

# COMPASS

## Acadiana Market Report November 2025

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**Acadiana:** This region is comprised of Acadia, St Landry, St Martin, Lafayette, Iberia, and Vermilion Parishes.

**Out of Parish:** This would include Acadia, St Landry, St Martin, Iberia, and Vermilion Parishes – all Parishes in Acadiana EXCEPT Lafayette Parish

**Q1:** First quarter of the year (January-March)

**Q2:** Second quarter of the year (April-June)

**Q3:** Third quarter of the year (July-September)

**Q4:** Fourth quarter of the year (October-December)

**Unit:** Accounts for one transaction.

**Dollar Volume:** The total of all Sales Prices.

**Number Active:** The number of listings for sale which are currently being marketed but do not yet have a purchase agreement. This number is pulled as of the last day of the report month.

**Number Pending:** The number of current listings for which a contract has been signed but not yet closed. This number is pulled as of the last day of the report month.

**Number Sold:** The number of properties that have gone to a closing in the last month.

**Average Days on Market (DOM):** The average marketing period of currently active listings.

**List/Sold Price %:** When a property is listed on the market, the list price may change couple times before it gets sold. List/Sold Price % represents the percentage difference between sold price and list price of sold properties.

**Resale/Existing:** Residential properties that are 1 year or older.

**New Construction:** Residential properties that are proposed construction, under construction, and new construction >1 year old.

**Average Sales Price:** The average price for which a property sold.

**Months of Inventory:** An estimate of how fast listings are currently selling measured in months. *(For example, if 100 properties sell per month and there are 800 properties for sale – there is an 8 month supply of inventory before counting the additional properties that will come on the market.)*

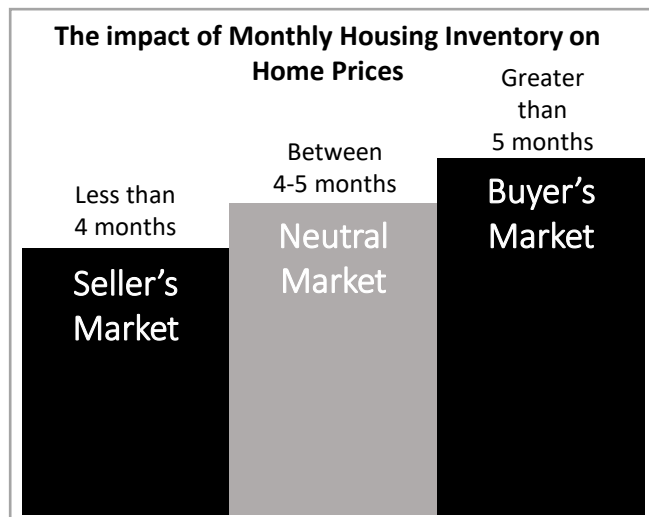
**Market Penetration:** The extent to which a company is recognized in a particular market.

**Year to Date (YTD):** a term covering the period between the beginning of the year and the present

**Seller's Market:** occurs when the housing demand exceeds the supply

**Neutral Market:** the number of buyers and sellers in the marketplace are equalized

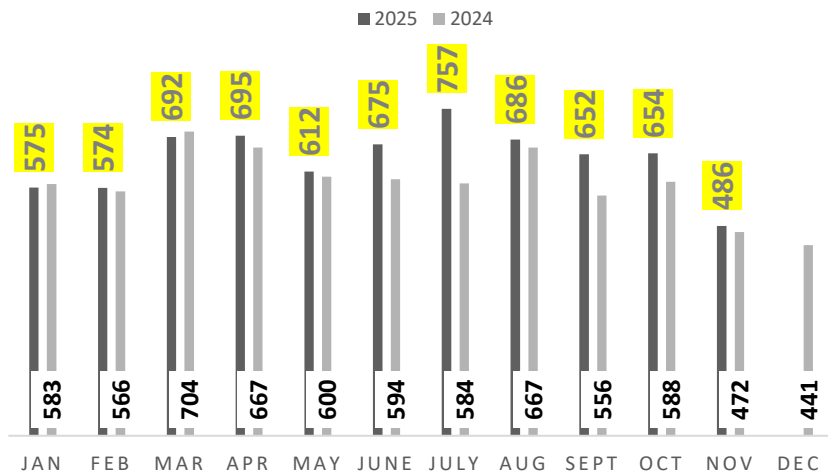
**Buyer's Market:** housing market where the supply exceeds the demand



# Acadiana



# Acadiana New Listings

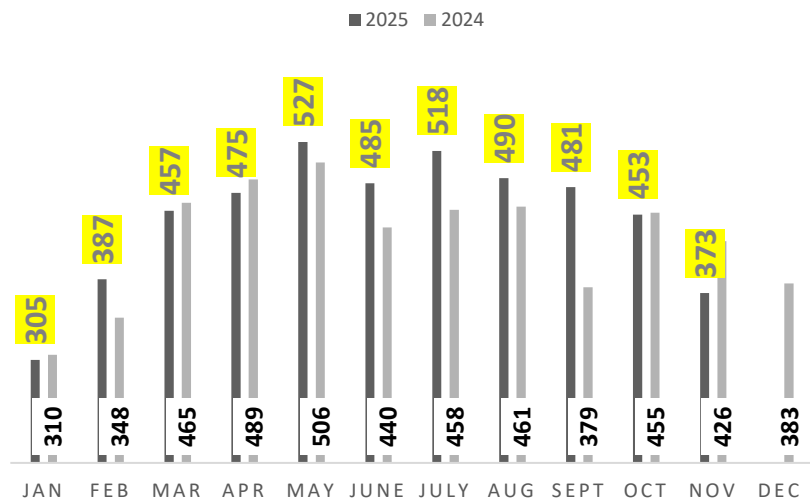


In November 2025 there were 486 new Residential listings in Acadiana. That is an **increase** of 3% from new listings in November of 2024 but a **decrease** of 26% from new listings in October 2025. Total for 2025 YTD is 7,058 versus 6,581 in 2024 which is a 7% **increase**.

\* Any listing with a List date within the reported month range is considered a New Listing.

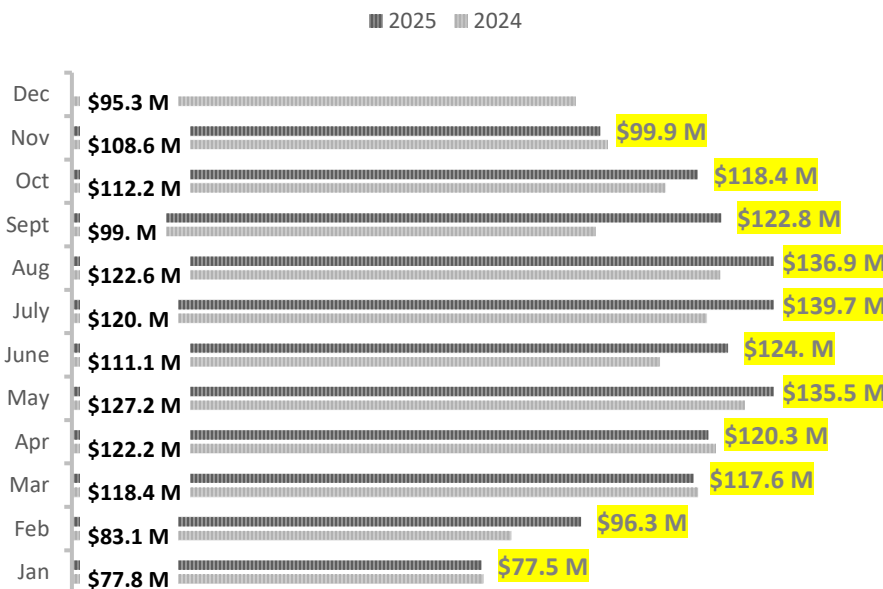
# Acadiana Closed Sales

In November 2025 there were 373 total Residential sales in Acadiana. That is a **decrease** of 12% from units sold in November of 2024, and a **decrease** of 18% from units sold in October 2025. Total for 2025 YTD is 4,951 versus 4,737 in 2024 which is a 4% **increase**. Average days on market in the month of November across Acadiana was 75.



# Acadiana Dollar Volume

In November 2025, the total Residential closed volume was \$99,890,793 across Acadiana. That is an 8% **decrease** from November 2024, and a **decrease** of 16% from October 2025. Total for 2025 YTD is \$1,288,739,681 versus \$1,202,335,381 in 2024 which is an 7% **increase**. Average Sales Price in November across Acadiana was \$267,803.



Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	29	2	0.8
\$20,000-\$29,999	40	8	2.2
\$30,000-\$39,999	53	9	1.9
\$40,000-\$49,999	54	16	3.3
\$50,000-\$59,999	64	25	4.3
\$60,000-\$69,999	62	27	4.8
\$70,000-\$79,999	83	52	6.9
\$80,000-\$89,999	55	32	6.4
\$90,000-\$99,999	59	43	8.0
\$100,000-\$109,999	67	23	3.8
\$110,000-\$119,999	85	47	6.1
\$120,000-\$129,999	112	57	5.6
\$130,000-\$139,999	109	53	5.3
\$140,000-\$149,999	116	48	4.6
\$150,000-\$159,999	114	54	5.2
\$160,000-\$169,999	127	59	5.1
\$170,000-\$179,999	164	59	4.0
\$180,000-\$189,999	179	48	2.9
\$190,000-\$199,999	163	73	4.9
\$200,000-\$219,999	395	101	2.8
\$220,000-\$239,999	524	181	3.8
\$240,000-\$259,999	469	180	4.2
\$260,000-\$279,999	349	114	3.6
\$280,000-\$299,999	251	98	4.3
\$300,000-\$349,999	411	185	5.0
\$350,000-\$399,999	242	130	5.9
\$400,000-\$449,999	137	77	6.2
\$450,000-\$499,999	117	67	6.3
\$500,000-\$549,999	70	49	7.7
\$550,000-\$599,999	52	42	8.9
\$600,000-\$699,999	60	32	5.9
\$700,000-\$799,999	43	34	8.7
\$800,000-\$899,999	38	30	8.7
\$900,000-\$999,999	18	26	15.9
\$1,000,000 & over	40	86	23.7
	<b>4951</b>	<b>2167</b>	<b>4.8</b>

**\$0 - \$149,999:**

20% of all sales reported in this range

20% of all active listings

988 total sales vs 442 actives

4.92 - month supply of inventory

**\$150,000 - \$299,999:**

55% of all sales reported in this range

45% of all active listings

2735 total sales vs 967 actives

3.89 - month supply of inventory

**\$300,000 and above:**

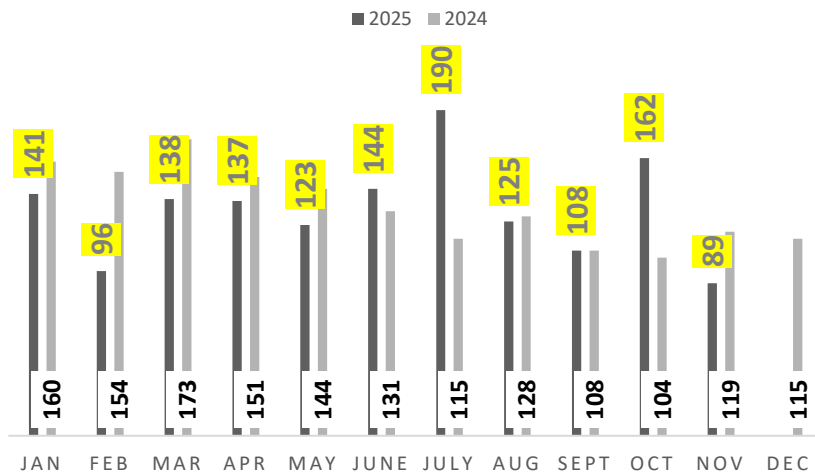
25% of all sales reported in this range

35% of all active listings

1228 total sales vs 758 actives

6.79 - month supply of inventory

# Acadiana New Construction New Listings

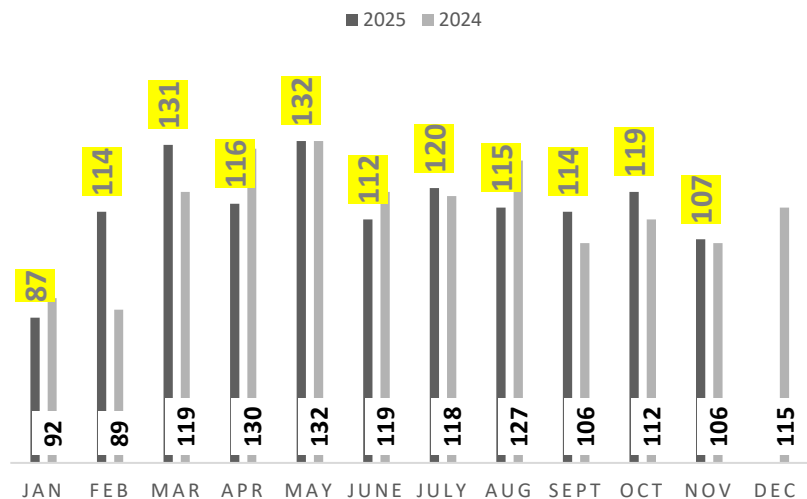


In November 2025 there were 89 new construction listings in Acadiana. That is a **decrease** of 25% from new listings in November 2024, and a **decrease** of 45% from new listings in October 2025. Total for 2025 YTD is 1,453 versus 1,487 in 2024 which is a 2% **decrease**.

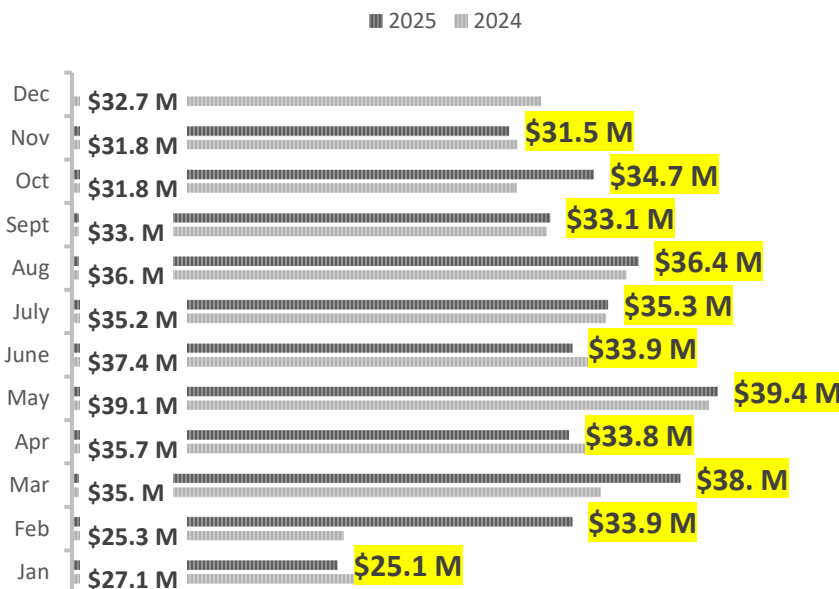
\* Any listing with a List date within the reported month range is considered a New Listing.

# Acadiana New Construction Closed Sales

In November 2025 there were 107 total new construction sales in Acadiana. That is an **increase** of 1% from units sold in November of 2024, but a **decrease** of 10% from units sold in October 2025. Total for 2025 YTD is 1,267 versus 1,250 in 2024 which is a 1% **increase**. Average days on market in the month of November was 76.



# Acadiana New Construction Dollar Volume



In November 2025, the total new construction closed volume was \$31,526,839 across Acadiana. That is an 1% **decrease** from November 2024, and a **decrease** of 9% from October 2025. Total for 2025 YTD is \$375,169,971 versus \$367,358,214 in 2024 which is a 2% **increase**. Average Sales Price in November for new construction across Acadiana was \$294,643.

# Acadiana New Construction Price Points – November 2025

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	0	***
\$20,000-\$29,999	0	0	***
\$30,000-\$39,999	0	0	***
\$40,000-\$49,999	0	0	***
\$50,000-\$59,999	0	0	***
\$60,000-\$69,999	0	1	***
\$70,000-\$79,999	0	0	***
\$80,000-\$89,999	0	0	***
\$90,000-\$99,999	0	0	***
\$100,000-\$109,999	0	0	***
\$110,000-\$119,999	0	1	***
\$120,000-\$129,999	0	0	***
\$130,000-\$139,999	0	0	***
\$140,000-\$149,999	2	0	0.0
\$150,000-\$159,999	4	1	2.8
\$160,000-\$169,999	3	4	14.7
\$170,000-\$179,999	12	4	3.7
\$180,000-\$189,999	24	6	2.8
\$190,000-\$199,999	41	14	3.8
\$200,000-\$219,999	109	22	2.2
\$220,000-\$239,999	233	71	3.4
\$240,000-\$259,999	223	77	3.8
\$260,000-\$279,999	165	51	3.4
\$280,000-\$299,999	97	31	3.5
\$300,000-\$349,999	142	59	4.6
\$350,000-\$399,999	68	34	5.5
\$400,000-\$449,999	37	28	8.3
\$450,000-\$499,999	34	15	4.9
\$500,000-\$549,999	18	15	9.2
\$550,000-\$599,999	8	2	2.8
\$600,000-\$699,999	10	9	9.9
\$700,000-\$799,999	13	6	5.1
\$800,000-\$899,999	9	14	17.1
\$900,000-\$999,999	7	10	15.7
\$1,000,000 & over	4	16	44.0
	1263	491	4.3

