

# COMPASS

## Acadiana Market Report October 2025

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**Acadiana:** This region is comprised of Acadia, St Landry, St Martin, Lafayette, Iberia, and Vermilion Parishes.

**Out of Parish:** This would include Acadia, St Landry, St Martin, Iberia, and Vermilion Parishes – all Parishes in Acadiana EXCEPT Lafayette Parish

**Q1:** First quarter of the year (January-March)

**Q2:** Second quarter of the year (April-June)

**Q3:** Third quarter of the year (July-September)

**Q4:** Fourth quarter of the year (October-December)

**Unit:** Accounts for one transaction.

**Dollar Volume:** The total of all Sales Prices.

**Number Active:** The number of listings for sale which are currently being marketed but do not yet have a purchase agreement. This number is pulled as of the last day of the report month.

**Number Pending:** The number of current listings for which a contract has been signed but not yet closed. This number is pulled as of the last day of the report month.

**Number Sold:** The number of properties that have gone to a closing in the last month.

**Average Days on Market (DOM):** The average marketing period of currently active listings.

**List/Sold Price %:** When a property is listed on the market, the list price may change couple times before it gets sold. List/Sold Price % represents the percentage difference between sold price and list price of sold properties.

**Resale/Existing:** Residential properties that are 1 year or older.

**New Construction:** Residential properties that are proposed construction, under construction, and new construction >1 year old.

**Average Sales Price:** The average price for which a property sold.

**Months of Inventory:** An estimate of how fast listings are currently selling measured in months. *(For example, if 100 properties sell per month and there are 800 properties for sale – there is an 8 month supply of inventory before counting the additional properties that will come on the market.)*

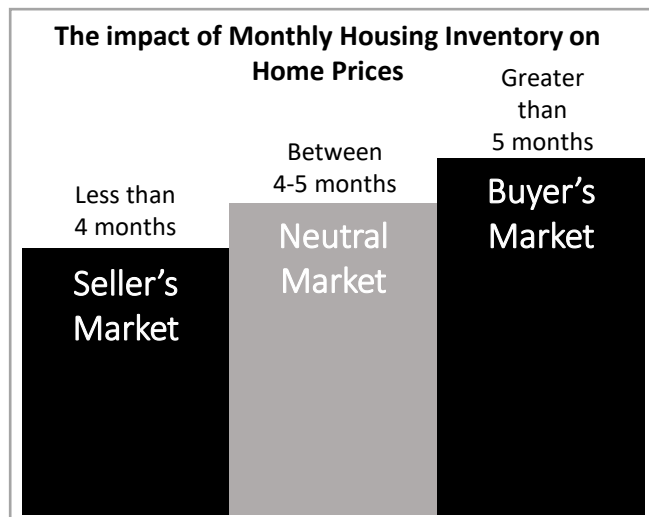
**Market Penetration:** The extent to which a company is recognized in a particular market.

**Year to Date (YTD):** a term covering the period between the beginning of the year and the present

**Seller's Market:** occurs when the housing demand exceeds the supply

**Neutral Market:** the number of buyers and sellers in the marketplace are equalized

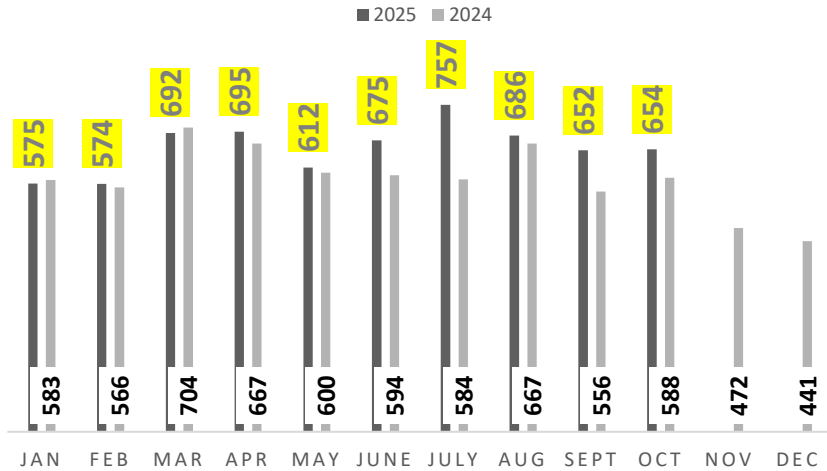
**Buyer's Market:** housing market where the supply exceeds the demand



# Acadiana



## Acadiana New Listings

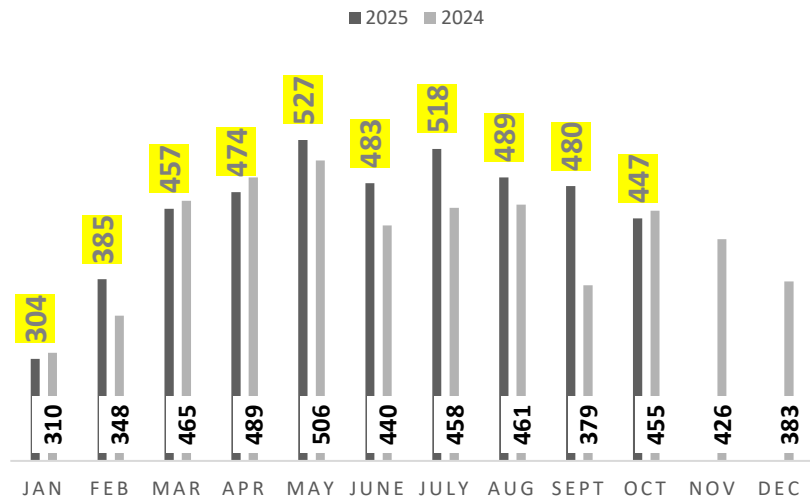


In October 2025 there were 654 new Residential listings in Acadiana. That is an **increase** of 10% from new listings in October of 2024 and an **increase** of <1% from new listings in September 2025. Total for 2025 YTD is 6,572 versus 6,109 in 2024 which is a 7% **increase**.

\* Any listing with a List date within the reported month range is considered a New Listing.

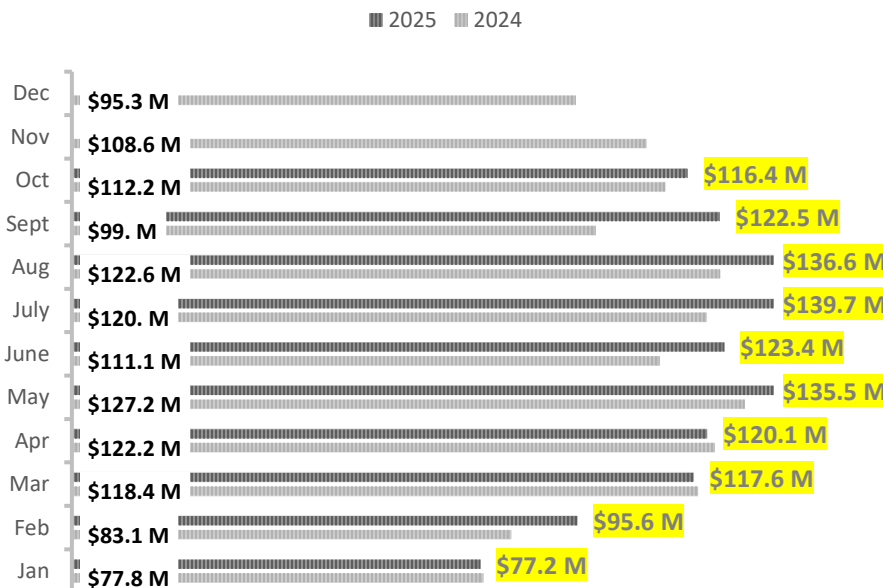
## Acadiana Closed Sales

In October 2025 there were 447 total Residential sales in Acadiana. That is an **decrease** of 2% from units sold in October of 2024, and a **decrease** of 7% from units sold in September 2025. Total for 2025 YTD is 4,564 versus 4,311 in 2024 which is a 6% **increase**. Average days on market in the month of October across Acadiana was 81.



## Acadiana Dollar Volume

In October 2025, the total Residential closed volume was \$116,382,460 across Acadiana. That is a 4% **increase** from October 2024, but a **decrease** of 5% from September 2025. Total for 2025 YTD is \$1,184,472,066 versus \$1,093,690,900 in 2024 which is an 8% **increase**. Average Sales Price in October across Acadiana was \$260,363.



Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	28	2	0.7
\$20,000-\$29,999	37	6	1.6
\$30,000-\$39,999	49	11	2.2
\$40,000-\$49,999	53	14	2.6
\$50,000-\$59,999	59	25	4.2
\$60,000-\$69,999	57	29	5.1
\$70,000-\$79,999	77	44	5.7
\$80,000-\$89,999	53	43	8.1
\$90,000-\$99,999	54	39	7.2
\$100,000-\$109,999	60	26	4.3
\$110,000-\$119,999	79	48	6.1
\$120,000-\$129,999	110	45	4.1
\$130,000-\$139,999	97	47	4.8
\$140,000-\$149,999	108	44	4.1
\$150,000-\$159,999	103	58	5.6
\$160,000-\$169,999	113	50	4.4
\$170,000-\$179,999	151	66	4.4
\$180,000-\$189,999	167	49	2.9
\$190,000-\$199,999	145	79	5.4
\$200,000-\$219,999	369	101	2.7
\$220,000-\$239,999	478	190	4.0
\$240,000-\$259,999	432	185	4.3
\$260,000-\$279,999	325	137	4.2
\$280,000-\$299,999	233	97	4.2
\$300,000-\$349,999	381	180	4.7
\$350,000-\$399,999	224	124	5.5
\$400,000-\$449,999	123	82	6.7
\$450,000-\$499,999	106	56	5.3
\$500,000-\$549,999	66	55	8.3
\$550,000-\$599,999	45	48	10.7
\$600,000-\$699,999	56	32	5.7
\$700,000-\$799,999	40	31	7.8
\$800,000-\$899,999	37	28	7.6
\$900,000-\$999,999	15	27	18.0
\$1,000,000 & over	34	92	27.1
	<b>4564</b>	<b>2190</b>	<b>4.8</b>

**\$0 - \$149,999:**

20% of all sales reported in this range

19% of all active listings

921 total sales vs 423 actives

4.59 - month supply of inventory

**\$150,000 - \$299,999:**

55% of all sales reported in this range

46% of all active listings

2516 total sales vs 1012 actives

4.02 - month supply of inventory

**\$300,000 and above:**

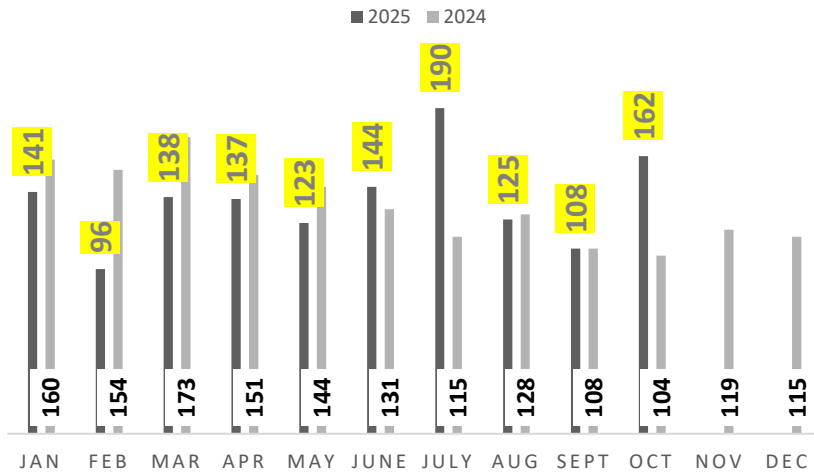
25% of all sales reported in this range

34% of all active listings

1127 total sales vs 755 actives

6.70 - month supply of inventory

# Acadiana New Construction New Listings

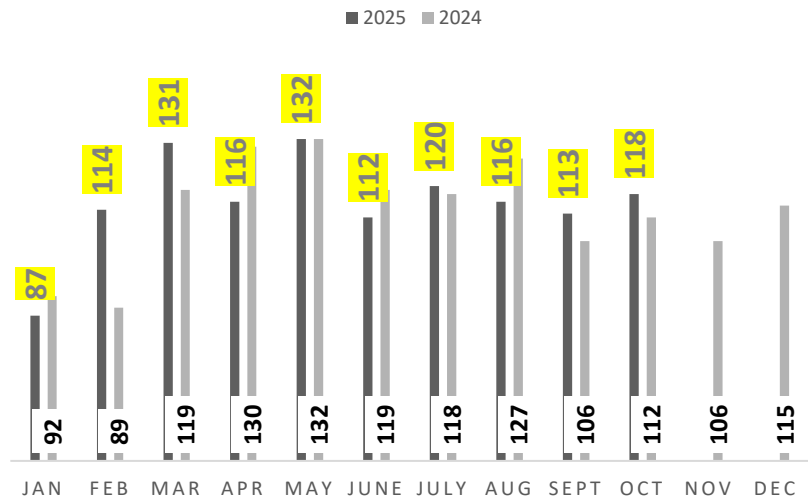


In October 2025 there were 162 new construction listings in Acadiana. That is an **increase** of 36% from new listings in October 2024, and an **increase** of 33% from new listings in September 2025. Total for 2025 YTD is 1,364 versus 1,368 in 2024 which is a **<1% decrease**.

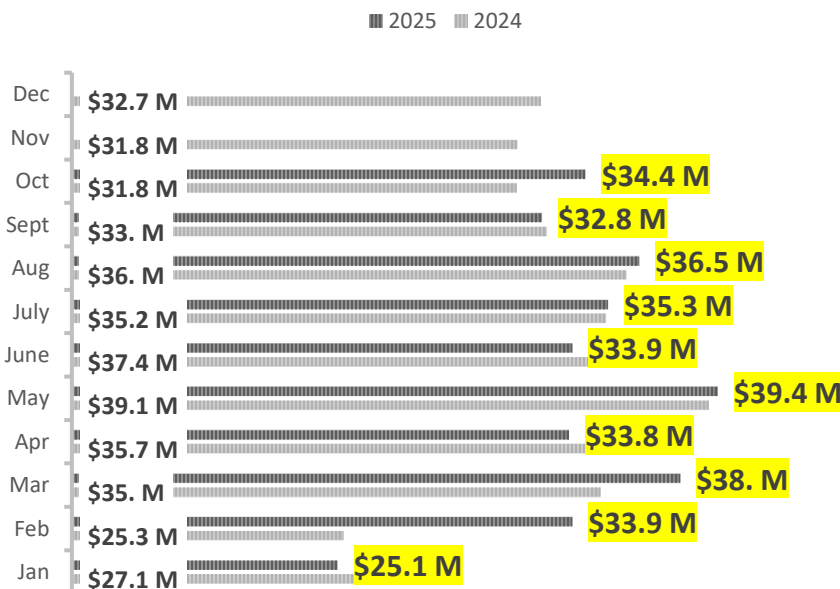
\* Any listing with a List date within the reported month range is considered a New Listing.

# Acadiana New Construction Closed Sales

In October 2025 there were 118 total new construction sales in Acadiana. That is an **increase** of 5% from units sold in October of 2024, and an **increase** of 4% from units sold in September 2025. Total for 2025 YTD is 1,159 versus 1,144 in 2024 which is a **1% increase**. Average days on market in the month of October was 96.



# Acadiana New Construction Dollar Volume



In October 2025, the total new construction closed volume was \$34,417,684 across Acadiana. That is an **8% increase** from October 2024, and an **increase** of 5% from September 2025. Total for 2025 YTD is \$343,049,110 versus \$335,516,396 in 2024 which is a **2% increase**. Average Sales Price in October for new construction across Acadiana was \$291,675.

# Acadiana New Construction Price Points – October 2025

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	0	***
\$20,000-\$29,999	1	0	0.0
\$30,000-\$39,999	0	0	***
\$40,000-\$49,999	0	0	***
\$50,000-\$59,999	0	0	***
\$60,000-\$69,999	0	0	***
\$70,000-\$79,999	0	0	***
\$80,000-\$89,999	0	0	***
\$90,000-\$99,999	0	0	***
\$100,000-\$109,999	0	0	***
\$110,000-\$119,999	0	1	***
\$120,000-\$129,999	0	0	***
\$130,000-\$139,999	0	0	***
\$140,000-\$149,999	2	1	5.0
\$150,000-\$159,999	4	1	2.5
\$160,000-\$169,999	1	3	30.0
\$170,000-\$179,999	11	7	6.4
\$180,000-\$189,999	24	6	2.5
\$190,000-\$199,999	38	17	4.5
\$200,000-\$219,999	102	19	1.9
\$220,000-\$239,999	214	73	3.4
\$240,000-\$259,999	200	89	4.5
\$260,000-\$279,999	149	57	3.8
\$280,000-\$299,999	92	37	4.0
\$300,000-\$349,999	129	57	4.4
\$350,000-\$399,999	59	34	5.8
\$400,000-\$449,999	35	28	8.0
\$450,000-\$499,999	30	9	3.0
\$500,000-\$549,999	16	20	12.5
\$550,000-\$599,999	7	3	4.3
\$600,000-\$699,999	10	7	7.0
\$700,000-\$799,999	12	5	4.2
\$800,000-\$899,999	9	13	14.4
\$900,000-\$999,999	6	8	13.3
\$1,000,000 & over	4	17	42.5
	1155	512	4.4

