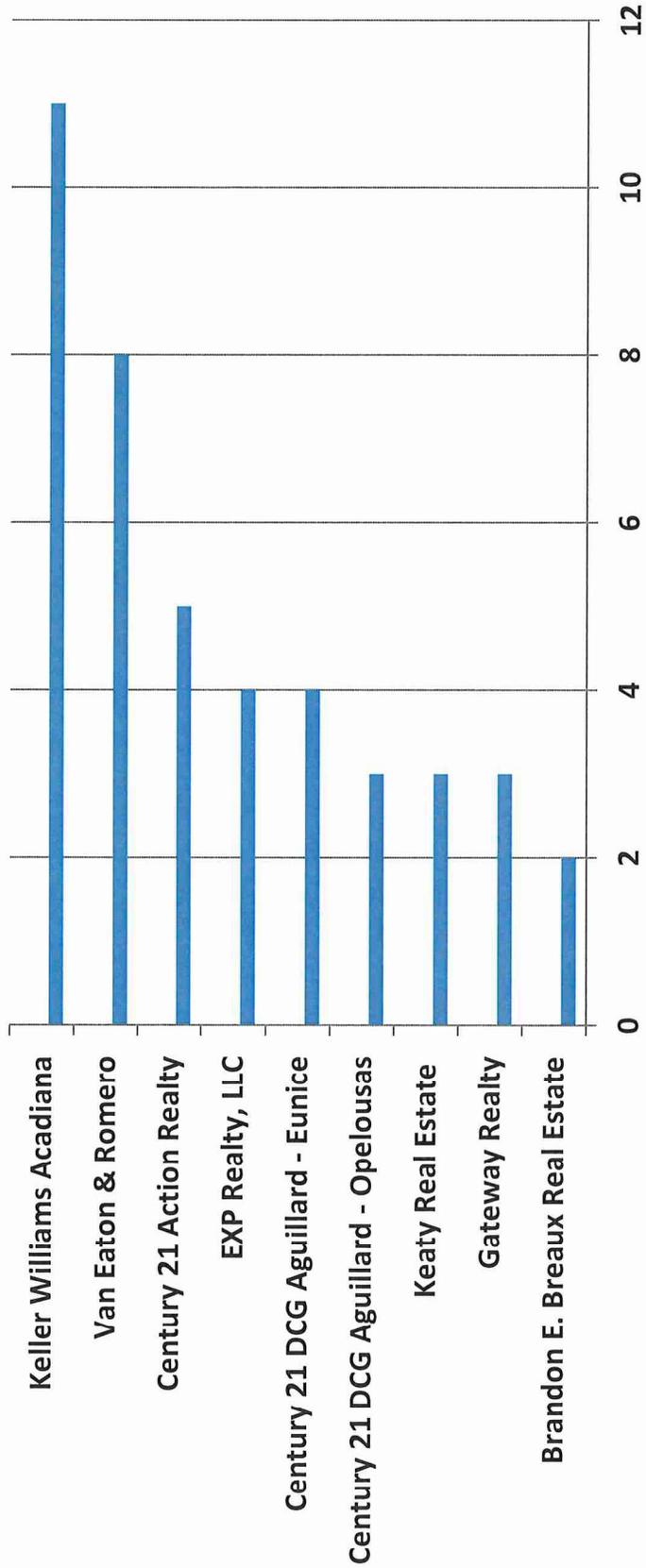


PELICAN REAL ESTATE



TWO GREAT COMPANIES, NOW ONE NAME!

Closed Single Family Listing Sides – St. Landry Parish January – February 2018



Market Penetration Report By Companies and Offices

Listing Companies/Offices

Status: Sold

Search Parameters: Property type Residential; Parish of 'St Landry'.

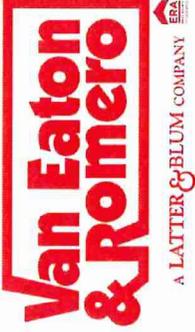
As of Monday, March 12, 2018 10:41:42 AM