## \$0 - \$149,999:

0% of all sales reported in this range

0% of all active listings

2 total sales vs 2 actives

11.00 - month supply of inventory

## \$150,000 - \$299,999:

72% of all sales reported in this range

57% of all active listings

911 total sales vs 281 actives

3.39 - month supply of inventory

## \$300,000 and above:

28% of all sales reported in this range

42% of all active listings

350 total sales vs 208 actives

6.54 - month supply of inventory



	Year to Date		
	YTD-24	YTD-25	% Change
New Listings	6581	7058	7%
Closed Sales	4737	4951	5%
Days on Market	77	88	14%
Average Sales Price	\$253,818	\$260,299	3%

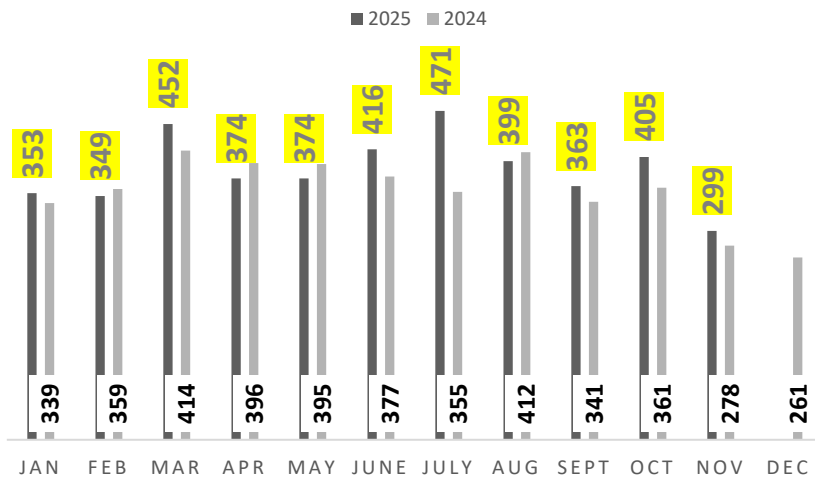
## Acadiana New Construction Recap – 2025 vs 2024

	Year to Date		
	YTD-24	YTD-25	% Change
New Listings	1487	1453	-2%
Closed Sales	1250	1267	1%
Days on Market	107	107	0%
Average Sales Price	\$294,058	\$296,109	1%

# Lafayette Parish



## Lafayette New Listings

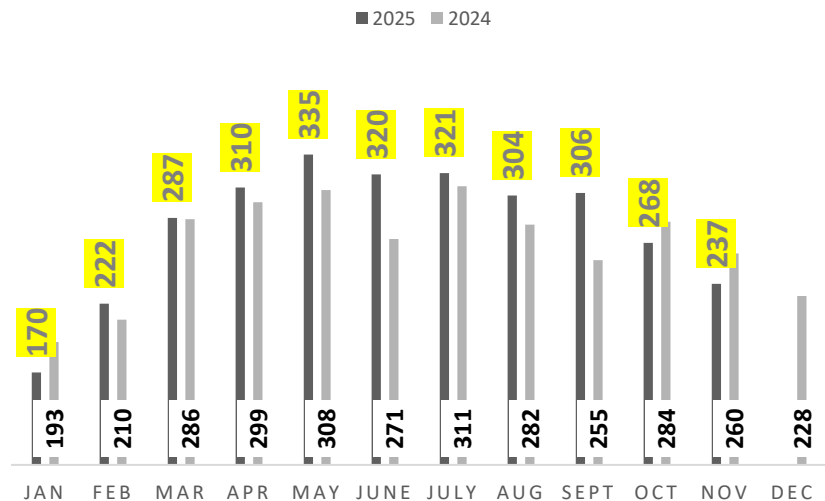


In November 2025 there were 299 new Residential listings in in Lafayette Parish. That is an **increase** of 7% from new listings in November 2024 but a 26% **decrease** from new listings in October 2025. Total for 2025 YTD is 4,255 versus 4,027 in 2024 which is a 5% **increase**.

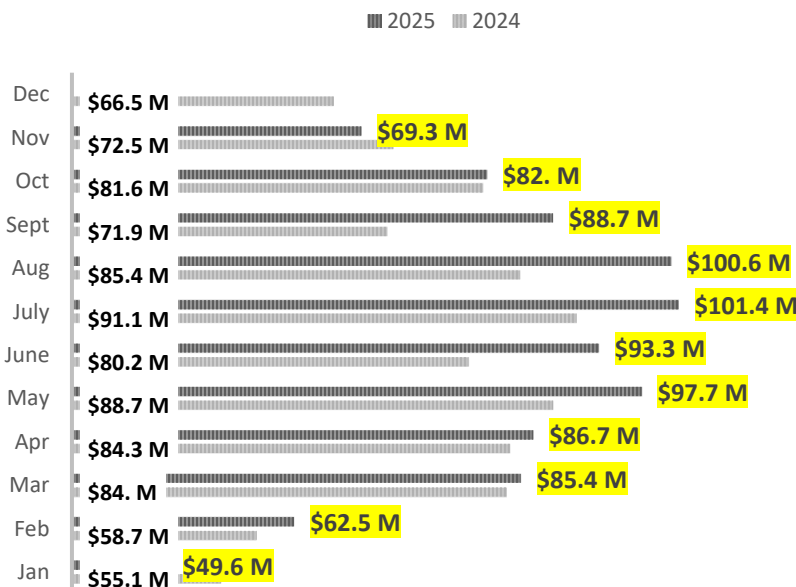
\* Any listing with a List date within the reported month range is considered a New Listing.

## Lafayette Closed Sales

In November 2025 there were 237 total Residential sales in Lafayette Parish. That is a **decrease** of 9% from units sold in November of 2024, and a **decrease** of 12% from units sold in October 2025. Total for 2025 YTD is 3,080 versus 2,959 in 2024 which is a 4% **increase**. Average days on market in the month of November in Lafayette Parish was 72.



## Lafayette Dollar Volume



In November 2025, the total Residential closed volume was \$69,303,002 in Lafayette Parish. That is a 4% **decrease** from November 2024, and a **decrease** of 16% from October 2025. Total for 2025 YTD is \$917,265,333 versus \$853,397,377 in 2024 which is an 7% **increase**. Average Sales Price in November in Lafayette Parish was \$292,417.

# Lafayette Parish Price Points – November 2025

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	0	***
\$20,000-\$29,999	3	1	3.7
\$30,000-\$39,999	7	1	1.6
\$40,000-\$49,999	7	3	4.7
\$50,000-\$59,999	14	7	5.5
\$60,000-\$69,999	13	6	5.1
\$70,000-\$79,999	35	19	6.0
\$80,000-\$89,999	22	9	4.5
\$90,000-\$99,999	18	14	8.6
\$100,000-\$109,999	28	9	3.5
\$110,000-\$119,999	34	18	5.8
\$120,000-\$129,999	42	16	4.2
\$130,000-\$139,999	49	13	2.9
\$140,000-\$149,999	49	14	3.1
\$150,000-\$159,999	46	19	4.5
\$160,000-\$169,999	64	17	2.9
\$170,000-\$179,999	81	23	3.1
\$180,000-\$189,999	100	20	2.2
\$190,000-\$199,999	99	36	4.0
\$200,000-\$219,999	243	56	2.5
\$220,000-\$239,999	330	100	3.3
\$240,000-\$259,999	335	116	3.8
\$260,000-\$279,999	282	81	3.2
\$280,000-\$299,999	205	63	3.4
\$300,000-\$349,999	324	123	4.2
\$350,000-\$399,999	187	89	5.2
\$400,000-\$449,999	103	61	6.5
\$450,000-\$499,999	100	43	4.7
\$500,000-\$549,999	53	40	8.3
\$550,000-\$599,999	37	28	8.3
\$600,000-\$699,999	47	24	5.6
\$700,000-\$799,999	37	23	6.8
\$800,000-\$899,999	34	27	8.7
\$900,000-\$999,999	16	20	13.8
\$1,000,000-\$1,499,999	26	47	19.9
\$1,500,000-\$1,999,999	6	7	12.8
\$2,000,000 & over	4	15	41.3
	3080	1208	4.3