## \$0 - \$149,999:

0% of all sales reported in this range

0% of all active listings

3 total sales vs 2 actives

6.67 - month supply of inventory

## \$150,000 - \$299,999:

72% of all sales reported in this range

60% of all active listings

835 total sales vs 309 actives

3.70 - month supply of inventory

## \$300,000 and above:

27% of all sales reported in this range

39% of all active listings

317 total sales vs 201 actives

6.34 - month supply of inventory



	Year to Date		
	YTD-24	YTD-25	% Change
New Listings	6109	6572	8%
Closed Sales	4311	4564	6%
Days on Market	77	89	17%
Average Sales Price	\$253,698	\$259,525	2%

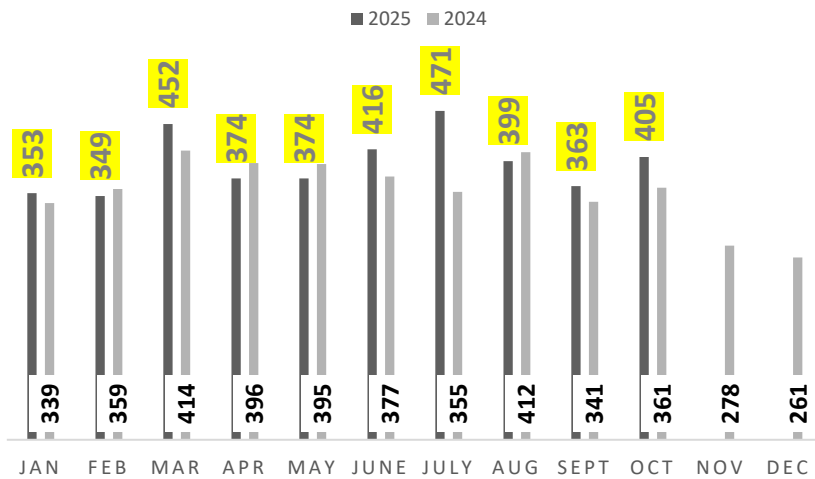
## Acadiana New Construction Recap – 2025 vs 2024

	Year to Date		
	YTD-24	YTD-25	% Change
New Listings	1368	1364	0%
Closed Sales	1144	1159	1%
Days on Market	106	110	3%
Average Sales Price	\$293,424	\$295,987	1%

# Lafayette Parish



## Lafayette New Listings

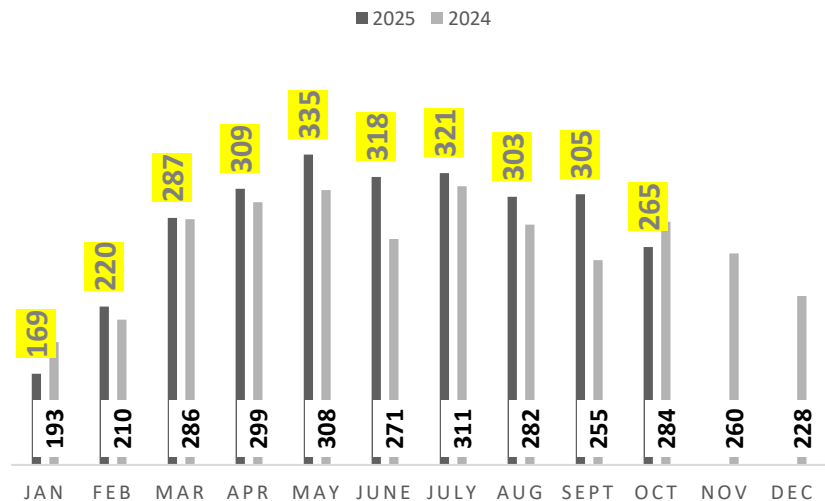


In October 2025 there were 405 new Residential listings in in Lafayette Parish. That is an **increase** of 11% from new listings in October 2024 and a 10% **increase** from new listings in September 2025. Total for 2025 YTD is 3,956 versus 3,749 in 2024 which is a 5% **increase**.

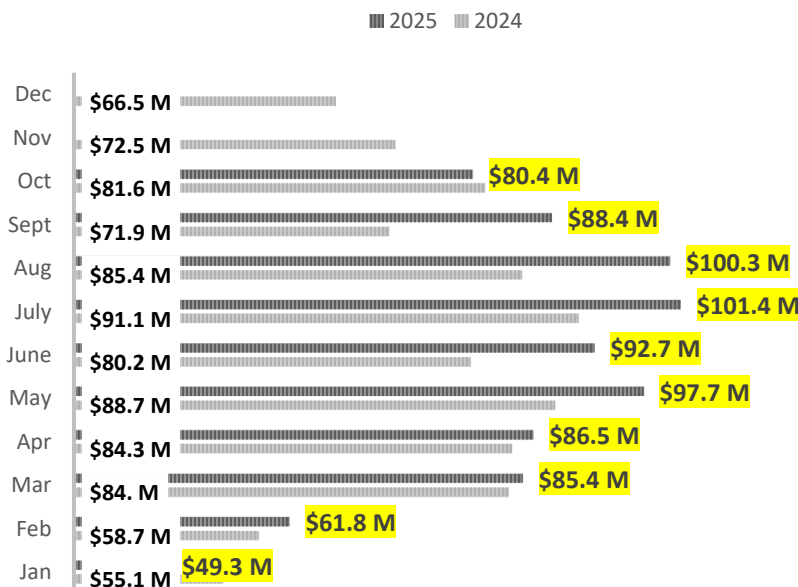
\* Any listing with a List date within the reported month range is considered a New Listing.

## Lafayette Closed Sales

In October 2025 there were 265 total Residential sales in Lafayette Parish. That is a **decrease** of 7% from units sold in October of 2024, and a **decrease** of 13% from units sold in September 2025. Total for 2025 YTD is 2,832 versus 2,699 in 2024 which is a 5% **increase**. Average days on market in the month of October in Lafayette Parish was 74.



## Lafayette Dollar Volume



In October 2025, the total Residential closed volume was \$80,378,912 in Lafayette Parish. That is a 1% **decrease** from October 2024, and a **decrease** of 9% from September 2025. Total for 2025 YTD is \$843,922,509 versus \$780,875,305 in 2024 which is an 7% **increase**. Average Sales Price in October in Lafayette Parish was \$303,316.

# Lafayette Parish Price Points – October 2025

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	0	***
\$20,000-\$29,999	3	0	0.0
\$30,000-\$39,999	6	1	1.7
\$40,000-\$49,999	6	2	3.3
\$50,000-\$59,999	11	7	6.4
\$60,000-\$69,999	12	6	5.0
\$70,000-\$79,999	32	13	4.1
\$80,000-\$89,999	21	12	5.7
\$90,000-\$99,999	17	13	7.6
\$100,000-\$109,999	25	10	4.0
\$110,000-\$119,999	31	19	6.1
\$120,000-\$129,999	42	12	2.9
\$130,000-\$139,999	42	13	3.1
\$140,000-\$149,999	48	10	2.1
\$150,000-\$159,999	40	22	5.5
\$160,000-\$169,999	59	15	2.5
\$170,000-\$179,999	74	25	3.4
\$180,000-\$189,999	93	23	2.5
\$190,000-\$199,999	88	45	5.1
\$200,000-\$219,999	224	49	2.2
\$220,000-\$239,999	298	106	3.6
\$240,000-\$259,999	312	121	3.9
\$260,000-\$279,999	258	98	3.8
\$280,000-\$299,999	192	66	3.4
\$300,000-\$349,999	301	115	3.8
\$350,000-\$399,999	174	83	4.8
\$400,000-\$449,999	92	59	6.4
\$450,000-\$499,999	90	35	3.9
\$500,000-\$549,999	50	46	9.2
\$550,000-\$599,999	34	35	10.3
\$600,000-\$699,999	45	24	5.3
\$700,000-\$799,999	34	21	6.2
\$800,000-\$899,999	33	24	7.3
\$900,000-\$999,999	14	21	15.0
\$1,000,000-\$1,499,999	21	48	22.9
\$1,500,000-\$1,999,999	6	12	20.0
\$2,000,000 & over	4	15	37.5
	2832	1226	4.3