Date Range: 1/1/2018 to 2/28/2018

Number and Volume Calculated By Sides

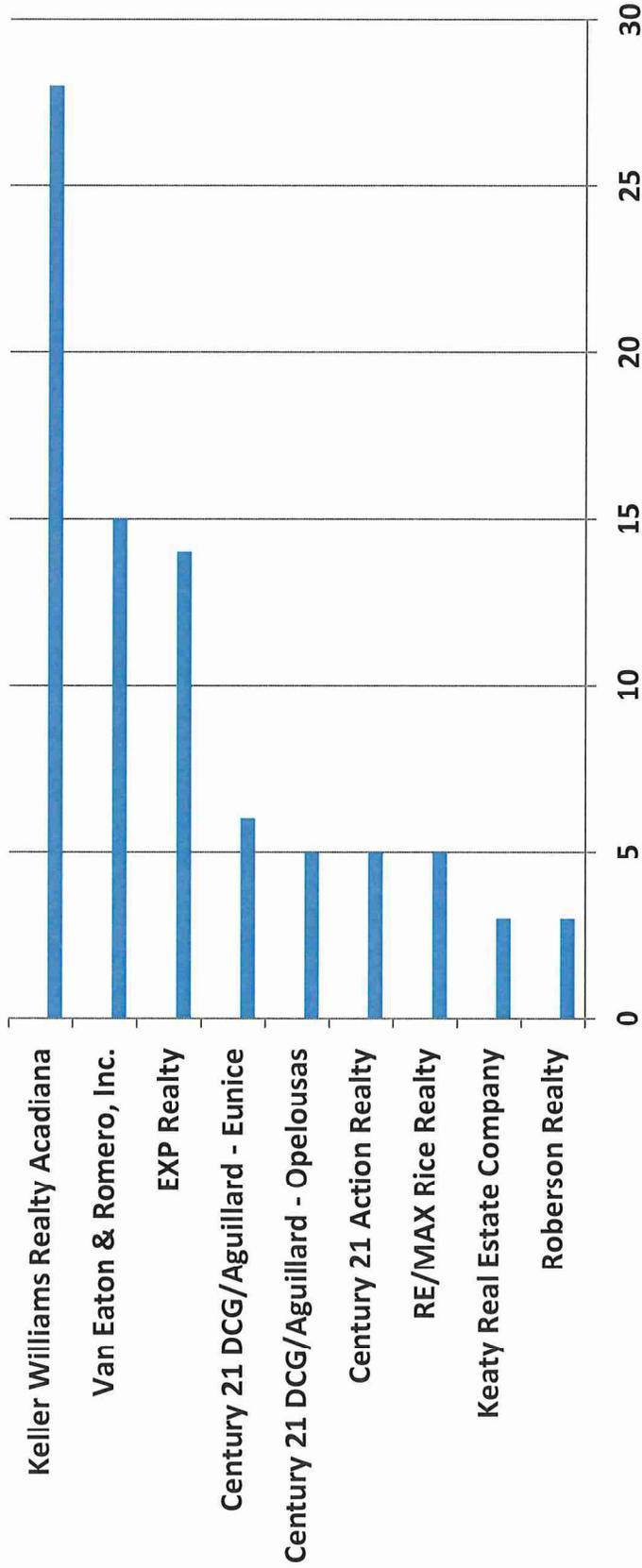
Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Keller Williams Realty Acadiana (I000906)	11.0	815,499	74,136	19.64	12.97
2	Van Eaton & Romero (I001163)	8.0	1,378,100	172,262	14.29	21.92
3	Century 21 Action Realty (I001065)	5.0	564,500	112,900	8.93	8.98
4	EXP Realty, LLC (I001154)	4.0	578,000	144,500	7.14	9.19
5	Century 21 DCG/Aguillard-Eunice (I001063)	4.0	420,400	105,100	7.14	6.69
6	Century 21 DCG/Aguillard-Opel (I000987)	3.0	408,050	136,017	5.36	6.49
7	Keaty Real Estate Company (I000932)	3.0	325,500	108,500	5.36	5.18
8	Gateway Realty, Inc. (I000062)	3.0	110,700	36,900	5.36	1.76
9	Brandon E. Breaux Real Estate (I000979)	2.0	75,000	37,500	3.57	1.19
10	Choice Realty (I000991)	1.0	310,000	310,000	1.79	4.93
11	Non-Mbr Office/Seller (I90001)	1.0	185,000	185,000	1.79	2.94
12	M & R Properties (I000099)	1.0	172,998	172,998	1.79	2.75
13	RE/MAX Rice Realty (I001103)	1.0	160,000	160,000	1.79	2.54
14	ReHive, LLC (I001228)	1.0	150,000	150,000	1.79	2.39
15	Robins Real Estate, LLC (I001120)	1.0	149,500	149,500	1.79	2.38
16	Southern Lifestyle Realty, LLC (I001043)	1.0	139,900	139,900	1.79	2.22
17	Gauthier Real Estate, Inc. (I000036)	1.0	95,000	95,000	1.79	1.51
18	Cajun Real Estate (I000975)	1.0	75,000	75,000	1.79	1.19
19	District South Real Estate Co. (I001224)	1.0	61,110	61,110	1.79	0.97
20	Realty of Acadiana, LLC (I001193)	1.0	59,551	59,551	1.79	0.95
21	Roberson Realty (I001122)	1.0	37,000	37,000	1.79	0.59
22	Parish Realty Acadiana (I001178)	1.0	17,000	17,000	1.79	0.27
Totals:		56.0	6,287,808.00	112,282.29	100%	100%