## \$0 - \$149,999:

10% of all sales reported in this range

11% of all active listings

321 total sales vs 130 actives

4.45 - month supply of inventory

## \$150,000 - \$299,999:

58% of all sales reported in this range

44% of all active listings

1785 total sales vs 531 actives

3.27 - month supply of inventory

## \$300,000 and above:

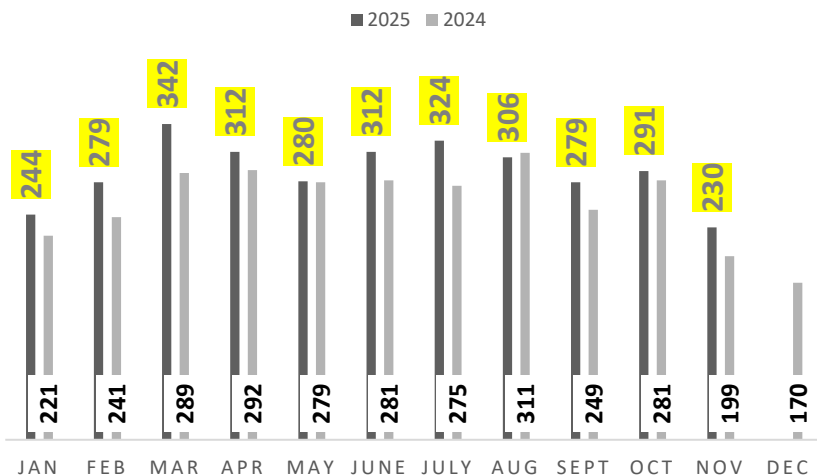
32% of all sales reported in this range

45% of all active listings

974 total sales vs 547 actives

3.93 - month supply of inventory

# Lafayette Resale Homes New Listings

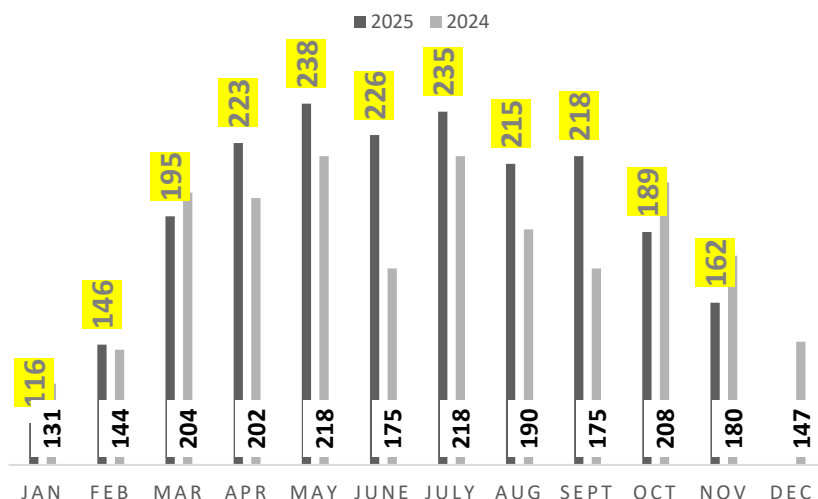


In November 2025 there were 230 Residential resale new listings in Lafayette Parish. That is an **increase** of 13% from resale new listings in November 2024 but a **decrease** of 21% from resale new listings in October 2025. Total for 2025 YTD is 3,199 versus 2,918 in 2024 which is an **increase**.

\* Any listing with a List date within the reported month range is considered a New Listing.

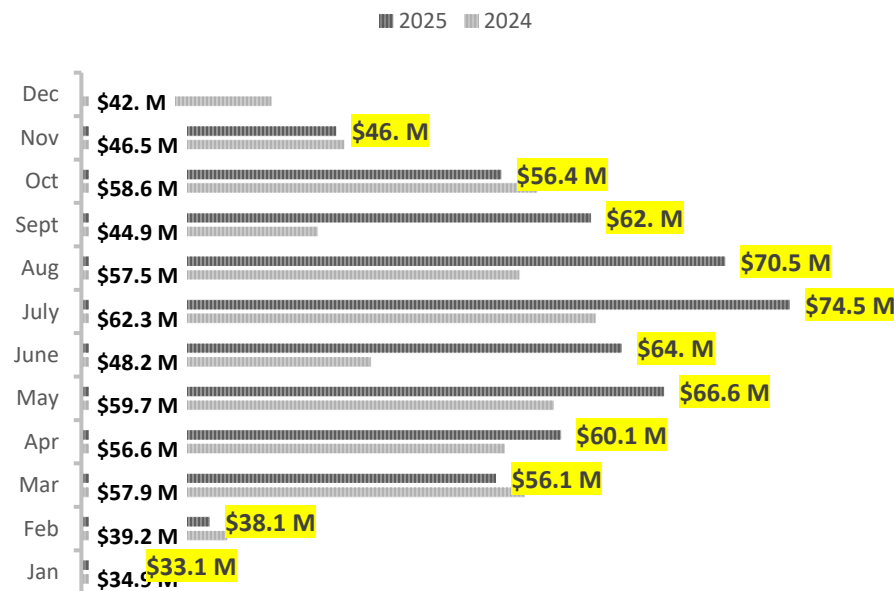
# Lafayette Resale Homes Closed Sales

In November 2025 there were 162 total Residential resales in Lafayette Parish. That is a **decrease** of 10% from resale units sold in November of 2024, and a **decrease** of 14% from resale units sold in October 2025. Total for 2025 YTD is 2,163 versus 2,045 in 2024 which is a 5% **increase**. Average days on market in the month of November for resales in Lafayette Parish was 67.



# Lafayette Resale Homes Dollar Volume

In November 2025, the total Residential resale closed volume for resales was \$46,022,805 in Lafayette Parish. That is a 1% **decrease** from November 2024, and a **decrease** of 18% from October 2025. Total for 2025 YTD is \$627,442,437 versus \$566,272,213 in 2024 which is a 10% **increase**. Average Sales Price in November for resales in Lafayette Parish was \$284,091.



# Lafayette Parish Resale Homes Price Points – November 2025

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	0	***
\$20,000-\$29,999	2	1	5.5
\$30,000-\$39,999	7	1	1.6
\$40,000-\$49,999	7	3	4.7
\$50,000-\$59,999	14	7	5.5
\$60,000-\$69,999	13	6	5.1
\$70,000-\$79,999	35	19	6.0
\$80,000-\$89,999	22	9	4.5
\$90,000-\$99,999	18	14	8.6
\$100,000-\$109,999	28	8	3.1
\$110,000-\$119,999	34	18	5.8
\$120,000-\$129,999	42	16	4.2
\$130,000-\$139,999	49	13	2.9
\$140,000-\$149,999	48	13	3.0
\$150,000-\$159,999	45	19	4.6
\$160,000-\$169,999	64	15	2.6
\$170,000-\$179,999	80	20	2.8
\$180,000-\$189,999	86	14	1.8
\$190,000-\$199,999	71	26	4.0
\$200,000-\$219,999	196	45	2.5
\$220,000-\$239,999	214	76	3.9
\$240,000-\$259,999	181	64	3.9
\$260,000-\$279,999	133	45	3.7
\$280,000-\$299,999	119	36	3.3
\$300,000-\$349,999	199	78	4.3
\$350,000-\$399,999	130	56	4.7
\$400,000-\$449,999	66	33	5.5
\$450,000-\$499,999	64	29	5.0
\$500,000-\$549,999	36	27	8.3
\$550,000-\$599,999	31	26	9.2
\$600,000-\$699,999	39	16	4.5
\$700,000-\$799,999	24	18	8.3
\$800,000-\$899,999	25	12	5.3
\$900,000-\$999,999	9	10	12.2
\$1,000,000 & over	32	54	18.6
	<b>2163</b>	<b>847</b>	<b>4.3</b>