## \$0 - \$149,999:

10% of all sales reported in this range

10% of all active listings

296 total sales vs 118 actives

3.99 - month supply of inventory

## \$150,000 - \$299,999:

58% of all sales reported in this range

46% of all active listings

1638 total sales vs 570 actives

3.48 - month supply of inventory

## \$300,000 and above:

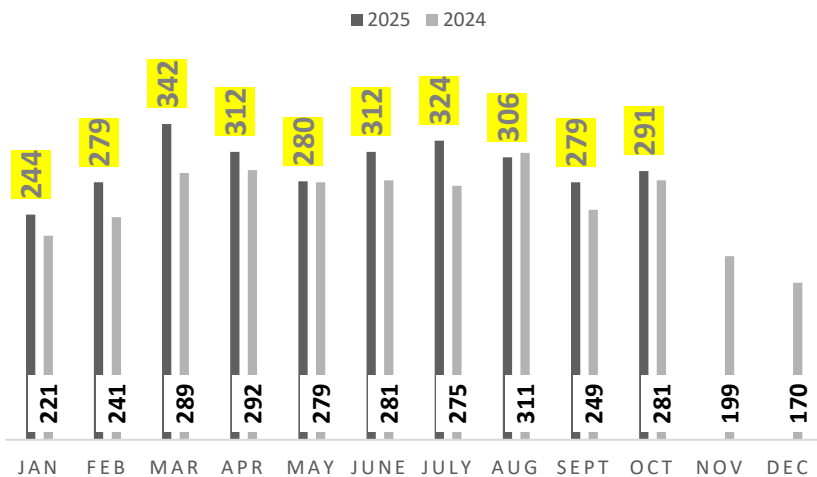
32% of all sales reported in this range

44% of all active listings

898 total sales vs 538 actives

4.79 - month supply of inventory

# Lafayette Resale Homes New Listings

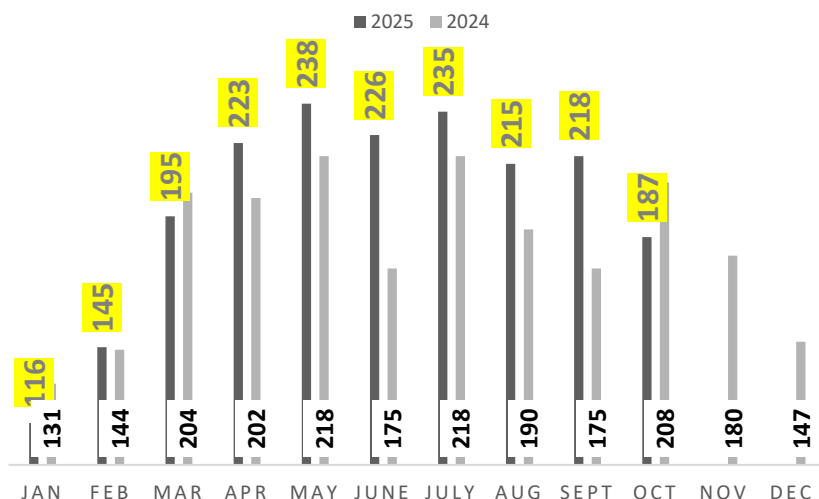


In October 2025 there were 291 Residential resale new listings in Lafayette Parish. That is an **increase** of 3% from resale new listings in October 2024 and an **increase** of 4% from resale new listings in September 2025. Total for 2025 YTD is 2,969 versus 2,179 in 2024 which is an 8% **increase**.

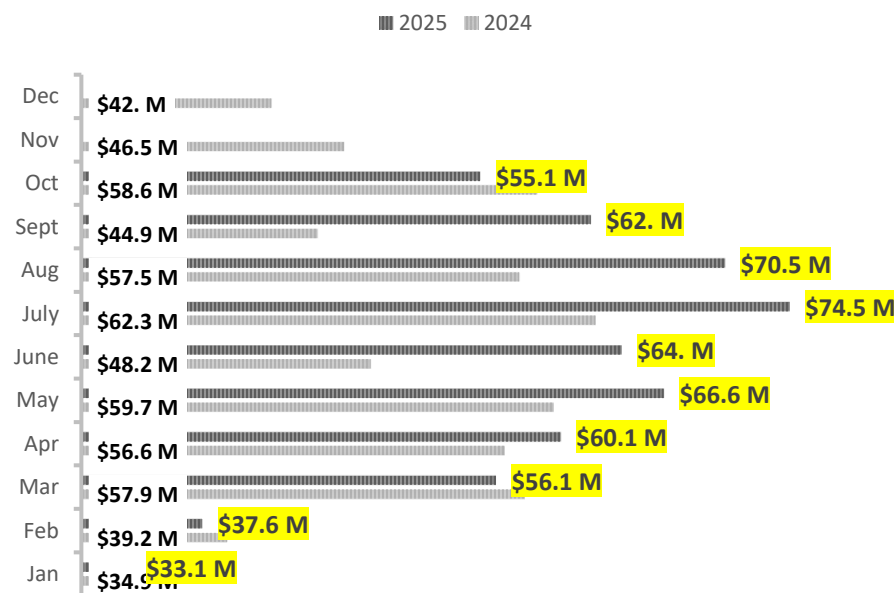
\* Any listing with a List date within the reported month range is considered a New Listing.

# Lafayette Resale Homes Closed Sales

In October 2025 there were 187 total Residential resales in Lafayette Parish. That is a **decrease** of 10% from resale units sold in October of 2024, and a **decrease** of 14% from resale units sold in September 2025. Total for 2025 YTD is 1,998 versus 1,865 in 2024 which is a 7% **increase**. Average days on market in the month of October for resales in Lafayette Parish was 65.



# Lafayette Resale Homes Dollar Volume



In October 2025, the total Residential resale closed volume for resales was \$55,078,326 in Lafayette Parish. That is a 6% **decrease** from October 2024, and a **decrease** of 11% from September 2025. Total for 2025 YTD is \$579,640,632 versus \$519,746,355 in 2024 which is a 10% **increase**. Average Sales Price in October for resales in Lafayette Parish was \$294,536.

# Lafayette Parish Resale Homes Price Points – October 2025

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	0	***
\$20,000-\$29,999	2	0	0.0
\$30,000-\$39,999	6	1	1.7
\$40,000-\$49,999	6	2	3.3
\$50,000-\$59,999	11	7	6.4
\$60,000-\$69,999	12	6	5.0
\$70,000-\$79,999	32	13	4.1
\$80,000-\$89,999	21	12	5.7
\$90,000-\$99,999	17	13	7.6
\$100,000-\$109,999	25	10	4.0
\$110,000-\$119,999	31	19	6.1
\$120,000-\$129,999	42	12	2.9
\$130,000-\$139,999	42	12	2.9
\$140,000-\$149,999	47	9	1.9
\$150,000-\$159,999	39	22	5.6
\$160,000-\$169,999	59	13	2.2
\$170,000-\$179,999	73	22	3.0
\$180,000-\$189,999	80	18	2.3
\$190,000-\$199,999	63	32	5.1
\$200,000-\$219,999	178	39	2.2
\$220,000-\$239,999	192	81	4.2
\$240,000-\$259,999	172	57	3.3
\$260,000-\$279,999	126	58	4.6
\$280,000-\$299,999	110	33	3.0
\$300,000-\$349,999	188	71	3.8
\$350,000-\$399,999	123	50	4.1
\$400,000-\$449,999	57	31	5.4
\$450,000-\$499,999	59	27	4.6
\$500,000-\$549,999	35	28	8.0
\$550,000-\$599,999	28	32	11.4
\$600,000-\$699,999	37	17	4.6
\$700,000-\$799,999	22	16	7.3
\$800,000-\$899,999	24	11	4.6
\$900,000-\$999,999	8	13	16.3
\$1,000,000 & over	27	58	21.5