Information is deemed to be reliable, but is not guaranteed. See [copyright notice](#).



TWO GREAT COMPANIES, NOW ONE NAME!

Closed Single Family Listing or Selling Sides - St. Landry Parish January – February 2018



Market Penetration Report By Companies and Offices

Listing or Selling Companies/Offices

Status: Sold

Search Parameters: Property type Residential; Parish of 'St Landry'.

As of Monday, March 12, 2018 10:42:04 AM

Date Range: 1/1/2018 to 2/28/2018

Number and Volume Calculated By Sides

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Keller Williams Realty Acadiana (I000906)	28.0	2,591,996	92,571	25.00	20.61
2	Van Eaton & Romero (I001163)	15.0	2,175,151	145,010	13.39	17.30
3	EXP Realty, LLC (I001154)	14.0	1,605,500	114,679	12.50	12.77
4	Century 21 DCG/Aguillard-Eunice (I001063)	6.0	700,900	116,817	5.36	5.57
5	Century 21 DCG/Aguillard-Opel (I000987)	5.0	658,150	131,630	4.46	5.23
6	Century 21 Action Realty (I001065)	5.0	564,500	112,900	4.46	4.49
7	RE/MAX Rice Realty (I001103)	5.0	561,400	112,280	4.46	4.46
8	Non-Mbr Office/Seller (I90001)	3.0	556,110	185,370	2.68	4.42
9	Keaty Real Estate Company (I000932)	3.0	325,500	108,500	2.68	2.59
10	Roberson Realty (I001122)	3.0	314,900	104,967	2.68	2.50
11	Gateway Realty, Inc. (I000062)	3.0	110,700	36,900	2.68	0.88
12	District South Real Estate Co. (I001224)	2.0	210,610	105,305	1.79	1.67
13	Cajun Real Estate (I000975)	2.0	150,000	75,000	1.79	1.19
14	Gauthier Real Estate, Inc. (I000036)	2.0	127,500	63,750	1.79	1.01
15	Brandon E. Breaux Real Estate (I000979)	2.0	75,000	37,500	1.79	0.60
16	Parish Realty Acadiana (I001178)	2.0	34,000	17,000	1.79	0.27
17	Choice Realty (I000991)	1.0	310,000	310,000	0.89	2.47
18	Christe Dailey Realty (I000917)	1.0	233,000	233,000	0.89	1.85
19	Veterans Realty Group (I001145)	1.0	203,000	203,000	0.89	1.61
20	M & R Properties (I000099)	1.0	172,998	172,998	0.89	1.38
21	ReHive, LLC (I001228)	1.0	150,000	150,000	0.89	1.19
22	Guidry & Co. Real Estate, Inc. (I000109)	1.0	150,000	150,000	0.89	1.19
23	Robins Real Estate, LLC (I001120)	1.0	149,500	149,500	0.89	1.19
24	Southern Lifestyle Realty, LLC (I001043)	1.0	139,900	139,900	0.89	1.11
25	Better Homes, Ranches & Properties (I001016)	1.0	101,050	101,050	0.89	0.80
26	Rayne Realty Co, Inc (I000111)	1.0	95,000	95,000	0.89	0.76
27	Realty of Acadiana, LLC (I001193)	1.0	59,551	59,551	0.89	0.47
28	Majestic Realty & Investments LLC (I001173)	1.0	49,700	49,700	0.89	0.40
Totals:		112.0	12,575,616.00	112,282.29	100%	100%

Information is deemed to be reliable, but is not guaranteed. See [copyright notice](#).