## \$0 - \$149,999:

15% of all sales reported in this range

15% of all active listings

319 total sales vs 128 actives

4.41 - month supply of inventory

## \$150,000 - \$299,999:

55% of all sales reported in this range

43% of all active listings

1189 total sales vs 360 actives

3.33 - month supply of inventory

## \$300,000 and above:

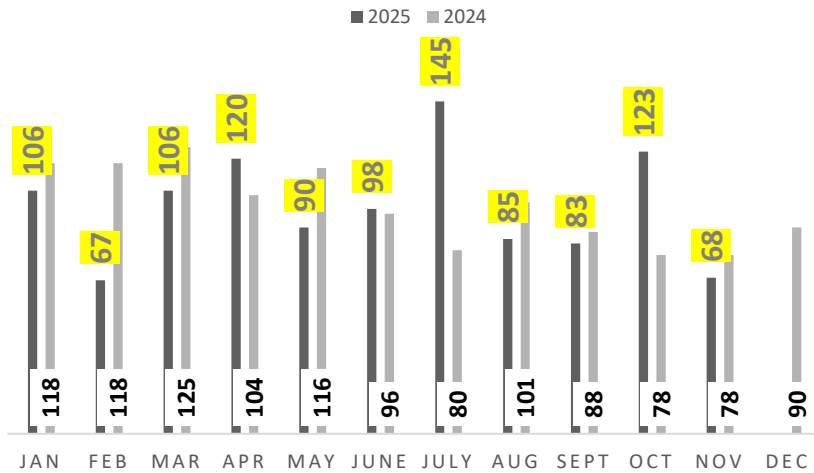
30% of all sales reported in this range

42% of all active listings

655 total sales vs 359 actives

6.03 - month supply of inventory

# Lafayette New Construction New Listings

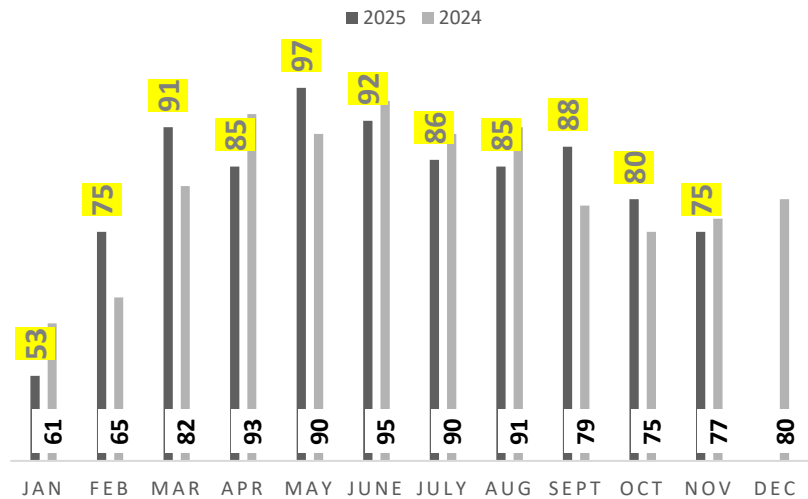


In November 2025 there were 68 new construction listings in Lafayette Parish. That is a **decrease** of 13% from new construction listings in November of 2024 and a **decrease** of 45% from new construction new listings in October 2025. Total for 2025 YTD is 1,091 versus 1,102 in 2024 which is a 1% **decrease**.

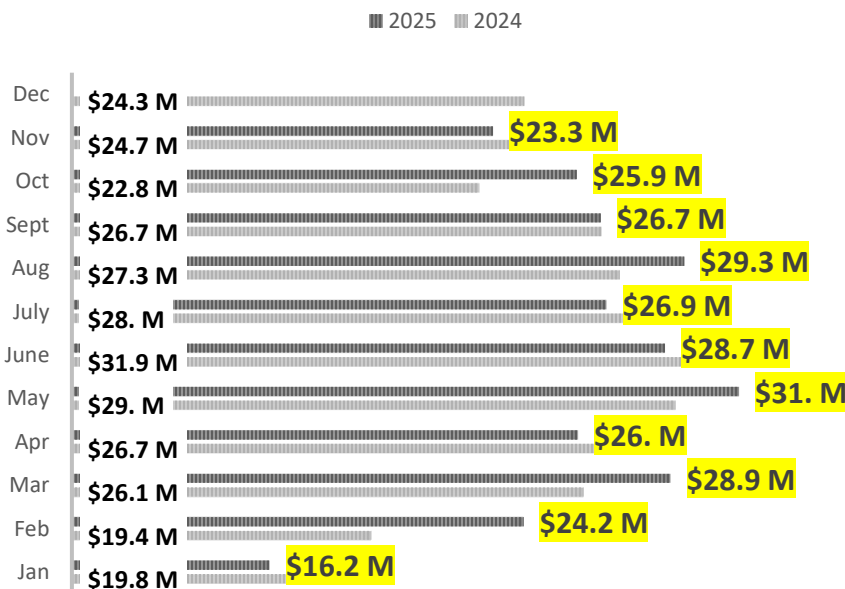
\* Any listing with a List date within the reported month range is considered a New Listing.

# Lafayette New Construction Closed Sales

In November 2025 there were 75 total new construction sales in Lafayette Parish. That is a 3% **decrease** from new construction units sold in November of 2024, and a **decrease** of 6% from new construction units sold in October 2025. Total for 2025 YTD is 907 versus 898 in 2024 which is a 1% **increase**. Average days on market in the month of November was 82.



# Lafayette New Construction Dollar Volume



In November 2025, the total new construction closed volume was \$23,280,197 in Lafayette Parish. That is a 6% **decrease** from November of 2024, and a **decrease** of 10% from October 2025. Total for 2025 YTD is \$287,016,696 versus \$282,425,652 in 2024 which is a 2% **increase**. Average Sales Price in November for new construction in Lafayette Parish was \$323,931.

# Lafayette Parish New Construction Price Points – November 2025

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	0	***
\$20,000-\$29,999	0	0	***
\$30,000-\$39,999	0	0	***
\$40,000-\$49,999	0	0	***
\$50,000-\$59,999	0	0	***
\$60,000-\$69,999	0	1	***
\$70,000-\$79,999	0	0	***
\$80,000-\$89,999	0	0	***
\$90,000-\$99,999	0	0	***
\$100,000-\$109,999	0	0	***
\$110,000-\$119,999	0	0	***
\$120,000-\$129,999	0	0	***
\$130,000-\$139,999	0	0	***
\$140,000-\$149,999	1	0	0.0
\$150,000-\$159,999	1	0	0.0
\$160,000-\$169,999	0	2	***
\$170,000-\$179,999	1	3	33.0
\$180,000-\$189,999	13	5	4.2
\$190,000-\$199,999	27	11	4.5
\$200,000-\$219,999	44	11	2.8
\$220,000-\$239,999	115	32	3.1
\$240,000-\$259,999	153	51	3.7
\$260,000-\$279,999	148	37	2.8
\$280,000-\$299,999	87	26	3.3
\$300,000-\$349,999	123	45	4.0
\$350,000-\$399,999	57	32	6.2
\$400,000-\$449,999	36	27	8.3
\$450,000-\$499,999	34	14	4.5
\$500,000-\$549,999	17	15	9.7
\$550,000-\$599,999	6	1	1.8
\$600,000-\$699,999	8	8	11.0
\$700,000-\$799,999	12	5	4.6
\$800,000-\$899,999	9	14	17.1
\$900,000-\$999,999	7	10	15.7
\$1,000,000 & over	4	16	44.0
	903	366	4.5

## \$0 - \$149,999:

0% of all sales reported in this range

0% of all active listings

1 total sales vs 1 actives

11.00 - month supply of inventory

## \$150,000 - \$299,999:

65% of all sales reported in this range

49% of all active listings

589 total sales vs 178 actives

3.32 - month supply of inventory

## \$300,000 and above:

35% of all sales reported in this range

51% of all active listings

313 total sales vs 187 actives

6.57 - month supply of inventory



## Lafayette Parish Recap – 2025 vs 2024

	Year to Date		
	YTD-24	YTD-25	% Change
New Listings	4027	4255	6%
Closed Sales	2959	3080	4%
Days on Market	70	82	18%
Average Sales Price	\$288,407	\$297,813	3%

## Lafayette Parish Resale Recap – 2025 vs 2024

	Year to Date		
	YTD-24	YTD-25	% Change
New Listings	2924	3199	9%
Closed Sales	2045	2163	6%
Days on Market	55	70	29%
Average Sales Price	\$276,906	\$290,080	5%

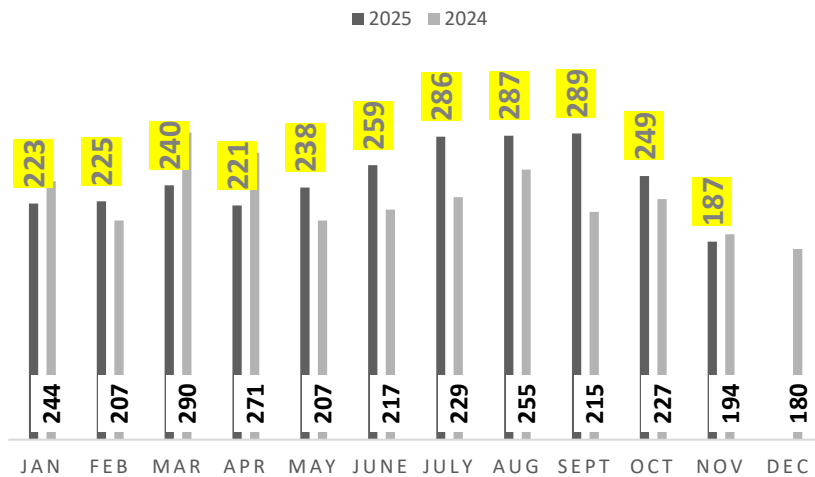
## Lafayette Parish New Construction Recap – 2025 vs 2024

	Year to Date		
	YTD-24	YTD-25	% Change
New Listings	1102	1091	-1%
Closed Sales	898	907	1%
Days on Market	105	111	6%
Average Sales Price	\$314,505	\$316,446	1%