## \$0 - \$149,999:

15% of all sales reported in this range

14% of all active listings

294 total sales vs 116 actives

3.95 - month supply of inventory

## \$150,000 - \$299,999:

55% of all sales reported in this range

44% of all active listings

1092 total sales vs 375 actives

3.43 - month supply of inventory

## \$300,000 and above:

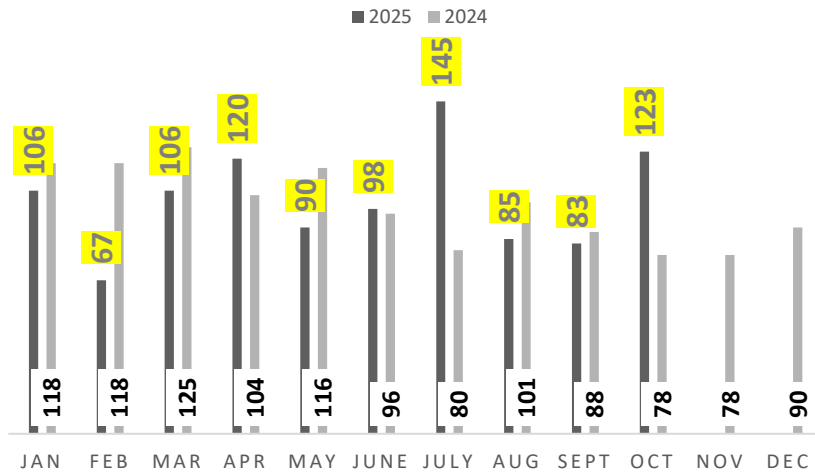
30% of all sales reported in this range

42% of all active listings

608 total sales vs 354 actives

5.82 - month supply of inventory

# Lafayette New Construction New Listings

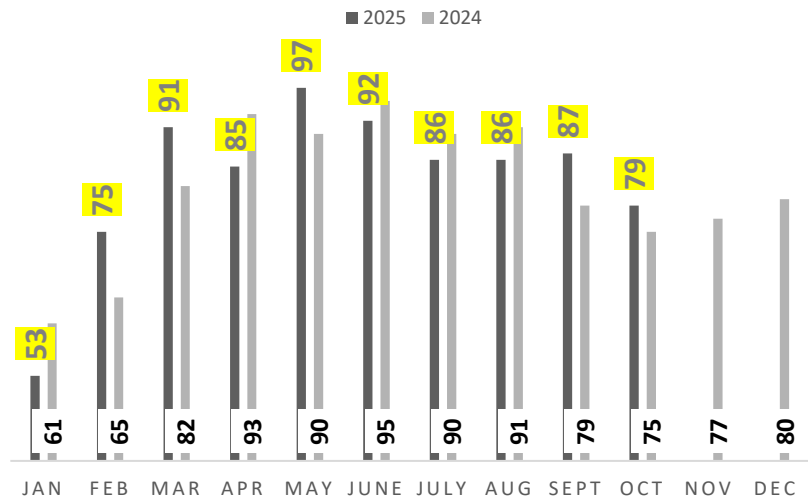


In October 2025 there were 123 new construction listings in Lafayette Parish. That is an **increase** of 37% from new construction listings in October of 2024 and an **increase** of 33% from new construction new listings in September 2025. Total for 2025 YTD is 1,023 versus 1,024 in 2024 which is a **<1% decrease**.

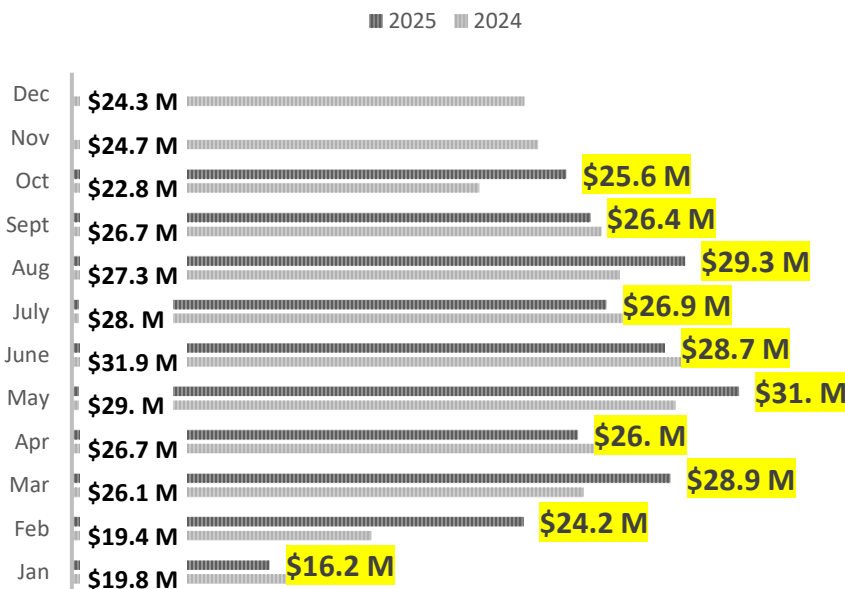
\* Any listing with a List date within the reported month range is considered a New Listing.

# Lafayette New Construction Closed Sales

In October 2025 there were 79 total new construction sales in Lafayette Parish. That is a 5% **increase** from new construction units sold in October of 2024, but a **decrease** of 9% from new construction units sold in September 2025. Total for 2025 YTD is 831 versus 821 in 2024 which is a 1% **increase**. Average days on market in the month of October was 93.



# Lafayette New Construction Dollar Volume



In October 2025, the total new construction closed volume was \$25,590,586 in Lafayette Parish. That is a 11% **increase** from October of 2024, but a **decrease** of 3% from September 2025. Total for 2025 YTD is \$263,142,477 versus \$257,731,298 in 2024 which is a 2% **increase**. Average Sales Price in October for new construction in Lafayette Parish was \$323,931.

# Lafayette Parish New Construction Price Points – October 2025

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	0	***
\$20,000-\$29,999	1	0	0.0
\$30,000-\$39,999	0	0	***
\$40,000-\$49,999	0	0	***
\$50,000-\$59,999	0	0	***
\$60,000-\$69,999	0	0	***
\$70,000-\$79,999	0	0	***
\$80,000-\$89,999	0	0	***
\$90,000-\$99,999	0	0	***
\$100,000-\$109,999	0	0	***
\$110,000-\$119,999	0	0	***
\$120,000-\$129,999	0	0	***
\$130,000-\$139,999	0	0	***
\$140,000-\$149,999	1	0	0.0
\$150,000-\$159,999	1	0	0.0
\$160,000-\$169,999	0	2	***
\$170,000-\$179,999	1	3	30.0
\$180,000-\$189,999	13	5	3.8
\$190,000-\$199,999	25	13	5.2
\$200,000-\$219,999	40	10	2.5
\$220,000-\$239,999	105	33	3.1
\$240,000-\$259,999	139	64	4.6
\$260,000-\$279,999	132	40	3.0
\$280,000-\$299,999	83	32	3.9
\$300,000-\$349,999	112	42	3.8
\$350,000-\$399,999	51	32	6.3
\$400,000-\$449,999	34	27	7.9
\$450,000-\$499,999	30	8	2.7
\$500,000-\$549,999	15	20	13.3
\$550,000-\$599,999	6	2	3.3
\$600,000-\$699,999	8	7	8.8
\$700,000-\$799,999	11	5	4.5
\$800,000-\$899,999	9	13	14.4
\$900,000-\$999,999	6	8	13.3
\$1,000,000 & over	4	17	42.5
	827	383	4.6

## \$0 - \$149,999:

0% of all sales reported in this range

0% of all active listings

2 total sales vs 0 actives

0 - month supply of inventory

## \$150,000 - \$299,999:

65% of all sales reported in this range

53% of all active listings

539 total sales vs 202 actives

3.75 - month supply of inventory

## \$300,000 and above:

35% of all sales reported in this range

47% of all active listings

286 total sales vs 181 actives

6.33 - month supply of inventory



## Lafayette Parish Recap – 2025 vs 2024

	Year to Date		
	YTD-24	YTD-25	% Change
New Listings	3749	3956	6%
Closed Sales	2699	2832	5%
Days on Market	70	84	20%
Average Sales Price	\$289,320	\$297,995	3%

## Lafayette Parish Resale Recap – 2025 vs 2024

	Year to Date		
	YTD-24	YTD-25	% Change
New Listings	2725	2969	9%
Closed Sales	1865	1998	7%
Days on Market	54	71	31%
Average Sales Price	\$278,684	\$290,110	4%

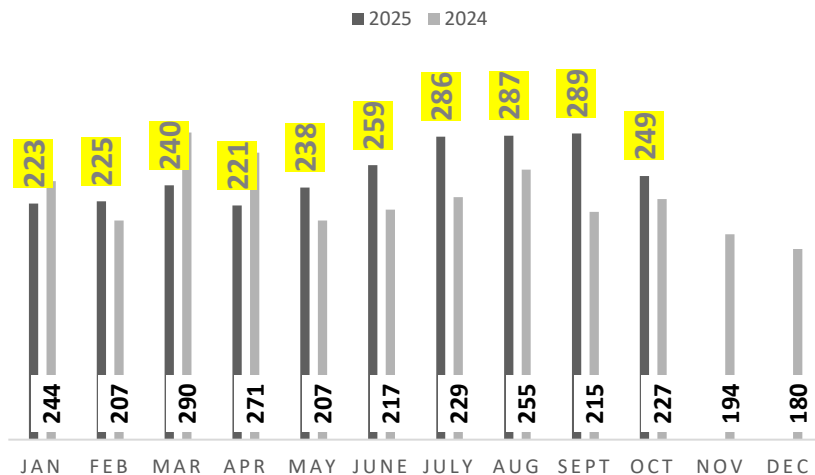
## Lafayette Parish New Construction Recap – 2025 vs 2024

	Year to Date		
	YTD-24	YTD-25	% Change
New Listings	1024	1023	0%
Closed Sales	821	831	1%
Days on Market	105	114	8%
Average Sales Price	\$313,924	\$316,658	1%