# Out of Parish



## Out of Parish New Listings

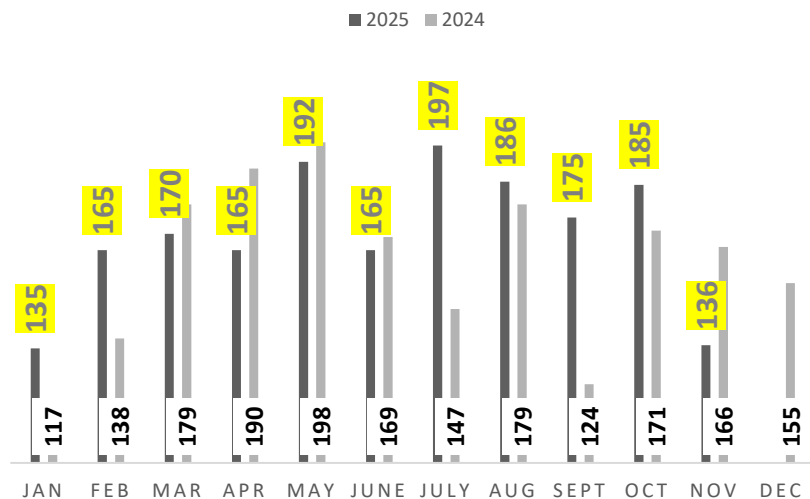


In November 2025 there were 187 Residential out of Parish new listings. That is a **decrease** of 4% from new listings in November of 2024 and a **decrease** of 25% from new listings in October 2025. Total for 2025 YTD is 2,704 versus 2,556 in 2024 which is a 5% **increase**.

\* Any listing with a List date within the reported month range is considered a New Listing.

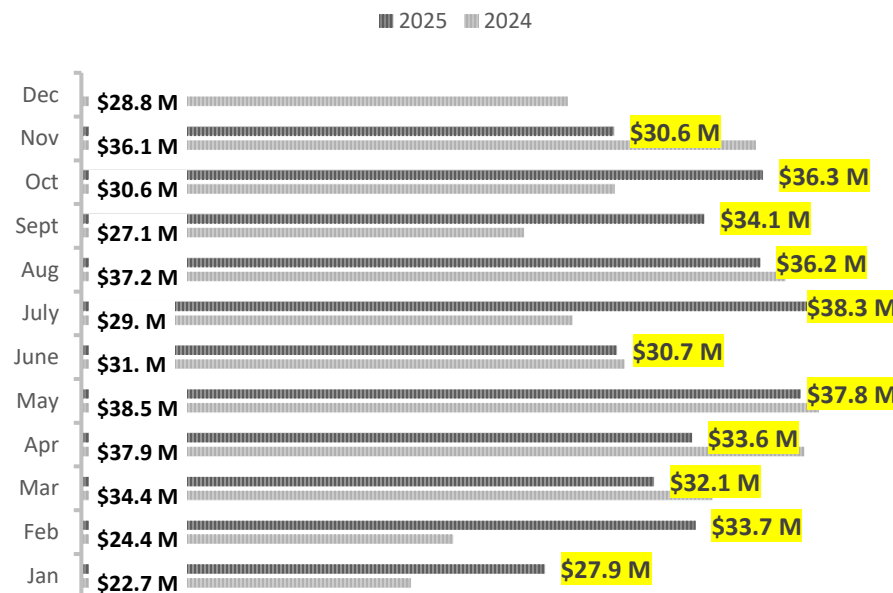
## Out of Parish Closed Sales

In November 2025 there were 136 total Residential out of Parish sales. That is a 18% **decrease** from out of Parish units sold in November of 2024, and a **decrease** of 26% from out of Parish units sold in October 2025. Total for 2025 YTD is 1,871 versus 1,778 in 2024 which is a 5% **increase**. Average days on market for out of Parish in the month of November was 80.



## Out of Parish Dollar Volume

In November 2025, the total Residential out of Parish closed volume was \$30,587,791. That is a 15% **decrease** from November 2024, and a **decrease** of 16% from October 2025. Total for 2025 YTD is \$371,474,348 versus \$348,878,004 in 2024 which is an 6% **increase**. Average Sales Price in November for out of Parish was \$224,910.



# Out of Parish Price Points – November 2025

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	29	2	0.8
\$20,000-\$29,999	37	7	2.1
\$30,000-\$39,999	46	8	1.9
\$40,000-\$49,999	47	13	3.0
\$50,000-\$59,999	50	18	4.0
\$60,000-\$69,999	49	21	4.7
\$70,000-\$79,999	48	33	7.6
\$80,000-\$89,999	33	23	7.7
\$90,000-\$99,999	41	29	7.8
\$100,000-\$109,999	39	14	3.9
\$110,000-\$119,999	51	29	6.3
\$120,000-\$129,999	70	41	6.4
\$130,000-\$139,999	60	40	7.3
\$140,000-\$149,999	67	34	5.6
\$150,000-\$159,999	68	35	5.7
\$160,000-\$169,999	63	42	7.3
\$170,000-\$179,999	83	36	4.8
\$180,000-\$189,999	79	28	3.9
\$190,000-\$199,999	64	37	6.4
\$200,000-\$219,999	152	45	3.3
\$220,000-\$239,999	194	81	4.6
\$240,000-\$259,999	134	65	5.3
\$260,000-\$279,999	67	33	5.4
\$280,000-\$299,999	46	35	8.4
\$300,000-\$349,999	87	62	7.8
\$350,000-\$399,999	55	41	8.2
\$400,000-\$449,999	34	16	5.2
\$450,000-\$499,999	17	24	15.5
\$500,000-\$549,999	17	9	5.8
\$550,000-\$599,999	15	14	10.3
\$600,000-\$699,999	13	8	6.8
\$700,000-\$799,999	6	11	20.2
\$800,000-\$899,999	4	3	8.3
\$900,000-\$999,999	2	6	33.0
\$1,000,000 & over	4	17	46.8
	1871	960	5.6

## \$0 - \$149,999:

36% of all sales reported in this range

33% of all active listings

667 total sales vs 312 actives

5.15 - month supply of inventory

## \$150,000 - \$299,999:

51% of all sales reported in this range

46% of all active listings

950 total sales vs 437 actives

5.06 - month supply of inventory

## \$300,000 and above:

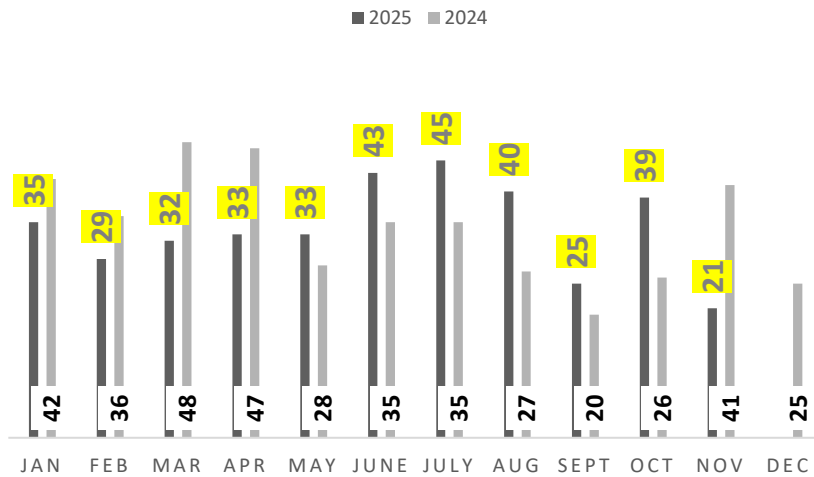
14% of all sales reported in this range

22% of all active listings

254 total sales vs 211 actives

9.13 - month supply of inventory

# Out of Parish New Construction New Listings

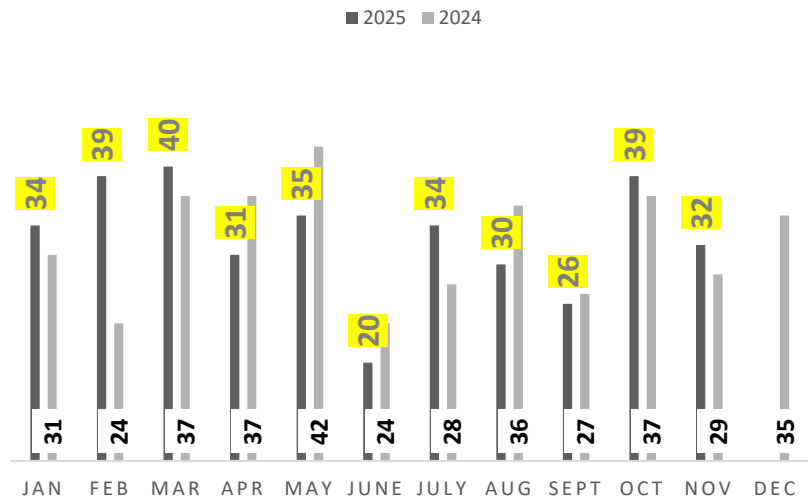


In November 2025 there were 21 Residential new construction out of Parish listings. That is a **decrease** of 49% from new listings in November of 2024, and a **decrease** of 46% from new listings in October 2025. Total for 2025 YTD is 375 versus 385 in 2024 which is an **3% increase**.

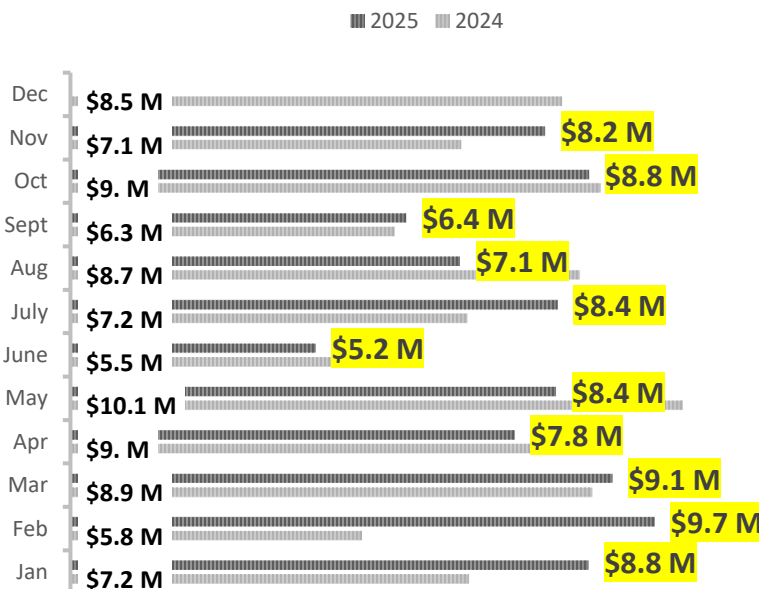
\* Any listing with a List date within the reported month range is considered a New Listing.

# Out of Parish New Construction Closed Sales

In November 2025 there were 32 total Residential new construction out of Parish sales. That is an **increase** of 9% from units sold in November of 2024, but a **decrease** of 18% from units sold in October 2025. Total for 2025 YTD is 360 versus 352 in 2024 which is a **2% increase**. Average days on market in the month of November was 61.



# Out of Parish New Construction Dollar Volume



In November 2025, the total Residential new construction out of Parish closed volume was \$8,246,642. That is a **13% increase** from November 2024, but a **decrease** of 7% from October 2025. Total for 2025 YTD is \$88,153,275 versus \$84,932,562 in 2024 which is a **4% increase**. Average Sales Price in November for new construction out of Parish was \$257,707.

# Out of Parish New Construction Price Points – November 2025

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	0	***
\$20,000-\$29,999	0	0	***
\$30,000-\$39,999	0	0	***
\$40,000-\$49,999	0	0	***
\$50,000-\$59,999	0	0	***
\$60,000-\$69,999	0	0	***
\$70,000-\$79,999	0	0	***
\$80,000-\$89,999	0	0	***
\$90,000-\$99,999	0	0	***
\$100,000-\$109,999	0	0	***
\$110,000-\$119,999	0	1	***
\$120,000-\$129,999	0	0	***
\$130,000-\$139,999	0	0	***
\$140,000-\$149,999	1	0	0.0
\$150,000-\$159,999	3	1	3.7
\$160,000-\$169,999	3	2	7.3
\$170,000-\$179,999	11	1	1.0
\$180,000-\$189,999	11	1	1.0
\$190,000-\$199,999	14	3	2.4
\$200,000-\$219,999	65	11	1.9
\$220,000-\$239,999	118	39	3.6
\$240,000-\$259,999	70	26	4.1
\$260,000-\$279,999	17	14	9.1
\$280,000-\$299,999	10	5	5.5
\$300,000-\$349,999	19	14	8.1
\$350,000-\$399,999	11	2	2.0
\$400,000-\$449,999	1	1	11.0
\$450,000-\$499,999	0	1	***
\$500,000-\$549,999	1	0	0.0
\$550,000-\$599,999	2	1	5.5
\$600,000-\$699,999	2	1	5.5
\$700,000-\$799,999	1	1	11.0
\$800,000-\$899,999	0	0	***
\$900,000-\$999,999	0	0	***
\$1,000,000 & over	0	0	***
	360	125	3.8

## \$0 - \$149,999:

0% of all sales reported in this range

2% of all active listings

1 total sales vs 2 actives

20.00 - month supply of inventory

## \$150,000 - \$299,999:

90% of all sales reported in this range

83% of all active listings

296 total sales vs 107 actives

3.61 - month supply of inventory

## \$300,000 and above:

9% of all sales reported in this range

16% of all active listings

31 total sales vs 20 actives

6.45 - month supply of inventory

	Year to Date		
	YTD-24	YTD-25	% Change
New Listings	2556	2704	6%
Closed Sales	1778	1871	5%
Days on Market	90	97	8%
Average Sales Price	\$196,219	\$198,543	1%

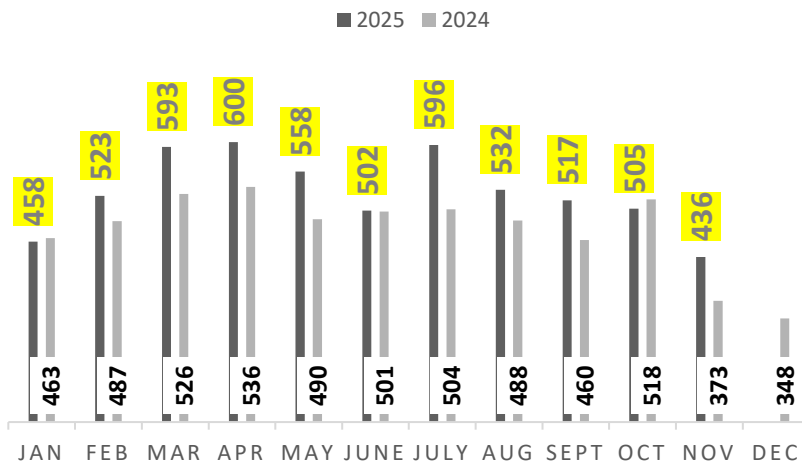
## Out of Parish New Construction Recap – 2025 vs 2024

	Year to Date		
	YTD-24	YTD-25	% Change
New Listings	385	375	-3%
Closed Sales	352	360	2%
Days on Market	111	95	-14%
Average Sales Price	\$241,286	\$244,870	1%

# Predictions

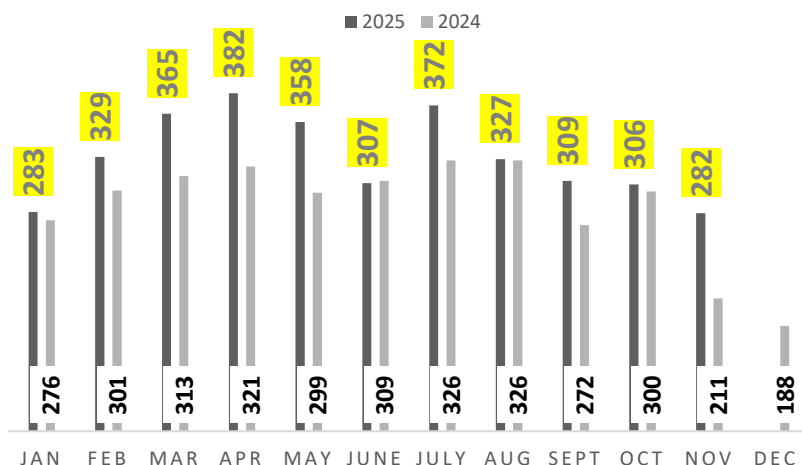






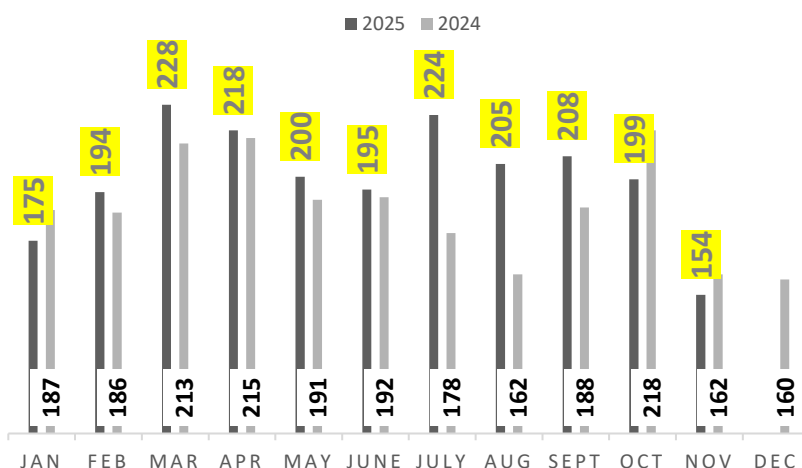
Pending sales across Acadiana are **up** 14% from November last year. Compared to October 2025 they are **down** by 14%.