# Out of Parish



## Out of Parish New Listings

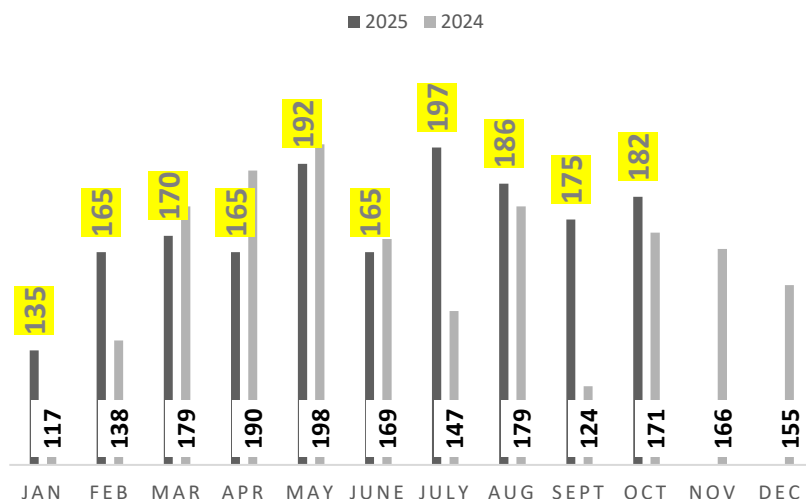


In October 2025 there were 249 Residential out of Parish new listings. That is an **increase** of 9% from new listings in October of 2024 but a **decrease** of 14% from new listings in September 2025. Total for 2025 YTD is 2,517 versus 2,362 in 2024 which is a 6% **increase**.

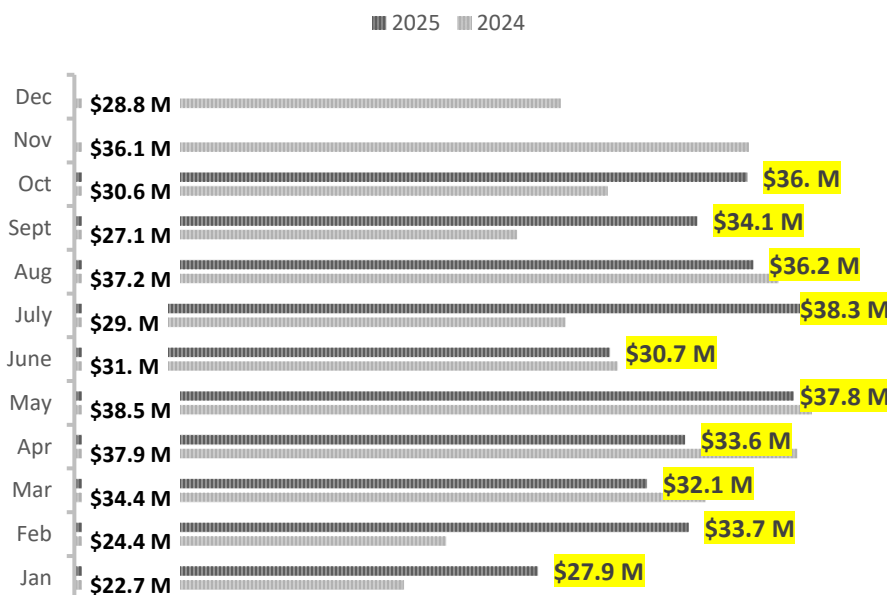
\* Any listing with a List date within the reported month range is considered a New Listing.

## Out of Parish Closed Sales

In October 2025 there were 182 total Residential out of Parish sales. That is a 6% **increase** from out of Parish units sold in October of 2024, and an **increase** of 4% from out of Parish units sold in September 2025. Total for 2025 YTD is 1,732 versus 1,612 in 2024 which is a 7% **increase**. Average days on market for out of Parish in the month of October was 92.



## Out of Parish Dollar Volume



In October 2025, the total Residential out of Parish closed volume was \$36,003,548. That is a 15% **increase** from October 2024, and an **increase** of 5% from September 2025. Total for 2025 YTD is \$340,549,557 versus \$312,815,595 in 2024 which is an 8% **increase**. Average Sales Price in October for out of Parish was \$197,821.

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	28	2	0.7
\$20,000-\$29,999	34	6	1.8
\$30,000-\$39,999	43	10	2.3
\$40,000-\$49,999	47	12	2.6
\$50,000-\$59,999	48	18	3.8
\$60,000-\$69,999	45	23	5.1
\$70,000-\$79,999	45	31	6.9
\$80,000-\$89,999	32	31	9.7
\$90,000-\$99,999	37	26	7.0
\$100,000-\$109,999	35	16	4.6
\$110,000-\$119,999	48	29	6.0
\$120,000-\$129,999	68	33	4.9
\$130,000-\$139,999	55	34	6.2
\$140,000-\$149,999	60	34	5.7
\$150,000-\$159,999	63	36	5.7
\$160,000-\$169,999	54	35	6.5
\$170,000-\$179,999	77	41	5.3
\$180,000-\$189,999	74	26	3.5
\$190,000-\$199,999	57	34	6.0
\$200,000-\$219,999	145	52	3.6
\$220,000-\$239,999	180	84	4.7
\$240,000-\$259,999	120	64	5.3
\$260,000-\$279,999	67	39	5.8
\$280,000-\$299,999	41	31	7.6
\$300,000-\$349,999	80	65	8.1
\$350,000-\$399,999	50	41	8.2
\$400,000-\$449,999	31	23	7.4
\$450,000-\$499,999	16	21	13.1
\$500,000-\$549,999	16	9	5.6
\$550,000-\$599,999	11	13	11.8
\$600,000-\$699,999	11	8	7.3
\$700,000-\$799,999	6	10	16.7
\$800,000-\$899,999	4	4	10.0
\$900,000-\$999,999	1	6	60.0
\$1,000,000 & over	3	16	53.3
	1732	963	5.6

## \$0 - \$149,999:

36% of all sales reported in this range

32% of all active listings

625 total sales vs 305 actives

4.88 - month supply of inventory

## \$150,000 - \$299,999:

51% of all sales reported in this range

46% of all active listings

878 total sales vs 442 actives

5.03 - month supply of inventory

## \$300,000 and above:

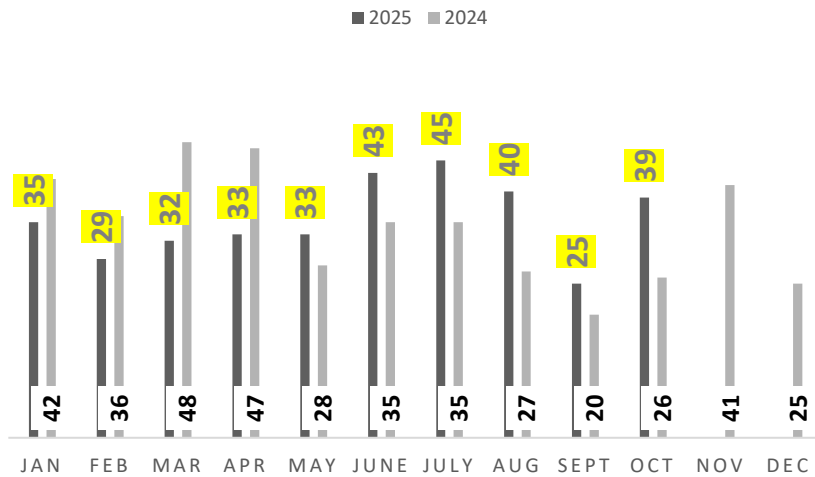
13% of all sales reported in this range

22% of all active listings

229 total sales vs 216 actives

9.43 - month supply of inventory

# Out of Parish New Construction New Listings

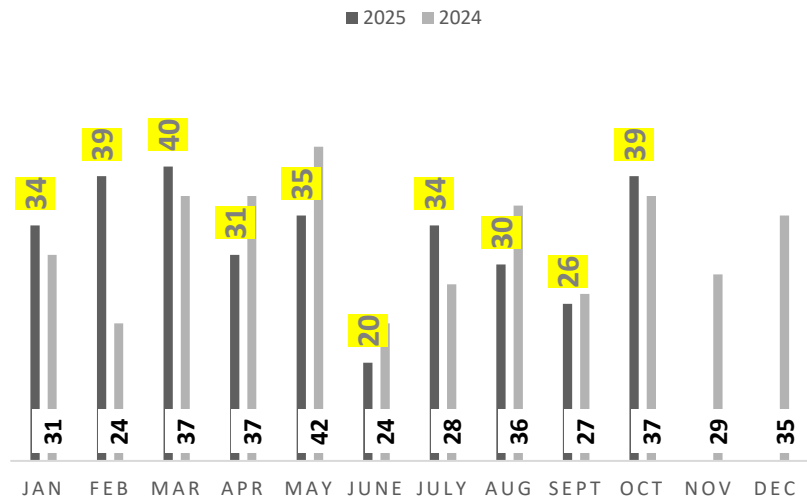


In October 2025 there were 39 Residential new construction out of Parish listings. That is an **increase** of 33% from new listings in October of 2024, and an **increase** of 36% from new listings in September 2025. Total for 2025 YTD is 354 versus 344 in 2024 which is an 3% **increase**.

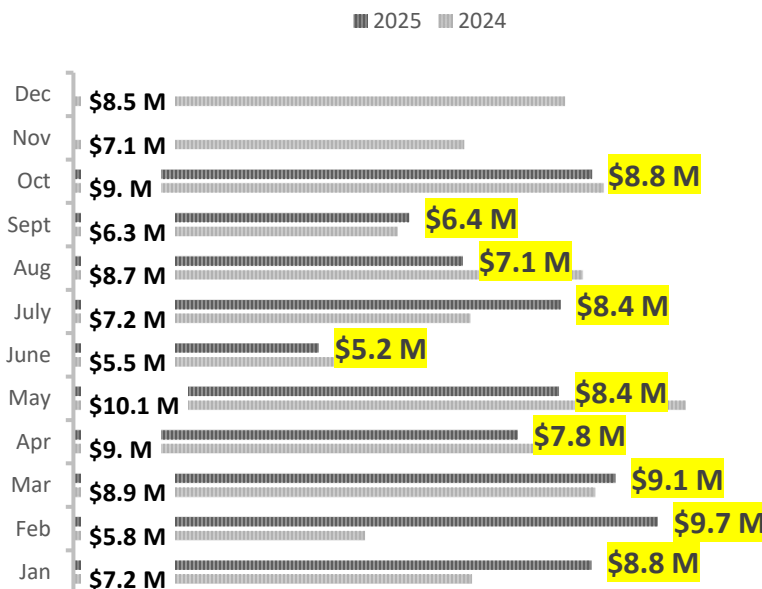
\* Any listing with a List date within the reported month range is considered a New Listing.

# Out of Parish New Construction Closed Sales

In October 2025 there were 39 total Residential new construction out of Parish sales. That is an **increase** of 5% from units sold in October of 2024, and an **increase** of 33% from units sold in September 2025. Total for 2025 YTD is 328 versus 323 in 2024 which is a 2% **increase**. Average days on market in the month of October was 103.



# Out of Parish New Construction Dollar Volume



In October 2025, the total Residential new construction out of Parish closed volume was \$8,827,098. That is a 2% **decrease** from October 2024, but an **increase** of 3% from September 2025. Total for 2025 YTD is \$79,906,633 versus \$77,785,098 in 2024 which is a 3% **increase**. Average Sales Price in October for new construction out of Parish was \$226,335.

# Out of Parish New Construction Price Points – October 2025

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	0	***
\$20,000-\$29,999	0	0	***
\$30,000-\$39,999	0	0	***
\$40,000-\$49,999	0	0	***
\$50,000-\$59,999	0	0	***
\$60,000-\$69,999	0	0	***
\$70,000-\$79,999	0	0	***
\$80,000-\$89,999	0	0	***
\$90,000-\$99,999	0	0	***
\$100,000-\$109,999	0	0	***
\$110,000-\$119,999	0	1	***
\$120,000-\$129,999	0	0	***
\$130,000-\$139,999	0	0	***
\$140,000-\$149,999	1	1	10.0
\$150,000-\$159,999	3	1	3.3
\$160,000-\$169,999	1	1	10.0
\$170,000-\$179,999	10	4	4.0
\$180,000-\$189,999	11	1	0.9
\$190,000-\$199,999	13	4	3.1
\$200,000-\$219,999	62	9	1.5
\$220,000-\$239,999	109	40	3.7
\$240,000-\$259,999	61	25	4.1
\$260,000-\$279,999	17	17	10.0
\$280,000-\$299,999	9	5	5.6
\$300,000-\$349,999	17	15	8.8
\$350,000-\$399,999	8	2	2.5
\$400,000-\$449,999	1	1	10.0
\$450,000-\$499,999	0	1	***
\$500,000-\$549,999	1	0	0.0
\$550,000-\$599,999	1	1	10.0
\$600,000-\$699,999	2	0	0.0
\$700,000-\$799,999	1	0	0.0
\$800,000-\$899,999	0	0	***
\$900,000-\$999,999	0	0	***
\$1,000,000 & over	0	0	***
	328	129	3.9

## \$0 - \$149,999:

0% of all sales reported in this range

2% of all active listings

1 total sales vs 2 actives

20.00 - month supply of inventory

## \$150,000 - \$299,999:

90% of all sales reported in this range

83% of all active listings

296 total sales vs 107 actives

3.61 - month supply of inventory

## \$300,000 and above:

9% of all sales reported in this range

16% of all active listings

31 total sales vs 20 actives

6.45 - month supply of inventory

	Year to Date		
	YTD-24	YTD-25	% Change
New Listings	2362	2517	7%
Closed Sales	1612	1732	7%
Days on Market	89	99	12%
Average Sales Price	\$194,054	\$196,622	1%

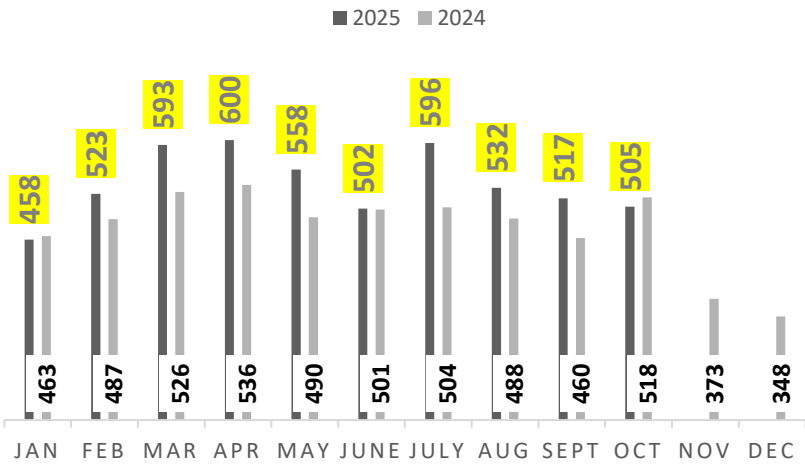
## Out of Parish New Construction Recap – 2025 vs 2024

	Year to Date		
	YTD-24	YTD-25	% Change
New Listings	344	354	3%
Closed Sales	323	328	2%
Days on Market	106	99	-7%
Average Sales Price	\$240,821	\$243,618	1%

# Predictions

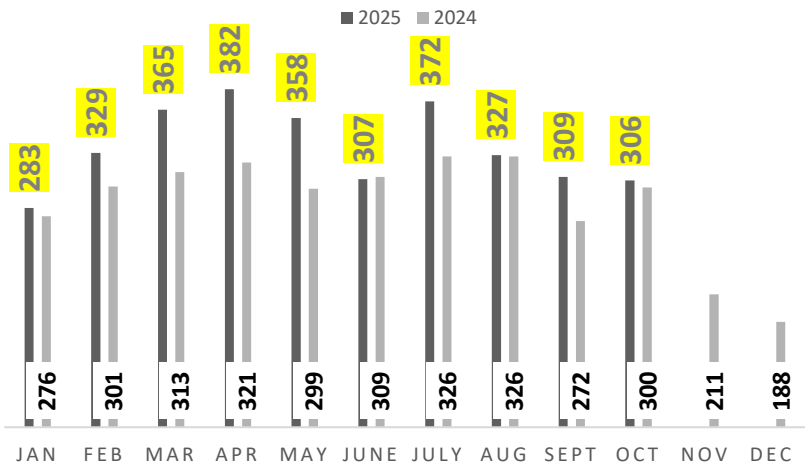






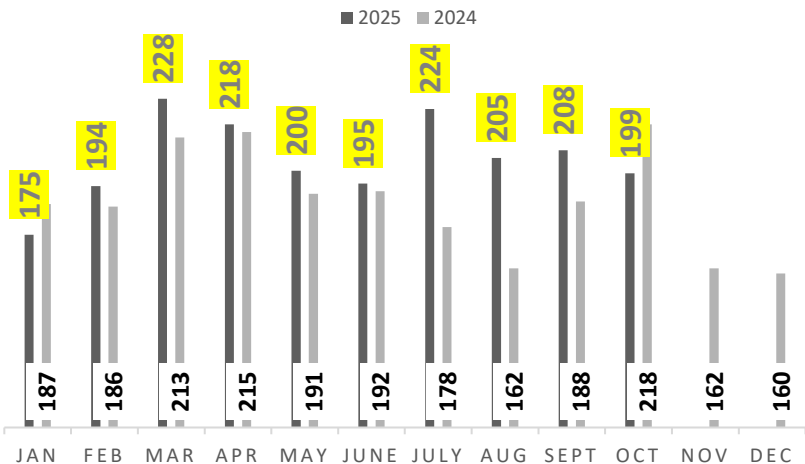
Pending sales across Acadiana are **down** 3% from October last year. Compared to September 2025 they are **down** by 2%.