## Lafayette Parish Pendingings



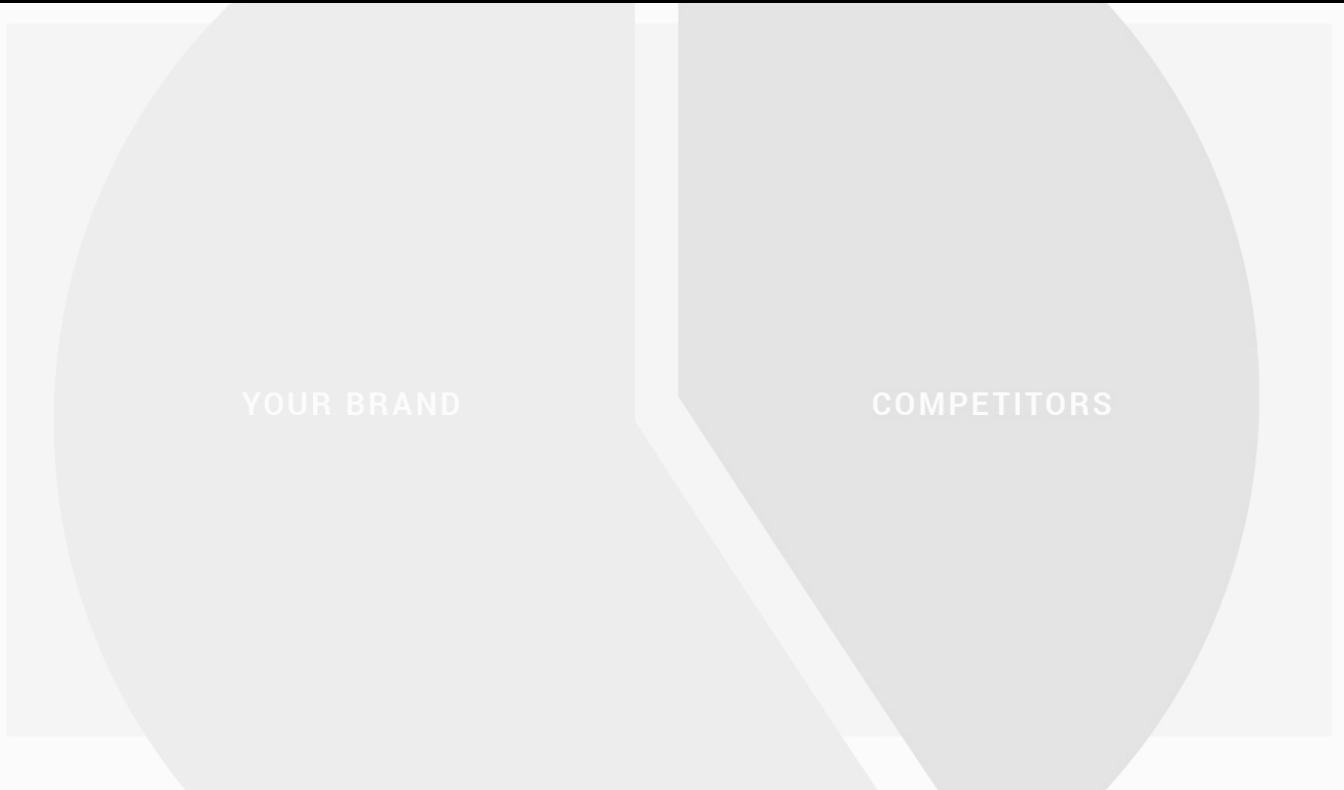
Pending sales in Lafayette Parish are **up** 25% from November last year. Compared to October 2025 they are **down** by 8%.

## Out of Parish Pendingings



Pending sales out of Parish are **down** 5% from November last year. Compared to October 2025 they are **down** by 23%.

# Market Penetration



## Top 10 Listing Companies in Acadiana – November 2025

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Real Broker, LLC (I001335)	748.0	220,398,679	294,651	15.11	17.10
2	Compass (I000050)	556.5	184,371,976	331,306	11.24	14.31
3	EXP Realty, LLC (exprealty)	598.0	135,414,652	226,446	12.08	10.51
4	Keller Williams Realty Acadiana (I000906)	547.5	123,854,894	226,219	11.06	9.61
5	Keaty Real Estate Team (I000932)	283.5	76,495,755	269,826	5.72	5.94
6	McGeeScott Realty (I001196)	96.0	24,446,725	254,653	1.94	1.90
7	HUNCO Real Estate (I001141)	76.0	23,212,792	305,431	1.53	1.80
8	Dwight Andrus Real Estate Agency, LLC (I001261)	58.0	22,821,269	393,470	1.17	1.77
9	D.R. Horton Realty of LA, LLC (I00100)	91.0	22,750,000	250,000	1.84	1.77
10	NextHome Cutting Edge Realty (I001236)	86.5	20,776,800	240,194	1.75	1.61

## Top 10 Listing OR Selling Companies in Acadiana – November 2025

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Real Broker, LLC (I001335)	1439.0	412,432,880	286,611	14.53	16.00
2	EXP Realty, LLC (exprealty)	1573.0	364,937,402	232,001	15.88	14.16
3	Compass (I000050)	1083.5	358,138,250	330,538	10.94	13.89
4	Keller Williams Realty Acadiana (I000906)	1198.5	280,444,065	233,996	12.10	10.88
5	Keaty Real Estate Team (I000932)	534.5	154,783,429	289,585	5.40	6.00
6	HUNCO Real Estate (I001141)	172.0	52,592,437	305,770	1.74	2.04
7	NextHome Cutting Edge Realty (I001236)	168.5	43,455,644	257,897	1.70	1.69
8	McGeeScott Realty (I001196)	167.0	42,076,633	251,956	1.69	1.63
9	Coldwell Banker Trahan Real Estate Group (I001281)	119.0	41,198,922	346,209	1.20	1.60
10	Dwight Andrus Real Estate Agency, LLC (I001261)	105.0	37,925,297	361,193	1.06	1.47

## Top 10 Listing Companies in Lafayette Parish – November 2025

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Compass (I000050)	423.0	156,885,670	370,888	13.73	17.10
2	Real Broker, LLC (I001335)	483.0	156,626,622	324,279	15.68	17.07
3	EXP Realty, LLC (exprealty)	344.5	88,661,962	257,364	11.18	9.66
4	Keller Williams Realty Acadiana (I000906)	301.0	74,526,499	247,596	9.77	8.12
5	Keaty Real Estate Team (I000932)	184.0	53,159,506	288,910	5.97	5.79
6	Dwight Andrus Real Estate Agency, LLC (I001261)	46.0	20,233,469	439,858	1.49	2.21
7	D.R. Horton Realty of LA, LLC (I00100)	68.0	17,697,000	260,250	2.21	1.93
8	HUNCO Real Estate (I001141)	52.0	17,523,102	336,983	1.69	1.91
9	Coldwell Banker Trahan Real Estate Group (I001281)	46.5	15,664,150	336,863	1.51	1.71
10	NextHome Cutting Edge Realty (I001236)	59.5	15,537,650	261,137	1.93	1.69

## Top 10 Listing OR Selling Companies in Lafayette Parish – November 2025

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Compass (I000050)	850.0	308,838,332	363,339	13.79	16.83
2	Real Broker, LLC (I001335)	911.0	294,045,270	322,772	14.78	16.03
3	EXP Realty, LLC (exprealty)	905.5	235,688,603	260,286	14.69	12.85
4	Keller Williams Realty Acadiana (I000906)	708.0	184,195,066	260,163	11.49	10.04
5	Keaty Real Estate Team (I000932)	389.0	119,737,640	307,809	6.31	6.53
6	HUNCO Real Estate (I001141)	124.0	40,473,392	326,398	2.01	2.21
7	Coldwell Banker Trahan Real Estate Group (I001281)	97.5	36,762,903	377,055	1.58	2.00
8	NextHome Cutting Edge Realty (I001236)	117.5	33,376,254	284,053	1.91	1.82
9	Dwight Andrus Real Estate Agency, LLC (I001261)	84.0	33,129,347	394,397	1.36	1.81
10	Dream Home Realty, LLC (I001181)	79.0	20,992,181	265,724	1.28	1.14