Lafayette Parish Pendingings



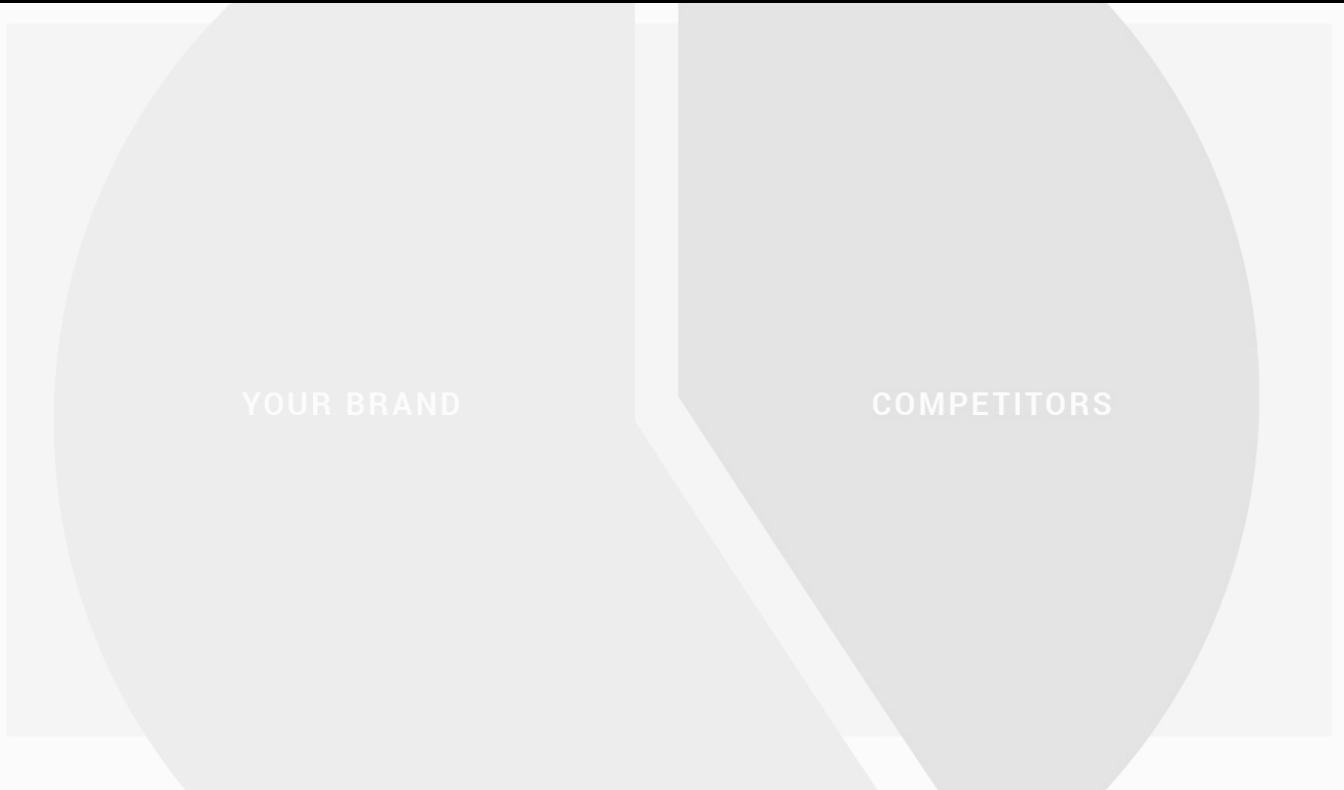
Pending sales in Lafayette Parish are **up** 2% from October last year. Compared to September 2025 they are **down** by 1%.

Out of Parish Pendingings



Pending sales out of Parish are **down** 9% from October last year. Compared to September 2025 they are **down** by 4%.

# Market Penetration



## Top 10 Listing Companies in Acadiana – October 2025

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Real Broker, LLC (I001335)	687.0	202,447,689	294,684	15.05	17.09
2	Compass (I000050)	522.5	171,936,677	329,065	11.45	14.51
3	EXP Realty, LLC (exprealty)	541.5	122,450,023	226,131	11.86	10.34
4	Keller Williams Realty Acadiana (I000906)	503.0	113,685,605	226,015	11.02	9.60
5	Keaty Real Estate Team (I000932)	266.5	72,180,449	270,846	5.84	6.09
6	McGeeScott Realty (I001196)	90.0	23,122,725	256,919	1.97	1.95
7	Dwight Andrus Real Estate Agency, LLC (I001261)	52.0	20,481,269	393,871	1.14	1.73
8	HUNCO Real Estate (I001141)	70.0	20,408,792	291,554	1.53	1.72
9	D.R. Horton Realty of LA, LLC (I00100)	81.0	20,347,000	251,198	1.77	1.72
10	NextHome Cutting Edge Realty (I001236)	76.5	17,907,000	234,078	1.68	1.51

## Top 10 Listing OR Selling Companies in Acadiana – October 2025

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Real Broker, LLC (I001335)	1314.0	377,879,141	287,579	14.39	15.95
2	Compass (I000050)	1002.5	329,937,597	329,115	10.98	13.93
3	EXP Realty, LLC (exprealty)	1422.5	328,443,353	230,892	15.58	13.86
4	Keller Williams Realty Acadiana (I000906)	1112.0	260,414,674	234,186	12.18	10.99
5	Keaty Real Estate Team (I000932)	495.5	143,317,553	289,238	5.43	6.05
6	HUNCO Real Estate (I001141)	162.0	48,508,537	299,435	1.77	2.05
7	McGeeScott Realty (I001196)	158.0	39,761,633	251,656	1.73	1.68
8	NextHome Cutting Edge Realty (I001236)	153.5	38,863,444	253,182	1.68	1.64
9	Coldwell Banker Trahan Real Estate Group (I001281)	111.0	36,014,422	324,454	1.22	1.52
10	Dwight Andrus Real Estate Agency, LLC (I001261)	94.0	34,094,789	362,711	1.03	1.44

## Top 10 Listing Companies in Lafayette Parish – October 2025

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Real Broker, LLC (I001335)	447.0	145,738,032	326,036	15.78	17.27
2	Compass (I000050)	393.0	145,211,371	369,495	13.87	17.20
3	EXP Realty, LLC (exprealty)	313.5	80,467,632	256,675	11.07	9.53
4	Keller Williams Realty Acadiana (I000906)	271.0	68,182,210	251,595	9.57	8.08
5	Keaty Real Estate Team (I000932)	174.0	50,667,200	291,191	6.14	6.00
6	Dwight Andrus Real Estate Agency, LLC (I001261)	40.0	17,893,469	447,337	1.41	2.12
7	D.R. Horton Realty of LA, LLC (I00100)	64.0	16,612,500	259,570	2.26	1.97
8	HUNCO Real Estate (I001141)	47.0	15,364,102	326,896	1.66	1.82
9	NextHome Cutting Edge Realty (I001236)	52.5	13,575,850	258,588	1.85	1.61
10	Coldwell Banker Trahan Real Estate Group (I001281)	42.5	12,999,650	305,874	1.50	1.54

## Top 10 Listing OR Selling Companies in Lafayette Parish – October 2025

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Compass (I000050)	778.0	283,041,179	363,806	13.73	16.77
2	Real Broker, LLC (I001335)	838.0	271,389,731	323,854	14.79	16.08
3	EXP Realty, LLC (exprealty)	812.5	211,025,899	259,724	14.34	12.50
4	Keller Williams Realty Acadiana (I000906)	656.0	172,077,065	262,313	11.58	10.19
5	Keaty Real Estate Team (I000932)	363.0	112,368,264	309,554	6.41	6.66
6	HUNCO Real Estate (I001141)	117.0	37,624,492	321,577	2.06	2.23
7	Coldwell Banker Trahan Real Estate Group (I001281)	91.5	32,298,403	352,988	1.61	1.91
8	NextHome Cutting Edge Realty (I001236)	106.5	29,891,054	280,667	1.88	1.77
9	Dwight Andrus Real Estate Agency, LLC (I001261)	74.0	29,677,839	401,052	1.31	1.76
10	Dream Home Realty, LLC (I001181)	75.0	19,990,181	266,536	1.32	1.18